



Banc Ceannais na hÉireann
Central Bank of Ireland

Eurosystem

2015

AIFMD

Questions and Answers

14th Edition – 15 July 2015



AIFMD Questions and Answers

This document sets out answers to queries likely to arise in relation to the implementation of the AIFMD. It is published in order to assist in limiting any uncertainty until definitive positions and practices are finalised. It is not relevant to assessing compliance with regulatory requirements. In addition to being published in '*Markets Update*' it will be posted on the Central Bank website and will be updated there from time to time. You should check the website from time to time in relation to any matter of importance to you to see if the position has altered. The Central Bank reserves the right to alter its approach to any matter covered in this Q&A at any time.

Acronyms

(Below we provide explanations of some of the key terms used in the remainder of this document.)

ID 1001

Q. What does 'AIFMD' refer to?

A. In this document 'AIFMD' refers collectively to the Alternative Investment Funds Managers Directive (Directive 2011/61/EU) and the Commission Delegated Regulation (EU) No 231/2013. Directive 2011/61/EU was transposed into Irish law under the European Union (Alternative Investment Fund Managers) Regulations 2013 (the AIFM Regulations), on 16 July 2013. The AIFM Regulations are now the relevant point of reference for understanding the relevant law.

ID 1002

Q. What does 'AIF' refer to?

A. 'AIF' stands for Alternative Investment Fund. Any structure for collective investment, which is not a UCITS, is probably an AIF.

ID 1003

Q. What does 'AIFM' refer to?

A. AIFM stands for Alternative Investment Fund Manager as defined in the AIFMD.

ID 1004

Q. What is a 'RIAIF'?

A. RIAIF stands for retail investor alternative investment fund which is an AIF authorised by the Central Bank of Ireland and which may be marketed to retail investors. This terminology was introduced in the Central Bank's consultation on the AIFMD.

ID 1005

Q. What is a 'QIAIF'?

A. QIAIF stands for a qualifying investor alternative investment fund which is an AIF authorised by the Central Bank of Ireland and which may be marketed to investors who

meet the qualifying investor criteria set out in the AIF Rulebook. It is similar to a ‘QIF’. This terminology was introduced in the Central Bank’s consultation on the AIFMD.

ID 1006

Q. What is a ‘Registered AIFM’?

A. A ‘Registered AIFM’ is an AIFM which only acts as AIFM to AIFs which are smaller than a threshold size set out in the AIFMD. Registered AIFM are not required to comply with all the regulatory requirements with which an ‘Authorised AIFM’ must comply. As set out below, during the transition periods, certain other AIFM are only required to comply with the Central Bank imposed obligations of a ‘Registered AIFM’ as a transitional measure.

Applications

ID 1007

Q. How do I apply for authorisation under the AIFMD?

A. You apply by filling out the application forms which are now available. The forms are available [here](#).

ID 1008

Q. Can I fill in the application form before all my arrangements are in place?

A. While the substance of the AIFMD requirements must be ready, it will be possible to apply for authorisation notwithstanding that details in relation to some arrangements, e.g. reporting procedures, are not finalised.

Application process

ID 1009

[Deleted – no longer relevant]

ID 1010

Q. Who do I contact if I have a query in relation to the application process?

A. You should send your queries in relation to an AIF authorisation to: AIFauthorisations@centralbank.ie; You should send your queries in relation to an AIFM authorisation to AIFMauthorisations@centralbank.ie.

ID 1011

[Deleted – no longer relevant]

ID 1012

[Deleted – no longer relevant]

ID 1013

[Deleted – no longer relevant]

Rules**ID 1014**

Q. What rules will apply to me as an AIF or an AIFM? There was guidance in the NU Series of Notices and related guidance notes that I relied on. Where do I get guidance now?

A. The Central Bank has prepared what is called the “AIF Rulebook”. This AIF Rulebook sets out the conditions which will be applied to an AIF or AIFM or other relevant entities when an authorisation is issued.

Please note the following:

- The AIF Rulebook does not include legislative requirements which apply directly. You must familiarise yourself with these legislative requirements and comply with them. You are advised to procure appropriate legal and professional compliance advice to inform your decisions in this regard.
- The AIF Rulebook does not include any of the matters of guidance. Guidance material has been published on the Central Bank’s website.

The definitive version of the conditions which will apply to your authorisation will be set out in a letter of authorisation which will be provided to you when an authorisation is issued. Meanwhile the AIF Rulebook provides you with the information you need on what those conditions will be. The AIF Rulebook is available on the AIFMD webpage [here](#).

ID 1015

Q. Will the AIF Rulebook change?

A. Yes the AIF Rulebook will change over time as there continue to be issues where further work is being done. Over the longer term, the Central Bank is in a constant process of dialogue with industry and constantly monitors market developments to ensure that its rules are appropriate.

However, the AIF Rulebook, as now issued, benefits from a consultation process which has covered the bulk of the issues raised by the AIFMD and should, therefore, be relatively stable over the coming months.

Updates to the AIF Rulebook will appear in updated editions on the Central Bank website and these will be announced in the ‘*Markets Update*’.

AIFs which fall within the scope of AIFMD**ID 1016**

Q. How do I find out whether my investment structure falls to be regulated under the AIFMD?

A. If in doubt, you must review your status and seek appropriate legal advice. Should you operate without an authorisation when one is required, you will be in breach of the law. The Central Bank will pursue any such matters vigorously.

In considering your position, you may wish to have regard to the ESMA guidelines on key concepts of the AIFMD (*ref ESMA/2013/611*).

You may assume that if your investment structure requires an authorisation under the current Irish investment fund legislation and is not a UCITS it is within the scope of AIFMD.

ID 1017

Q: Are there vehicles which are currently not authorised under Irish domestic investment fund legislation which may fall within the definition of AIF and therefore fall within the scope of the AIFM Regulations?

A. The definition of an AIF in the AIFMD is wide. It provides that an AIF means collective investment undertakings, including any investment compartment thereof, which:

- (i) raise capital from a number of investors, with a view to investing it in accordance with a defined investment policy for the benefit of those investors; and
- (ii) do not require authorisation pursuant to Article 5 of Directive 2009(65/EC) (UCITS).

You should not assume that because you have not required an authorisation up to now that you do not require authorisation. Please check and get legal advice, if in any doubt. ID 1065 may assist you in conducting this assessment.

