

SENIOR MANAGEMENT PRESENTATION





How Do We Measure Trust?



Your 'Investment' in culture yields a 'Return' through the employee experience.

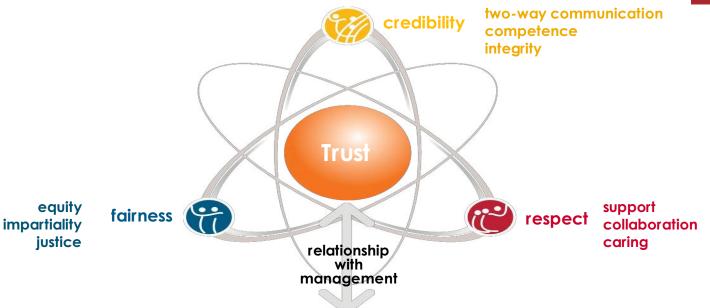


EMPLOYEE EXPERIENCE Trust Index® Survey



What is a great workplace?





intimacy hospitality community



relationship with other employees **Employee**

relationship to your job



personal job team organization

Central Bank of Ireland - RESTRICTED

This Year: Who responded? (64%)



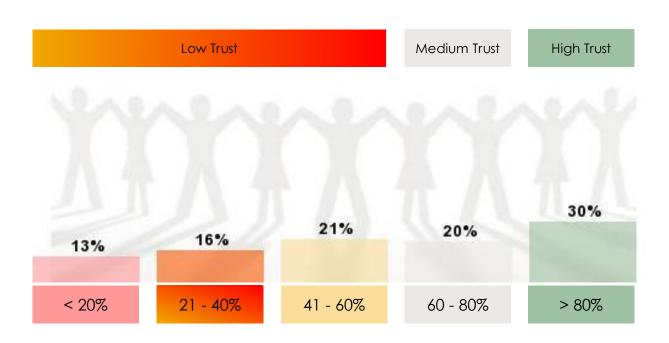
- Job Role
 - 621 Non Management | 415 Manager/Supervisor | 74 Executive/Senior Manager
- Gender
 - **541** Female | **558** Male
- Age
 - **59** less than 25 | **324** 26 to 34 | **427** 35 to 44 | **202** 45 to 54 | **82** 55+
- Tenure
 - 289 less than 2 years | 309 2 to 5 | 179 6 to 10 | 141 11 to 16 | 84 16 to 20 | 93 20+
- Work Status
 - 1087 Full Time | 29 Part Time
- Racial or Ethnic Minority
 - 28 Yes | 1077 No
- Dependents
 - 500 Children | 127 Sick

This Year: 'State of Trust'