ID 1018

Q. What is the Central Bank doing to help entities which will require authorisation for the first time?

A: The Central Bank recognises that there may be other structures or similar arrangements which have been established in order to channel funds from investors and which have some element of pooled investment. For example, in its consultation paper CP 68 the Central Bank highlighted the existence of Exempt Unit Trusts (EUTs) and posed questions about the applicability of the domestic regulatory regime for authorised investment funds to EUTs. This work is on-going and we will also look at the impact of our AIF Rulebook for any structures which are not structured like typical collective investment funds. While the Central Bank will initially focus on EUTs, a review of other structures will also form part of our work, when these are brought to our attention. However, you should not wait for the outcome of this work to determine whether your structure requires authorisation or not. If in doubt, seek legal advice now. If it is not evident to you how the type of structure you use can comply with the AIF Rulebook requirements, please initiate a discussion with our policy team. You may email them here fundspolicy@centralbank.ie. This email address should not be used for authorisation queries.

MiFID authorisations**ID 1019**

Q. Where AIFMs are authorised to provide the services set out in Article 6(4) of the AIFMD, will the Central Bank authorise AIFMs to passport Article 6(4) services across the EU or to provide such services in Ireland?

A. In light of the agreement on 14 January 2014, to amend Article 33 of AIFMD, as part of the agreement reached in principle by the European Parliament and the Council on updated rules for markets in financial instruments (MiFID II), the Central Bank will, with immediate effect:

- accept AIFM passport notifications from other national competent authorities where the notification includes services set out in Article 6(4) of AIFMD;
- process notifications from Irish authorised AIFMs who advise us of their intention to provide the Article 6(4) services, for which they have received an authorisation.

ID 1069

Q. Can an AIFM be authorised under MiFID and provide investment management services to managed accounts?

A. An entity authorised as an AIFM may not be authorised under MiFID but may, under Article 6(4) of AIFMD, be authorised to carry out “management of portfolios...in accordance with mandates given by investors on a discretionary, client-by-client basis”. Therefore, an AIFM may manage AIFs and managed accounts.

Registered AIFM**ID 1020**

Q. If I think I am a Registered AIFM should I register with the Central Bank immediately?

A. Not necessarily. If you are not sure of your status or what your likely status will be by July 2014, you should consider carefully whether you may either require authorisation as an AIFM, or wish to opt-in to that regime. Please consider this carefully before contacting the Central Bank to register as a Registered AIFM. During the transition period to July 2014, you should use your best efforts to determine whether you will become a Registered AIFM. You should seek registration as soon as you are clear that registration will be the appropriate option for you and, in any event, you must submit your AIFM registration form before 22 July 2014. The AIFM registration form is available from our website.

Depository services

ID 1021

Q. May an Irish authorised entity provide the safe-keeping and oversight duties set out in Article 21(7)-(9) of the AIFMD in respect of non-EU AIF as set out in Article 36(1)(a)? If so is a specific authorisation required?

A. Article 36(1)(a) does not set out eligibility criteria for entities, who will provide the safe-keeping and oversight duties prescribed in Article 21(7), (8) and (9), in respect of non-EU AIF where Article 36 applies.

If an Irish non-bank entity proposes to provide “safe-keeping” so that the duties set out in Article 21(8) can be met it must have authorisation to provide “custodial operations involving the safe-keeping and administration of investment instruments” under the Investment Intermediaries Act 1995 or be an investment firm under the European Communities (Markets in Financial Instruments) Regulations 2007 and authorised to carry out safe-keeping and administration of financial instruments for the account of clients, including custodianship and related services such as cash/collateral management.

Where an entity is only providing one or both of the services referred to in Article 21(7) and Article 21(9), the Central Bank will not issue an authorisation under the IIA.

Also, an Irish entity authorised under the Investment Intermediaries Act 1995, for example to provide fund administration services, may be appointed by an AIFM to provide the services set out in Article 36(1)(a) where these refer to Article 21(7) and 21(9) without seeking additional authorisation. In accordance with Paragraph 1.1, Chapter 1 of the Prudential Handbook for Investment Firms, the entity is required to consult with the Central Bank prior to -

- (i) engaging in any significant new activities; or
- (ii) establishing new branches, offices or subsidiaries.

Submissions to the Central Bank in this regard will be asked to demonstrate their capacity to provide the proposed activities without inappropriate conflicts.

An Irish based entity appointed by an AIFM in accordance with Article 36 to carry out the duties referred to in Article 21(7), (8) and (9) must carry out those duties in accordance with the relevant requirements of Chapter IV of the Level 2 Regulation.

ID 1064

Q. The Central Bank previously issued guidance to the Irish funds industry in relation to safekeeping of certain types of assets including but not limited to limited partnership interests, real estate assets and loans. Do these still apply?

A. No. The safekeeping of an AIF’s assets is a matter for its depository. Depositories must ensure that they are in compliance with the requirements set out within the AIFM Regulations and the Commission Delegated Regulation (EU) No 231/2013.

ID 1094

Q: What are the regulatory considerations around Irish authorised AIF seeking to acquire Chinese shares through the Shanghai-Hong Kong Stock Connect infrastructure?

A: Before an Irish authorised AIF acquires Chinese shares through the Shanghai-Hong Kong Stock-Connect infrastructure for the first time, its depository would need to satisfy itself that the manner in which the shares were to be held allowed that depository to meet its legal obligation under the AIFM Regulations, the AIFMD Level 2 Regulation and any conditions imposed by the Central Bank.

The Shanghai-Hong Kong Stock Connect infrastructure ('Stock Connect') is a joint collaboration between Hong Kong Stock Exchanges and Clearing Limited and the Shanghai Stock Exchange. The Stock Connect infrastructure involves two central securities depositories - Hong Kong Securities Clearing Company Limited ('HKSCC') and China Securities Depository & Clearing Corporation Limited ('ChinaClear').

If an Irish authorised AIF proposes to acquire Chinese shares through Stock Connect, in order to meet the legal obligations on a depository, the depository of the investment fund, or an entity within its custodial network (i.e. a sub-custodian), must ensure that it retains control over the shares at all times. The relevant legislation does not provide for the Central Bank to recognise eligible clearing structures. This obligation rests on the depositories in the first instance.

However, from the information provided by the relevant authorities, it is evident to the Central Bank that the legal obligations of a depository cannot be met without at least being a participant in HKSCC. It is also clear that in all cases, at the present time, arrangements where the broker of the investment fund is a participant of HKSCC but not an entity within the depository's custodial network, will not satisfy the provisions of the relevant legislation.

Depositories will need to consider both the terms on which they or a sub-custodian could become participants in HKSCC and the arrangements in place from time to time between HKSCC and ChinaClear and the applicable law.

There are a number of options in terms of level of participation within HKSCC, namely General Clearing Participant, Direct Clearing Participant or Custodian Participant. As the terms of participation may vary over time and as the appropriate level of participation will, to some extent, depend on the scale of envisaged activity and as the legal obligation applies directly upon the depository, the Central Bank is not in a position to designate the appropriate level of participation. The depository or a member of its custodial network must identify one or more levels of participation, if any, which would be in line with its legal obligations as a depository.