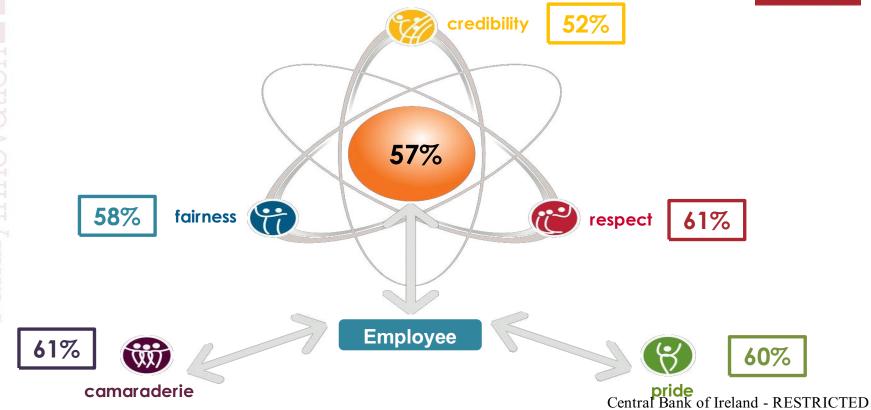
X
50% have low
levels of Trust

30% have high
levels of Trust



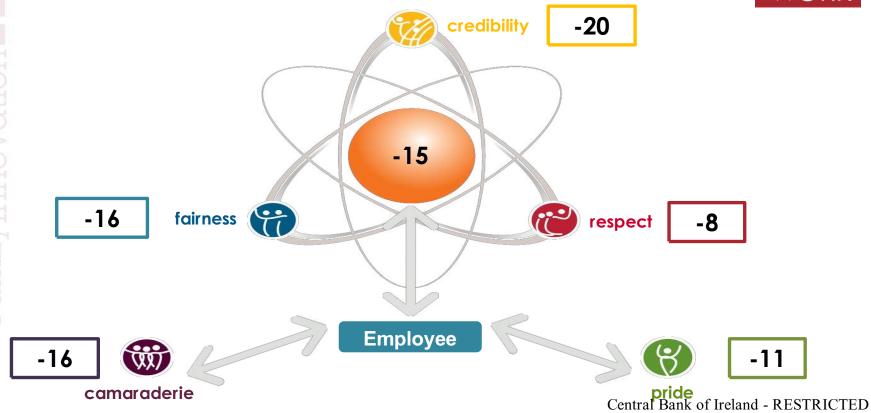
This Year: Overall Organisation





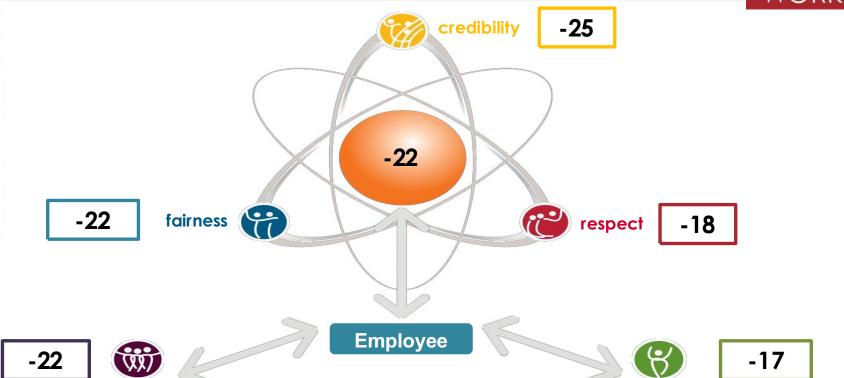
This Year Versus Certification





This Year Versus Financial





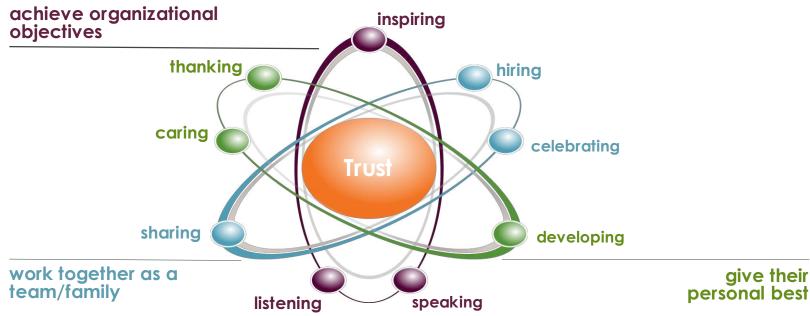
camaraderie pride Central Bank of Ireland - RESTRICTED

What is a great workplace?



Manager perspective

A great workplace is where you **achieve organizational objectives** with employees who **give their personal best** and **work together as a team/family** — all in an environment of **trust**.



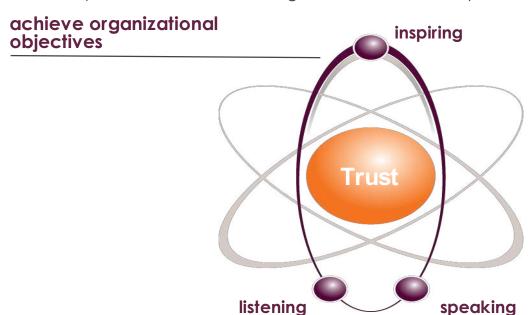
Central Bank of Ireland - RESTRICTED

What is a great workplace?