It is incumbent on the depository to review and keep under review the Stock Connect infrastructure arrangements to ensure that its legal obligations can be met. This is the case with reliance on all such systems around the world.

Transitional arrangements

ID 1022

Q. I am an existing Irish AIFM for an existing AIF. What rules apply to me and to the AIF, including the depositary, from 22 July 2013?

A. In accordance with Article 61(1) of AIFMD, an AIFM performing activities before 22 July 2013 shall take all necessary measures to comply with national implementing legislation and submit an application for authorisation within one year. This transitional arrangement is available to an AIFM performing activities in Ireland before 22 July 2013. The European Commission has stated, as its interpretation of this Article, that during the one year transitional period AIFMs are expected to comply on a best efforts basis with national law stemming from the AIFMD. Accordingly, during the transitional period an Irish AIFM should seek to comply with the AIFM Regulations on a best efforts basis.

In the case of an existing Irish AIFM, with an existing AIF, the intention of the Central Bank is that the NU Series of Notices which have been imposed prior to 22 July 2013 will continue to apply to the AIF until the AIFM is authorised, at which point the AIF Rulebook will become applicable to both the AIFM and its AIFs. This is the case for both external AIFM and self-managed AIF. A depositary must comply with the AIFM Regulations in relation to each AIF from the date of authorisation of the AIFM of that AIF or from the end of the relevant transition period at the latest.

ID 1023

Q. I am an existing Irish AIFM with an existing umbrella AIF. Can I establish a new sub-fund notwithstanding that I have not yet submitted my application for authorisation/registration under the AIFM Regulations?

A. Yes, a new sub-fund may be established and will, pending your authorisation/registration as an AIFM under the AIFM Regulations, be subject to the NU Series of Notices. Once you have been authorised/registered under the AIFM Regulations as its AIFM, the AIF Rulebook will apply to it. This is the case for both external AIFM and self-managed AIF.

ID 1024

Q. I am an existing Irish AIFM with an existing Irish AIF (or Irish UCITS). Can I establish a new AIF pending submission of my application for authorisation/registration under the AIFM Regulations?

A. Yes. An existing Irish AIFM may establish a new AIF during the transitional period. In this case, the AIF Rulebook will apply to the AIF. The AIFM must comply on a best efforts basis. The depositary will, pending authorisation of the AIFM, be permitted to comply with the depositary regime applicable to start-up QIAIFs as set out in the Rulebook. AIFMs in this situation are advised to pay particular attention to ensuring that their planning towards compliance with the AIFMD takes fully into account the complex compliance challenges they particularly face in achieving best efforts. “Start-up QIAIFs” refers to the regime applicable to new QIAIFs which have registered AIFMs. These QIAIFs must appoint an authorised AIFM within two years of their launch date. During the start-up period, depositaries of start-up QIAIFs must comply with the AIFMD depositary regime except in relation to depositary liability.

ID 1025

Q. I am an existing EU AIFM with an existing Irish AIF. Can I continue to act for this AIF until I become authorised. Can I establish new sub-funds? Can I establish a new Irish AIF?

A. Yes. A non-Irish EU AIFM with an existing Irish AIF (or Irish UCITS) may continue to act for that AIF, establish new sub-funds if it is an umbrella fund and establish new Irish AIF under the same conditions as are applied to Irish AIFM. Once authorised in its home Member State the Central Bank will expect to receive a passporting notification in accordance with Article 33 of the AIFMD. As set out in Question ID 1022 above, AIFM availing of the transitional arrangements under Article 61 of AIFMD, must submit an application for authorisation by 22 July 2014. In accordance with Article 8(5) of AIFMD, authorisations should be granted within 3 months of the date of application and no later than 6 months. Accordingly, the Central Bank expects that the passport notifications will have been received in most cases by 22 October 2013 and no later than 22 January 2015, with due allowances for cross-border notification timelines.

ID 1026

Q. I am a non-Irish EU Investment Manager performing investment management functions for an Irish AIF. Can I be the designated AIFM for that Irish AIF?

A. Yes. Non-Irish EU AIFM who have been performing functions for Irish AIF can be the designated AIFM for Irish AIF from 22 July 2013, provided they are availing of a transition period in their home Member State. At the end of the transition period in their home Member State (or at the time of their authorisation if that is earlier), a passport notification in accordance with Article 33 of AIFMD should be issued. As set out in Question ID 1022 above, AIFM availing of the transitional arrangements under Article 61 of AIFMD, must submit an application for authorisation by 22 July 2014. In accordance with Article 8(5) of AIFMD authorisations should be granted within 3 months of the date of application and no later than 6 months. Accordingly, the Central Bank expects that the passport notifications will have been received in most cases by 22 October 2013 and no later than 22 January 2015, with due allowances for cross-border notification timelines.

ID 1027

Q. I am an existing non-EU Investment Manager operating as the delegate of the management company for non-UCITS funds or a self-managed investment company, do I have to stop in July 2013?

A. No, you may continue to operate for so long as the AIF to which you provide services is authorised to continue.

ID 1028

Q. I am an existing non-EU AIFM operating as the delegate of the management company for non-UCITS funds or a self-managed investment company, Can I be the designated AIFM from July 2013?

A. You can be the designated AIFM for a QIAIF. You cannot be the designated AIFM for a RIAIF.

ID 1029

Q. Will the Central Bank authorise a QIAIF from July 2013 which envisages a non-EU AIFM?

A. Yes.

ID 1030

Q. Can a professional investor fund or a QIAIF have a non-EU AIFM?

A. Under the current transitional arrangements for AIFMD, a professional investor fund or a QIAIF can have a non-EU AIFM. However, in accordance with Article 67(1)(b) of the AIFMD, ESMA has to issue advice to the European Commission on inter alia the application of the AIFMD passport to non-EU AIFMs by 22 July 2015. If that advice is positive, the European Commission must, by 22 October 2015, adopt a delegated act specifying the date when the non-EU AIFM passport will be ‘turned on’. This process is underway and the outcome is not yet known. Accordingly, professional investor funds and QIAIFs can continue to be managed by non-EU AIFMs under the existing transitional arrangements until at least 22 October 2015. At that time this position will be revisited and, if necessary, revised to align it with the European Commission’s decision and any transitional arrangements provided.

ID 1031

Q. What requirements apply to QIAIFs with non-EU AIFMs during the transition period?

A. QIAIF authorised before 22 July 2013 which designate a non-EU AIFM, will be allowed to avail of the relevant transition period outlined above provided that, at all times the QIAIF can show that its management company and AIFM arrangements when considered in their entirety at least meet the standard which would have applied under the non-UCITS regime which applied in Ireland immediately prior to 22 July 2013.

A QIAIF authorised on or after the 22 July 2013 which designates a non-EU AIFM, will be allowed to avail of the transition period provided that it and its non-EU AIFM comply with the provisions of the AIF Rulebook that apply in the case of QIAIFs with registered AIFMs.

ID 1032

Q. Can a RIAIF have a non-EU AIFM in the period before Article 37 of the AIFMD becomes effective?

A. No, a RIAIF must have an authorised AIFM. A non-EU AIFM cannot become an authorised AIFM before Article 37 is effective.

ID 1033

Q. As an existing AIFM do I have to notify the Central Bank of my intention to avail of the transitional arrangements under Article 61 of AIFMD?

A. Notification is not required.

ID 1034

Q. Must an AIFM which is subject to transitional arrangements ensure that co-operation agreements between the Central Bank and a supervisory authority in a third country are in place in the event that the AIFM has delegated portfolio or risk management to a third country entity?

A. No, not during the transitional period.

ID 1035

Q. I am a depositary to an existing AIF. When must I comply with the AIFM Regulations?

A. The obligation on depositaries is to provide depository services which meet the conditions imposed on the AIF and AIFM to which they provide services. A depositary must comply with the AIFM Regulations in relation to each AIF from the date of authorisation of the AIFM of that AIF and at the latest from the end of the relevant transition period.

ID 1056

[Deleted – consolidated into ID 1030]

ID 1057

Q. What depositary regime applies to QIAIF with registered AIFMs?

A. The Central Bank does not require QIAIF authorised before 22 July 2013 which have a registered AIFM to appoint an authorised AIFM at any time. However, these QIAIF are subject to the full AIFMD depositary regime including the AIFMD depositary liability provisions. Of course, if the AIFMD thresholds are exceeded, an authorised AIFM must be appointed in accordance with the requirements of the AIFMD.

QIAIF authorised after 22 July 2013 which have a registered AIFM are provided with a two year start-up period during which the Central Bank will not require that they have an authorised AIFM. After the start-up period, an authorised AIFM must be appointed. During the start-up period, these QIAIF are subject to the full AIFMD depositary regime excluding the AIFMD depositary liability provisions. The current liability standard set out in the NU Notices will apply during the start-up period.

ID 1036

Q. What are the 'objective' conditions which justify delegation or discharge of liability by depositaries?

A. The AIFMD provides that a depositary may delegate certain safe-keeping functions to a third party provided that the depositary can demonstrate that there is an objective reason for the delegation. The AIFMD also requires a written contract between the AIF (or the AIFM acting on behalf of the AIF) and the depositary to expressly allow for a discharge of liability and establish the objective reason to contract such a discharge.

Where a depositary delegates safe-keeping functions to a third party and also contractually discharges liability to that third party, distinct obligations exist to be able

to demonstrate objective reasons. Depositories may avail of this option, but only in the manner permitted by AIFMD and the Central Bank would expect that separate consideration would have been given to identifying suitable objective reasons for delegation and to identifying suitable objective reasons for discharge of liability.

Whether an appropriate objective reason for delegation and/or discharge of liability exists depends on the particular nature of each entity's business model, which is not only particular to it but may also vary over time. It is a matter for depositories to judge this in the first instance and to keep the matter under review. Given the importance of this matter it would be prudent that the analysis and ongoing review should be documented and approved at least at a senior managerial level within the depository. It may also be appropriate to have the matter approved at Board level.

AIFMs, in choosing depositories, are advised to be satisfied that the depositories they use are diligent in their compliance with these legislative obligations on an ongoing basis.

It is a matter for the Courts to determine where liability rests and judge contractual disputes between depositories and third parties. The new Central Bank application forms require filing of all material contracts. However, the Central Bank will not review arrangements relating to discharge of liability as part of the authorisation or supervision process, but will take action where it sees evident disregard for a depository's duty to conscientiously manage its compliance with the legislative requirements.

Depositories are advised to seek expert legal advice on any envisaged delegation and contractual discharge of liability and to ensure that their legal advisors are fully advised on the objective nature of their business.

ID 1042

Q. As an AIFM for a structure which is not currently regarded as a collective investment undertaking but which may fall within the definition of AIF once the AIFM Regulations come into force, can I avail of the AIFM related transitional arrangements?

A. Yes.

ID 1043

Q. I am the AIFM of an Irish AIF which is not subject to Irish domestic AIF legislation. Can I avail of the transitional arrangements for AIFM under the AIFMD?

A. Yes.

ID 1044

Q. I am an EU AIFM marketing an EU AIF to professional investors in Ireland. Can I continue to market this AIF and/or other EU AIF notwithstanding that I have not yet been authorised?

A. Yes you can continue to market the AIF and/or other EU AIF, including newly launched AIF, to professional investors. Once you have received your authorisation you should comply with the AIFMD passporting notification process.

ID 1045

Q. I am an EU AIFM marketing a non-EU AIF to professional investors in Ireland. Can I continue to market this AIF and/or other non-EU AIF now that the AIFM Regulations have been implemented notwithstanding that I have not yet been authorised.

A. Regulation 37 of the AIFM Regulations permits the marketing by EU AIFM of non-EU AIF to professional investors. You can continue to market the AIF and/or other non-EU AIF, including newly launched AIF, to professional investors pending authorisation as an AIFM. Once authorised, you must comply with Regulation 37.

ID 1046

A. I am a non-EU AIFM marketing both EU and non-EU AIF to professional investors in Ireland. Can I continue to market these AIF and/or other AIF now that the AIFM Regulations have been implemented?

A. Regulation 43 of the AIFM Regulations permits the marketing by non-EU AIFM of both EU and non-EU AIF, including newly launched AIF, to professional investors. You can continue to market EU and non-EU AIF to professional investors in Ireland. You must comply with the AIFM Regulations on a best efforts basis and submit a notification which meets with the requirements of Regulation 43 before 22 July 2014 at the latest. Regulation 43 requires non-EU AIFM to comply with the reporting obligations set out in Regulation 25. ESMA has published guidelines in relation to AIFM reporting obligations. On 7 March 2014, the Central Bank published a statement concerning the first reporting dates for AIFMs subject to the AIFM Regulations. Non-EU AIFM marketing AIF to professional investors in Ireland must comply with the first reporting dates set out in that statement.