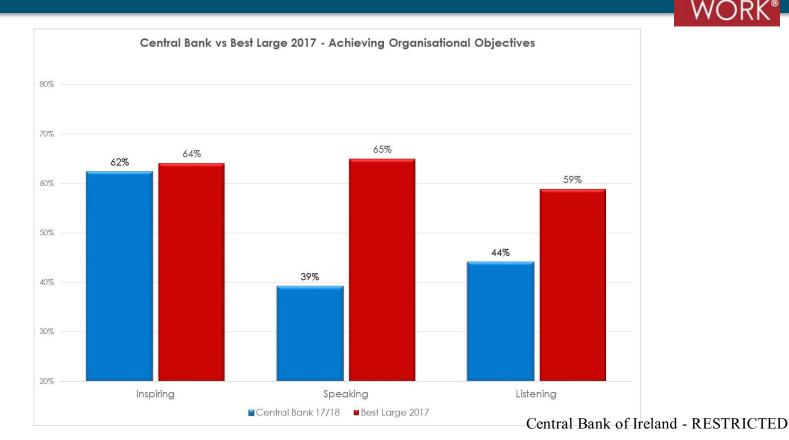
Manager perspective

A great workplace is where you **achieve organizational objectives** with employees who give their personal best and work together as a team/family — all in an environment of **trust**.



Practice Area Scores – Achieving Organisational Objectives





Culture: Achieving Organisational Objectives

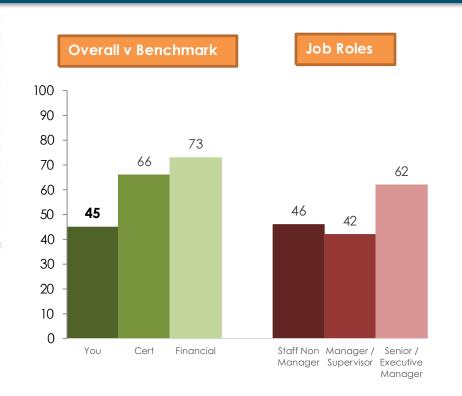


Inspiring – Speaking – Listening

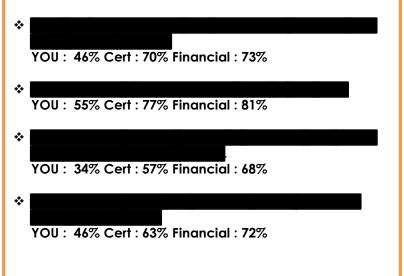
- Inspiring This a good area for the Central Bank. Most of the elements we would expect to see in this area are in place and their culture is well defined. There are also some good elements of All Inclusiveness on display with employees being involved in the development of their principles and priority behaviours as well as their Intranet, Central Life.
- Speaking Practices like Topical Talks provide an element of Originality to this
 practice area. There are also some good key events in place such as the Staff
 Conference. However information is lacking around the communication practices in
 place at lower levels in the organisation e.g. team level
- Listening The Fusion Programme was the standout practice in this area and highlighted the Central Bank's willingness to listen to employee feedback.
 Consideration could be given to increasing the variety of practices in this practice area e.g. suggestion schemes, skip level meetings etc.

Communication & Involvement



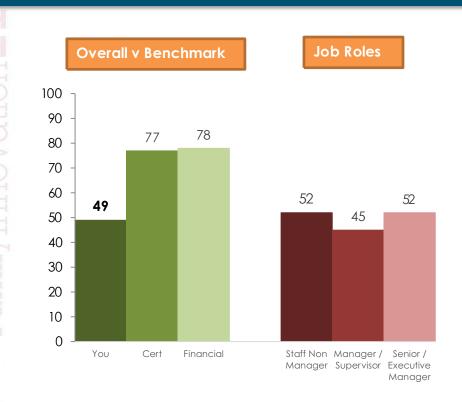


Survey Statements

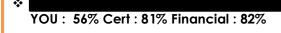


Strategy & Direction





Survey Statements

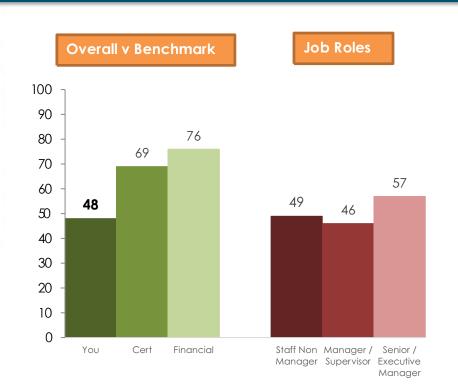


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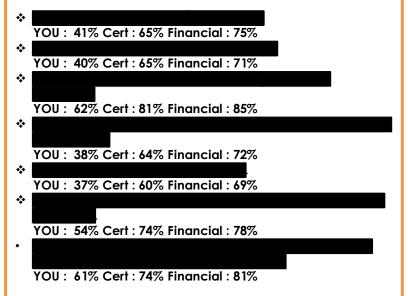
YOU: 43% Cert: 73% Financial: 74%