ID 1047

Q. Do the AIFM Regulations permit the marketing of AIF to Irish retail investors? What rules will apply?

A. Regulation 44 of the AIFM Regulations permits the marketing of AIF to retail investors and is reflected in the AIF Rulebook at chapter 1 – RIAIF Requirements. Initially, the position which applies under the NU Series of Notices will continue to apply but the approach to marketing of AIF to retail investors, of both regulated and unregulated AIF will be subject to further review. Meanwhile, those AIF which were approved to market in Ireland by the Central Bank under Notice NU 19 of the NU Series of Notices may continue to operate.

ID 1048

[Deleted – no longer relevant]

ID 1049

Q. What rulebook applies to closed-end AIFs which will (a) not make any additional investments after 22 July 2013 and/or (b) which have subscription periods which are closed before 21 July 2011, the date of entry into force of the AIFMD, and are constituted for a period of time which expires at the latest 3 years after 22 July 2013.

A. The NU Series of Notices continue to apply these AIF. The AIFM will not require authorisation or registration. AIFs to which Regulation 60(3) and 60(4) of the AIFM Regulations 2013 apply should notify the Central Bank of this fact by 30 September 2013.

ID 1050

Q. I am an Irish AIFM that is ready to be authorised under the AIFM Regulations. However, I am not entirely compliant with the AIFMD for some of my existing AIFs under management. Can I proceed to obtain my AIFMD authorisation notwithstanding this?

A. It may be the case that an AIFM is ready for authorisation under the AIFM Regulations and finds that, while it is compliant with the AIFM Regulations, AIFMD Level 2 and the AIF Rulebook for the majority of its existing AIF under management, it is not entirely compliant for some of its existing AIF. For example the sub-custodial arrangements are not entirely in accordance with AIFMD Level 2. In such scenarios, if in advance of its authorisation the AIFM advises the Central Bank of the identity of the AIF, the non-compliance in question and confirms that these AIF are not subject to AIFMD passporting arrangements, the Central Bank will not take regulatory action provided the AIFM uses its best efforts and brings itself into compliance for those AIF at the earliest reasonable opportunity during the transitional phase and, in any event, no later than 22 July 2014.

ID 1051

Q. I am an existing Irish AIFM for an existing QIAIF. I intend to become a registered AIFM before July 2014. Can I act as AIFM for that QIAIF after I become a registered AIFM? What rules will apply?

A. Existing QIAIF below the AIFMD threshold ('small QIAIF') are not required to appoint an authorised AIFM. However, they must comply with Part III of the QIAIF chapter of the AIF Rulebook. Small QIAIF cannot have non-Irish registered AIFMs because there is no passport for registered AIFMs.

ID 1061

Q. Does an AIF management company have to go through a separate application process with the Central Bank in order to become subject to the AIF Rulebook? When does it become subject to the AIF Rulebook?

A. An AIF management company does not need to make a separate application to become subject to the AIF Rulebook. It will automatically move from the NU Series of Notices to the AIF management company chapter of the AIF Rulebook when the AIFM of the AIF which it manages becomes authorised or registered. At that time, the Central Bank will send a letter to the AIF management company imposing the conditions set out in that chapter on it.

ID 1086

Q. I am a non-EU AIFM who will be the designated AIFM for a QIAIF. Am I subject to the investment manager notification process as described in the Central Bank's guidance "Third Party Notification and Fund Authorisation Processes"?

A. Yes. As you are not an authorised AIFM within the European Union, the Central Bank will apply the investment manager notification process which will inter alia require you to complete the Investment Manager Notification form.

ID 1087

Q. Can an AIFM authorised in a non-EU EEA Member State manage and market AIF in Ireland or act as a delegate investment manager to an Irish authorised AIFM?

A. In light of the agreement in October 2014 to incorporate the EU ESAs Regulations into the EEA Agreement and pending amendment of that agreement to include AIFMD, the Central Bank will permit AIFMs authorised in the EEA to manage and market AIF in Ireland, under Article 42 of AIFMD, or act as a delegate investment manager to an Irish authorised AIFM, as long as the supervisory authority of the AIFM has already entered into the ESMA Multilateral Memorandum of Understanding.

Pending amendment of the EEA agreement to include AIFMD, applications from AIFMs authorised in a non-EU EEA Member State will be processed under the procedure set out in Articles 32-33 of AIFMD and accordingly will be submitted to the Central Bank by the relevant authority. As a result, once the EEA agreement has been amended to include AIFMD, there will be no need to submit new applications in relation to these AIFM.

Delegation

ID 1037

Q. Will the Central Bank permit AIFM to delegate portfolio or risk management functions?

A. In part, yes. However, this cannot include either of the functions in its entirety. Specifically, it can never include the tasks, as set out in the AIF Rulebook, which must be exercised directly by the board or its designated persons. Rather, certain portfolio and risk management tasks may be delegated. The proposed extent of delegation must be set out clearly for the Central Bank which will review each such proposed arrangement.

ID 1070

Q. I am an AIFM who proposes to appoint a delegate investment manager and this entity is not subject to regulation. What process will apply?

A. Regulation 21(1)(c) of the AIFM Regulations provides that “*where the delegation concerns portfolio management or risk management, it shall be conferred only on undertakings which are authorised or registered for the purpose of asset management and subject to supervision or, where that condition cannot be met, only subject to prior approval by the Bank*”. Accordingly, proposals by AIFM to appoint unregulated investment managers will be assessed by the Central Bank on a case by case basis. This assessment will be based on a review of a completed Investment Manager Application Form which should be sufficient to satisfy the Central Bank in relation to:

- why the proposed delegate is not subject to regulation;

- the track record and expertise of the firm (and its principals) in the relevant asset class; and
- the regulatory status and size of its parent entity (if applicable).

ID 1085

Q. I am an Irish authorised AIFM and I manage AIFs which are not authorised by the Central Bank. Does the guidance set out on the Central Banks website entitled “Third Party Notification and Fund Authorisation Processes” apply to arrangements relating to the delegation of investment management in respect of those AIF?

A. No. That particular guidance relates to the authorisation of investment funds and the powers available to the Central Bank under domestic investment fund legislation. An AIFM authorised in Ireland under the AIFM Regulations, which proposes to delegate investment management in relation to AIFs which are not authorised by the Central Bank, must nonetheless comply with Regulation 21 of the AIFM Regulations which inter alia requires that an AIFM must notify the Central Bank fully before any delegation arrangements become effective. Should the Central Bank have concerns regarding any proposed arrangements, these concerns will be pursued with the AIFM.

Qualifying investors**ID 1038**

Q. Can an Irish investor who is currently permitted to invest in a Qualifying Investor Fund invest in a QIAIF notwithstanding that the investor does not fall within the definition of professional investor in AIFMD?