Management & Leadership





Survey Statements



Line Management





Survey Statements

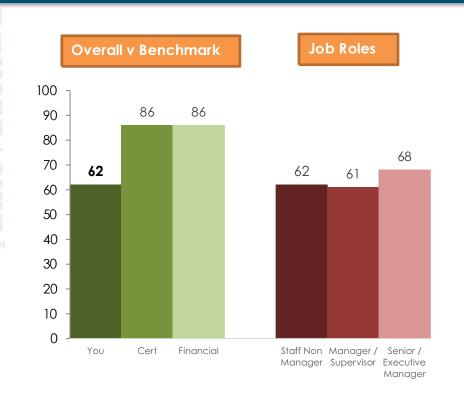
YOU: 55% Cert: 65% Financial: N/A

YOU: 68% Cert: 80% Financial: N/A

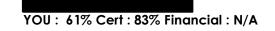
YOU: 70% Cert: 77% Financial: N/A

Customer Focus





Survey Statements

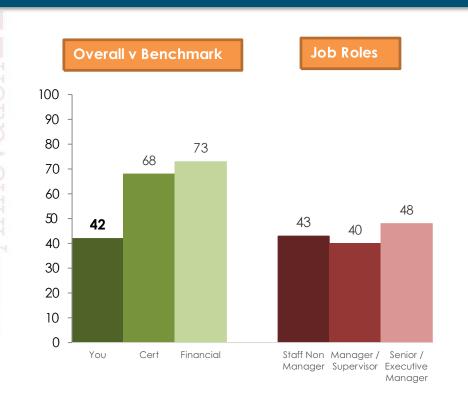


YOU: 57% Cert: 85% Financial: 83%

YOU: 68% Cert: 89% Financial: 89%

Change Ready





Survey Statements

YOU: 45% Cert: 66% Financial: 75%

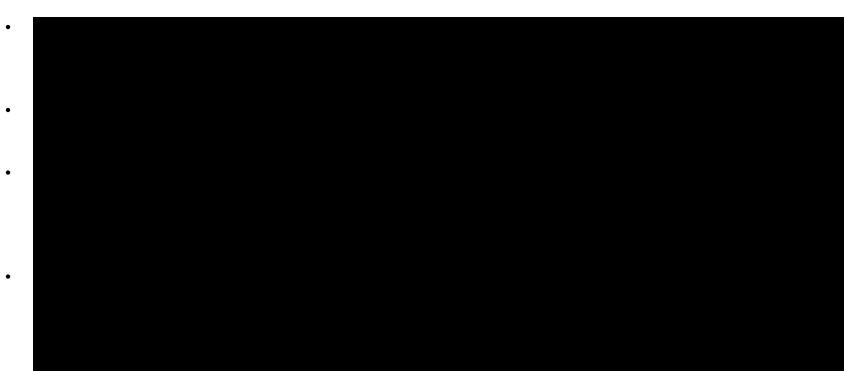
YOU: 32% Cert: 63% Financial: 67%

YOU: 46% Cert: 76% Financial: N/A

YOU: 46% Cert: 66% Financial: 78%

Achieve Organisational Objectives – Comments





Achieve Organisational Objectives – Suggestions



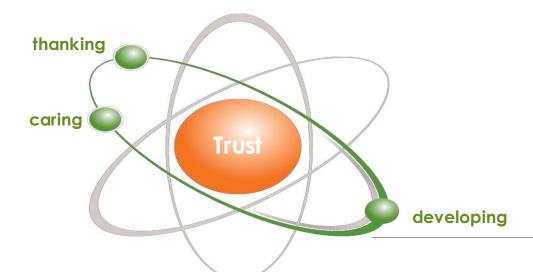


What is a great workplace?



Manager perspective

A great workplace is where you achieve organizational objectives with employees who **give their personal best** and work together as a team/family — all in an environment of **trust**.

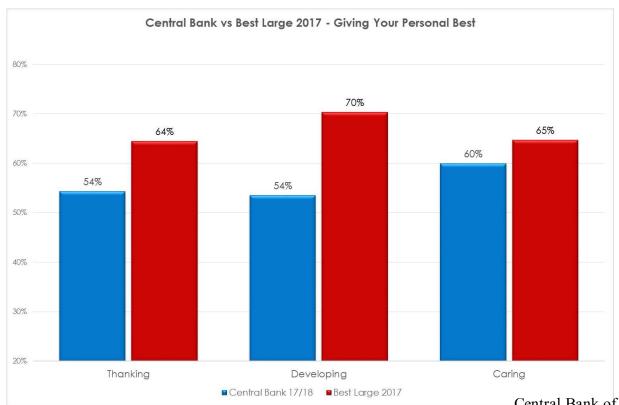


give their personal best

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Practice Area Scores – Giving Your Personal Best





Central Bank of Ireland - RESTRICTED

Culture: Giving Your Personal Best

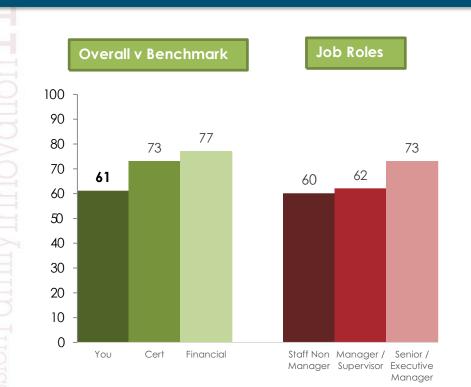


Thanking - Developing - Caring

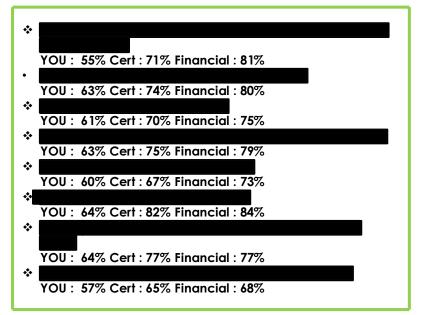
- Thanking The Central Bank are doing a good job at encouraging a culture of recognition across the organisation. A good example of this was the original launch of their new Recognition Policy i.e. use of cupcakes to promote Applause award. The Spotlight awards show good integration with their priority behaviours.
- Developing The work that they have done on developing transparency in this area though practices like the Career Framework and supporting Career Portal highlight the value that Central Bank put on this practice area. This integrates well with their Vision of providing a fulfilling workplace for their people.
- Caring There are some good human touch elements on display in this practice area e.g. annual service of remembrance, Ally Pledge. There are also a good variety of wellbeing practices but consideration could be given to the communication of same to ensure a return on their investment