A. The AIF Rulebook provides that investors in QIAIF must be investors who fall within one of the following categories:

- a) be a professional client in accordance with MiFID; or
- b) receive an appraisal from an EU credit institution, MiFID firm or UCITS management company that he/she has appropriate expertise, experience and knowledge; or
- c) self-certify that he/she has sufficient knowledge and experience to enable him/her to properly evaluate the investment or his/her business involves the management, acquisition or disposal of property of the same kind as the property of the QIF.

In addition, the AIF Rulebook provides that within the EU, QIAIF may only be marketed to professional investors as defined in the AIFMD unless the Member State in question permits, under the laws of that Member State, AIF to be sold to other categories of investors and this permission encompasses investors set out in categories (b) and (c) above. Accordingly Irish investors who fall within any one of the categories (a), (b) or (c) above are eligible to be sold units in a QIAIF.

Remuneration guidelines**ID 1039**

Q. Do the recently issued ESMA guidelines on remuneration apply equally to AIFM and self-managed AIF?

A. Yes.

ID 1072

Q. What is meant by regulatory requirements which are ‘equally as effective’?

A. This refers to those entities properly identified on an on-going basis by the AIFM as subject to equally as effective regulatory requirements on remuneration. This includes, without limitation: (i) CRD/MiFID firms (including firms still subject to CRD III and which have availed of the CRD IV exemptions) and (ii) non-EU firms which are subject to group remuneration policies that are equally as effective as MiFID or CRD.

ID 1073

Q. What is meant by ‘appropriate contractual arrangements’?

A. Appropriate contractual arrangements are contractual terms which at least require the implementation of remuneration practices consistent with the ESMA remuneration guidelines in relation to relevant staff.

ID 1074

Q. Are there any alternatives to providing for payment of variable remuneration in the form of units in AIFs or linked instruments?

A. Where legal, regulatory or tax issues make variable remuneration in the form of units in AIFs or linked instruments, the AIFM could substitute AIF units with payment of variable remuneration in an appropriate proxy such as shares in the AIFM or its parent or holding company or units in an AIF or other vehicle with an investment strategy which is materially the same as that of the relevant AIF.

ID 1075

Q. When should disclosures on remuneration first appear in the relevant AIF financial statements?

A. The starting date for the first relevant AIF annual report, which would contain remuneration disclosures, would be the first full financial year of the relevant AIF following the AIFM's AIFMD compliant remuneration pay out process policy required to have taken effect. However, as set out by ESMA in the AIFMD Q/A “for an existing AIFM whose accounting period ends on 31 December which submits an application for authorisation by 22 July 2014 and obtains an authorisation after that date (including when the authorisation is obtained after 31 December 2014), the AIFMD rules on variable remuneration should apply to the calculation of payments relating to the 2015 accounting period”.

Passporting arrangements**ID 1040**

Q. As an authorised AIFM can I operate under the passporting arrangements set out in Articles 32 and 33 notwithstanding that the AIFMD has not been implemented in a host Member State?

A. Yes – AIFMD is effective across the EU from 22 July 2013.

AIFs in liquidation**ID 1041**

Q. My AIF is in liquidation or will be in liquidation during the transitional period and I do not propose to establish new AIF. Must I seek authorisation before 22 July 2014?

A. Subject to the AIFM Regulations, the Central Bank considers that AIFMs acting solely for AIF which are in liquidation or will be in liquidation during the transitional period will not require authorisation provided the AIF have entered into a liquidation process before the expiry of the transitional period. The reference to “liquidation” should also be taken to refer to AIF which are undergoing a termination process.

Agreements with non-EU authorities**ID 1052**

Q. ESMA published a list of countries with which it had approved co-operation agreements. Has the Central Bank of Ireland entered into these agreements?

A. As at 11 December 2013, ESMA approved co-operation agreements between EU securities regulators and 45 non-EU authorities. While ESMA has negotiated these MOUs they are bilateral agreements which must be signed by the EU authorities and the third countries involved. The Central Bank has signed all of these agreements other than those with the competent authorities in Maldives and Turkey.

ID 1066

Q. I am an Irish AIFM. Can I delegate portfolio management or risk management to a third country undertaking located in a jurisdiction where there is no cooperation agreement in place between the Central Bank and the relevant competent authority?

A. No. In accordance with Article 20 of the AIFMD the delegate must be authorised for portfolio management in its home jurisdiction. Supervisory co-operation with the home regulator must be ensured. This means that a co-operation agreement which complies with ESMA guidelines must be in place.

Professional investor funds**ID 1053**

Q. I am an umbrella professional investor fund. When is the last day on which I can establish a new sub-fund?

A. Additional sub-funds for umbrella professional investor funds are not being approved after 21 July 2013. It will be possible to establish new share classes within existing professional investors funds (or within sub-funds of existing umbrella professional investors funds) after that date.

ID 1058

Q. I am a professional investor fund. When will the NU Series of Notices cease to apply to me? What rules will apply instead?

A professional investor fund will continue to be subject to the NU Series of Notices until the date that its AIFM becomes registered or authorised. From that date, the professional investor fund will be subject to a number of conditions the cumulative effect of which will be to apply an equivalent regime to the professional investor fund regime as is currently set out in the NU Series of Notices. For example, it will be subject to a condition that it shall comply with the provisions of its prospectus and to conditions concerning the publication and content of financial statements. If the professional investor fund has a registered AIFM, its depositary will also be subject to a condition that it shall comply with the AIFMD depositary regime, except in relation to depositary liability. The current non-UCITS depositary liability regime will apply instead unless the parties choose to apply the AIFMD depositary liability regime.

A professional investor fund may convert to become a RIAIF or a QIAIF in which case it must comply with all of the rules applicable to a RIAIF or QIAIF.

Investments in unregulated master funds and derogations from the AIF Rulebook**ID 1054**

Q. I am a Qualifying Investor Fund which will transition to the AIF Rulebook as a QIAIF. I have been approved to invest in a linked AIF under the provisions of Section D of Annex 1 to Guidance Note 1/01. Can I continue with this investment?

A. Notwithstanding that the derogation mentioned in Section D, Annex 1 to Guidance Note 1/01 is no longer available, you can continue to operate in accordance with the derogation previously given. You are not required to apply to the Central Bank for approval to do so.

ID 1071

Q. I am an existing QIF/Retail Fund which must comply with the AIF Rulebook on authorisation of the AIFM. As a QIF/Retail Fund I previously sought and was granted

certain derogations under the Non-UCITS regime. Will these derogations cease to have validity once the AIF Rulebook is imposed on the QIF/Retail Fund?

A. Yes. Once an AIF becomes subject to the AIF Rulebook, derogations which have been granted to the AIF under the NU Series of Notices will no longer be valid or relevant, other than in the case outlined in ID 1054.

Any requests for derogations from the AIF Rulebook will be considered on a case-by-case basis, but will only be considered where the proposal includes a detailed and comprehensive rationale supporting the request.

ID 1095

Q: I am a QIAIF availing of the flexibility to invest more than 50% of net assets in an unregulated investment fund (ref. Paragraph 7 of Chapter 2, Part II, Section 2 of the AIF Rulebook). What other requirements of that section apply to me?

A: A QIAIF that avails of this flexibility must also comply with the requirement to attach the periodic reports of the underlying investment fund to its own periodic reports (ref. paragraphs 6 and 9 of that Chapter 2, Part II, Section 2 of the AIF Rulebook).

Capital and shareholder suitability requirements for internally managed AIF

ID 1055

Q. I am an internally managed AIF. What capital rules apply to me? Do I need to submit minimum capital requirements reports?

A. The European Commission has stated as its interpretation of the AIFMD that internally managed AIF are subject to the capital requirements set out in Article 9 of the AIFMD including Article 9(3) to 9(6). Internally managed AIF must submit minimum capital requirements reports. A template minimum capital compliance report, together with the notes on compilation, is set out in Annex I to the AIFM chapter in the AIF Rulebook.

ID 1067

Q. I am an internally managed AIF. Can the initial capital requirements referred to in Article 9(1) of the AIFMD and the additional amount of own funds referred to in Article 9(3) be met using shareholder funds?

A. Article 9 does not specify the possible sources of capital for the ‘own funds’ requirement and does not prohibit internally managed AIFs from using shareholder funds to meet these capital requirements. Internally managed AIFs seeking to use shareholder funds to meet the own funds requirement should refer to Article 9(8) which requires that “Own funds, including any additional own funds as referred to in point (a) of paragraph 7, shall be invested in liquid assets or assets readily convertible to cash in the short term and shall not include speculative positions.”

ID 1059

Q. I am an internally managed AIF. Am I subject to the provisions of Article 8(1)(d) of AIFMD?

A. The requirement in Article 8(1)(d) allows competent authorities to assess the suitability of qualifying shareholders in light of the need to ensure sound and prudent management. The EU Commission has stated in its interpretation of the AIFMD that this Article applies to both external AIFMs and internally managed AIFs. In the case of internally managed AIFs, the Central Bank has assessed that the following categories of qualifying shareholders are suitable:

- investors in the AIF which meet the criteria for investment in that AIF and which satisfy anti-money laundering requirements; and
- shareholders who hold subscriber shares for the purposes of incorporating the AIF.

The condition set out in paragraph 3 of section vii of the AIFM chapter of the AIF Rulebook is disapplied in cases where the change in direct or indirect ownership or in qualifying holdings relates to a qualifying shareholder which falls within one of the categories listed above.

Management companies of Irish AIF**ID 1060**

Q. Will an Irish unit trust or common contractual fund require an Irish management company?

A. A non-Irish AIFM may be appointed as a management company of an Irish AIF, including a unit trust or common contractual fund, provided the AIFM which proposes to act as a management company is authorised to provide the services set out in Section 2(a) and (b) (and (c) if relevant) of Annex 1 of AIFMD.

Marketing**ID 1062**

Q. Can a non-Irish registered EU AIFM market AIF to professional investors in Ireland?

A. There is no provision in the AIFM Regulations which allows a non-Irish registered EU AIFM to market AIF in Ireland to professional investors. The provisions of the AIFM Regulations which allow AIFMs from other Member States to market AIFs to professional investors in Ireland (Regulations 33(2), 36(2) and 37(3)) only apply to authorised AIFMs.

ID 1063

Q. Can a non-EU 'sub-threshold' AIFM market AIF to professional investors in

Ireland?

A. Non-EU AIFM can market AIF in Ireland to professional investors pursuant to Regulation 43 of the AIFM Regulations. The size of the non-EU AIFM's AIF assets under management is not relevant in this regard. Regulation 4(3) of the AIFM Regulations is not relevant to non-EU AIFM.

ID 1068

Q. Will AIFM seeking to market other than under an AIFMD passporting arrangement be able to avail of the inward marketing regime as had been provided for in Notice NU 19?

A. Since 22 July 2013 marketing AIF in Ireland is subject to the AIFM Regulations 2013 and specifically to Chapter 7, Chapter 8 and Chapter 9 of those Regulations. Conditions in relation to marketing without a passport are provided for in Regulations 37 and 43 and relate to: (i) authorised EU AIFM marketing non-EU AIF; and (ii) non-EU AIFM marketing EU or non-EU AIF.

ID 1078

Q. I am a non-EU AIFM which notified the Central Bank, in accordance with Regulation 43 of the AIFM Regulations, that I intend to market AIF to professional investors in Ireland. I have not commenced marketing. Am I required to report to the Central Bank in accordance with Regulation 25 of the AIFM Regulations?

A. Yes, once a notification is made under Regulation 43 then you must report to the Central Bank under Regulation 25. Your obligation to report will end once you have notified the Central Bank that you have not commenced marketing and are withdrawing your notification or you are ceasing to market in Ireland and there are no investors in your AIF in this jurisdiction.

Special Purpose Vehicles**ID 1065**

Q. I am an SPV. Should I now seek authorisation as, or appoint, an AIFM?

- A. As a transitional arrangement, entities which are either:
- a) Registered Financial Vehicle Corporations within the meaning of Article 1(2) of the FVC Regulation (Regulation (EC) no 24/2009 of the European Central Bank), or
 - b) Financial vehicles engaged solely in activities where economic participation is by way of debt or other corresponding instruments which do not provide ownership rights in the financial vehicle as are provided by the sale of units or shares

are advised that they do not need to seek authorisation as, or appoint, an AIFM, unless the Central Bank of Ireland issues a Q&A replacing this one advising them to do so. The Central Bank of Ireland does not intend to do that at least for so long as ESMA continues its current work on this matter. If entities which believe they fall under (b) but

not (a) wish to write to the Central Bank of Ireland in this regard, they may email AIFMDsecuritisation@centralbank.ie.

Governing law

ID 1076

Q. I intend to act as AIFM to an Irish authorised AIF. Will the agreement with the AIF be required to be subject to Irish governing law?

A. The law governing the agreement between an AIFM and an Irish authorised AIF is a matter for the parties to that agreement to determine by exercising the duty to act in the best interests of the investors in the AIF.

Disclosure

ID 1077

Q. Is the requirement in Regulation 24(1) of the AIFM Regulations, to disclose the maximum level of leverage which the AIFM is entitled to employ on behalf of the AIF, a requirement to disclose leverage under both the gross and commitment methods?