Engagement



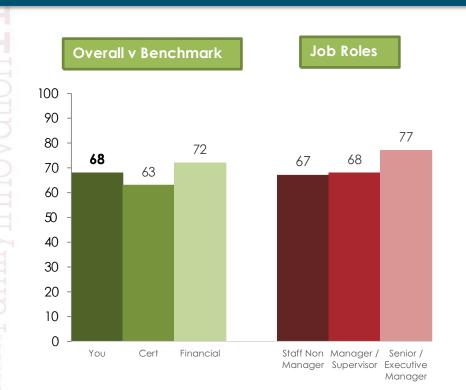


Survey Statements



Career & Development





Survey Statements

YOU: 54% Cert: 58% Financial: 67%

YOU: 66% Cert: 69% Financial: 76%

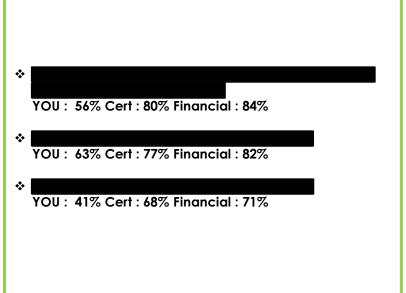
YOU: 83% Cert: 63% Financial: 74%

Empowerment & Accountability



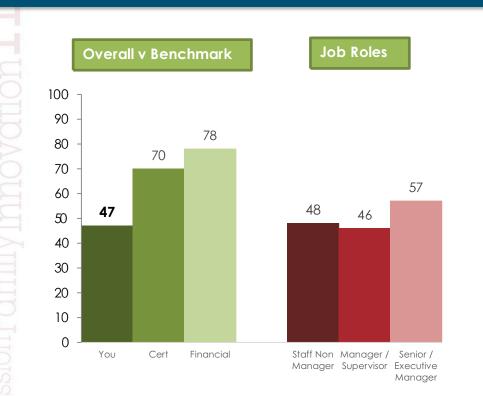


Survey Statements

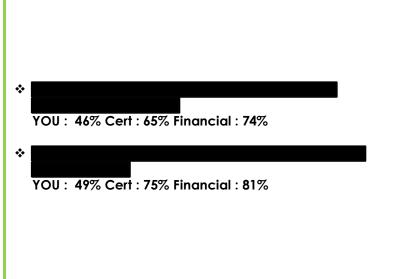


Innovation & Continuous Improvement



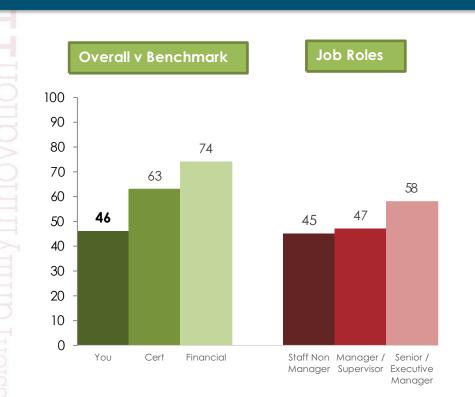




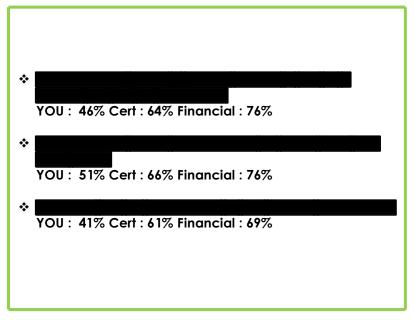


Recognition



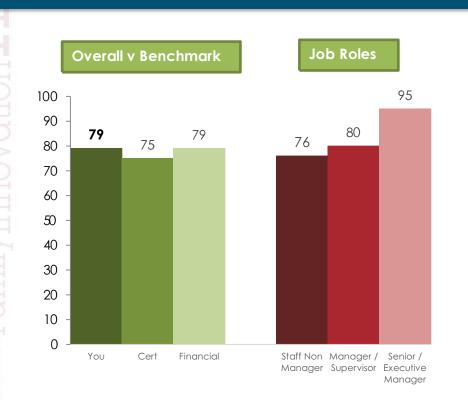


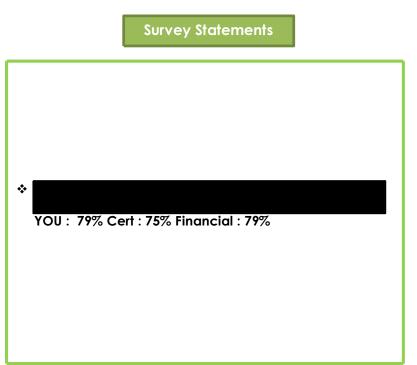
Survey Statements



Job Security

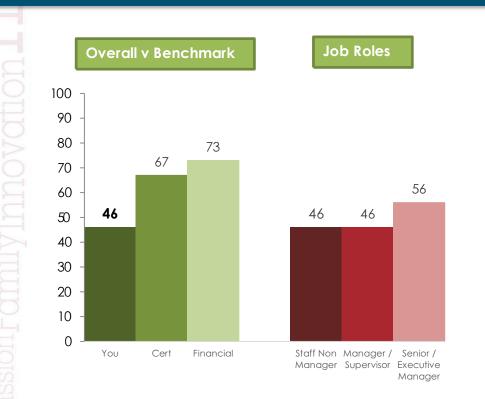




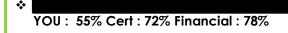


Talent Management





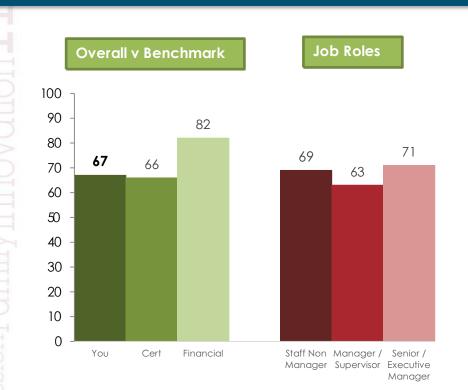




YOU: 37% Cert: 62% Financial: 69%

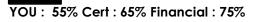
Wellbeing

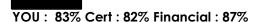