A. It is. Under Article 6 of the Level 2 Regulation AIFMs are required to calculate the exposure of an AIF in accordance with the gross method as set out in Article 7 and the commitment approach as set out in Article 8. Article 95(a) of the Level 2 Regulation requires that a depositary shall monitor the AIF's compliance with investment restrictions and leverage limits set in the AIF's offering documents.

ID 1088

Q. Regulation 24(4) of the AIFM Regulations requires AIFMs to provide certain disclosures on a periodic basis. Regulation 24(5) requires certain other disclosures on a regular basis. Is it sufficient if, in respect of the AIFs I manage and in accordance with the Level 2 Regulation, I provide these disclosures in the AIF periodic reports?

A. It would be sufficient to provide the disclosures required by Regulation 24(4)(a) and (c) and Regulation 24(5)(b) in periodic reports but only as long as you have indicated this in your prospectus in accordance with Regulation 24(1)(p) of the AIFM Regulations.

In relation to Regulation 24(4)(b) and Regulation 24(5)(a), you must include in the prospectus an undertaking to provide details of any new arrangements for managing the liquidity of the AIF immediately and details of any changes to the maximum level of leverage, any right of re-use of collateral and any guarantee under leveraging arrangements without undue delay.

Loan Originating Qualifying Investor AIF

ID 1079

Q. I intend to establish a loan originating Qualifying Investor AIF and therefore must limit the operations of the AIF to the business of issuing loans, participating in loans, participations in lending and to operations directly arising therefrom. Will this allow the AIF to invest in different levels of debt for example, tranching or mezzanine or subordinated debt?

A. Yes. Levels of seniority and priority of claim are not part of determining whether an investment is a loan or not.

ID 1080

Q. If an intermediary introduces a borrower to a loan originating Qualifying Investor AIF who subsequently lends to that borrower, will the introducer be regarded as the originator of the loan?

A. No – an originator in the context of the Central Bank’s regulatory regime for loan originating Qualifying Investor AIF means the original issuer of the loan who in this case is the loan originating Qualifying Investor AIF. The potential implications arising from relationships with introducers and the need to comply with rules in relation to dealings with connected parties are set out in Section 4 of Chapter 2 of the AIF Rulebook (ref paragraph 5 of section iv).

ID 1081

Q. Could a loan originating Qualifying Investor AIF hold debt securities where these are used solely for treasury management purposes?

A. Yes.

ID 1082

Q. The permitted operations of a loan originating Qualifying Investor AIF include “handling assets which are realised security”. Does this mean that a loan originating Qualifying Investor AIF may receive equity following a loan workout? Is there a timeline within which the equity securities must be disposed of?

A. The assets of a loan originating Qualifying Investor AIF may include equity where these securities have been received as a result of a loan workout. The timeline for disposing of these securities should primarily take into account the best interests of the investors in the loan originating Qualifying Investor AIF.

ID 1083

Q. As a loan originating Qualifying Investor AIF will I be subject to the requirements of the Credit Reporting Act 2013?

A. As a loan originating Qualifying Investor AIF your activities in so far as they relate to the provision of credit, may fall within the scope of the Credit Reporting Act 2013

and you should refer to the Act for further clarification. For information, credit applications or credit agreements are covered by that Act where the applicant for provision of credit or the person for whom the credit is provided under the credit agreement is resident in the State at the time when the credit application or credit agreement is made; or the law governing any credit agreement made pursuant to the application would be, or the law governing the credit agreement is, the law of the State. The Bank has powers to phase in different lenders and different lending products into the CCR at different stages under the Act; subject to consultation with the stakeholders and finalisation of Regulations the initial focus is likely to be on retail lending sector.

ID 1084

Q. I am a Qualifying Investor AIF and have established a subsidiary in accordance with the requirements of the Central Bank. Can I fund the activities of the subsidiary by way of loan without seeking authorisation as a loan originating Qualifying Investor AIF?

A. Yes – loans to wholly owned subsidiaries, established by authorised Qualifying Investor AIFs in accordance with the requirements of the Central Bank are not regarded as a breach of the prohibition on the granting of loans to which all AIF, other than loan originating Qualifying Investor AIF, are subject.

Marketing of unauthorised AIF

ID 1089

Q. What is an 'unauthorised AIF'?

A. An unauthorised AIF is one which is not authorised by the Central Bank under domestic investment fund legislation.

ID 1090

Q. Can an unauthorised AIF be marketed to appraised/self-certifying investors?

A. An unauthorised AIF may be marketed to appraised/self-certifying investors¹ in Ireland if it has an authorised AIFM and that AIFM ensures that the unauthorised AIF at all times meets all the requirements which would apply to the AIF if it was a QIAIF.

ID 1091

Q. Can an unauthorised AIF be marketed to retail investors in Ireland?

A. An unauthorised AIF may be marketed to all retail investors if it has an authorised AIFM and that AIFM ensures that the unauthorised AIF at all times meets all the

¹ As set out in Chapter 2, Part I, Section 1, i, 3(b) and 3 (c) of the AIF Rulebook

requirements which would apply to the AIF if it was a RIAIF. Guidance on marketing to retail investors in Ireland is set out here - [marketing AIF to retail investors](#).

As an exemption to the requirement to meet all RIAF requirements AIFs which meet the requirements of Section 705A to 705Q of the Taxes Consolidated Act 1997 and are therefore recognised as real estate investment trusts (REITs) do not need to comply with the leverage conditions which apply to RIAIFs in order to be permitted to market to retail investors.

ID 1092

Q. Can retail investors trade on the secondary market in unauthorised AIF which are not permitted to market to retail investors? Do any restrictions/constraints apply?

A. Yes. Retail investors can trade, on the secondary market, in unauthorised AIF. Such secondary market trades will usually occur through investment intermediary firms and, therefore, the protections of the MIFID regime will apply.

ID 1093

Q. I am an unauthorised AIF with Irish retail investors due to secondary market trading in my units. I am proposing a rights issue and pursuant to Company law must provide relevant documentation to all existing shareholders. Does the circulation of this documentation come within the scope of marketing to retail investors?

A. The Central Bank does not consider the provision of documents, including rights issue and/or open offer documentation, to existing investors, as an actionable breach of the rules in relation to the marketing of AIF provided that the documentation is strictly confined to what is necessary to comply with applicable law obligations in relation to the treatment of shareholders.

T +353 1 224 6000 F +353 1 671 6561 www.centralbank.ie fundspolicy@centralbank.ie



Banc Ceannais na hÉireann
Central Bank of Ireland

Eurosystem

**Bosca PO 559, Sráid an Dáma, Baile Átha Cliath 2, Éire
PO. Box No 559, Dame Street, Dublin 2, Ireland**