Survey Statements







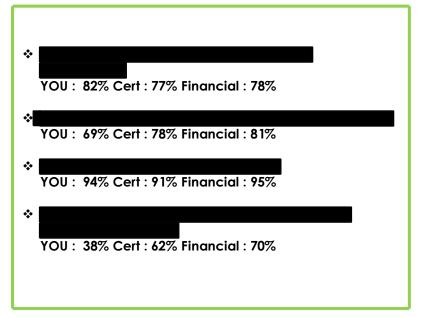
YOU: 60% Cert: 61% Financial: 81%

Work Environment & Processes



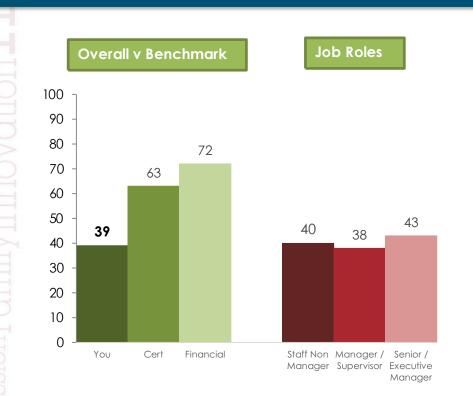


Survey Statements



Performance Management











YOU: 25% Cert: 53% Financial: 66%

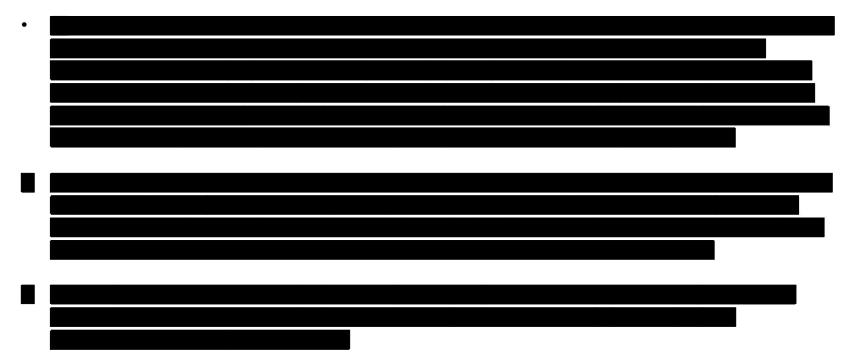
Personal Best – Comments





Personal Best – Suggestions



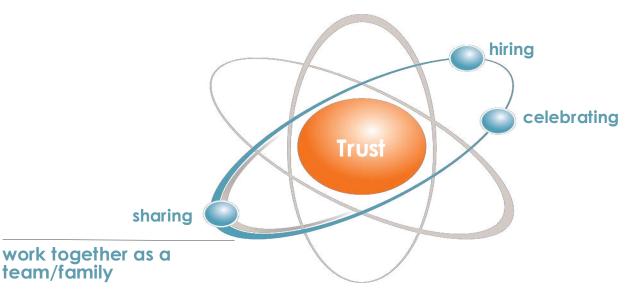


What is a great workplace?



Manager perspective

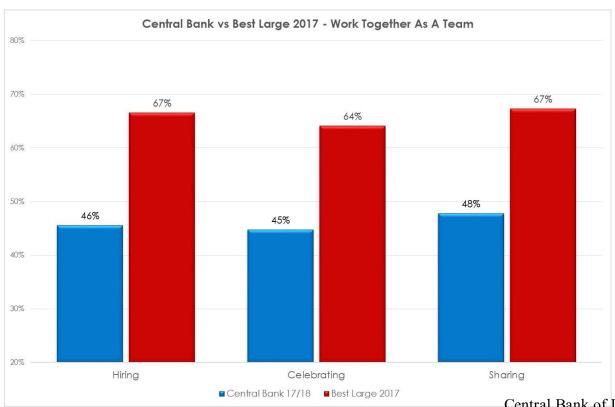
A great workplace is where you achieve organizational objectives with employees who give their personal best and work together as a team/family — all in an environment of trust.



Central Bank of Ireland - RESTRICTED

Practice Area Scores – Working Together As A Team





Culture: Working Together As A Team



Hiring – Celebrating – Sharing

- Hiring There are a good variety of hiring practices. The new recruitment website is a
 good example of this type of practice. Their induction is lacking the variety of
 practices we would see in other organisations along with some human touch
 elements e.g. although there is a Buddy programme in place, it doesn't appear to be
 used across all divisions.
- Celebrating The Sports and Social Club are doing a good job of creating practices in this area. Practices like the family day also add some human touch. Consideration could be given to reviewing the practices to ensure they match in with the demographic needs of the organisation e.g. employees with children might find it harder to participate in evening events.
- Sharing CSR is an important area for the Central Bank and this is evident through
 practices like the Benevolent fund which is managed through the CSR Committee.
 Active employee participation in this area would result in improvements in All
 inclusiveness.

Corporate Social Responsibility





Survey Statements

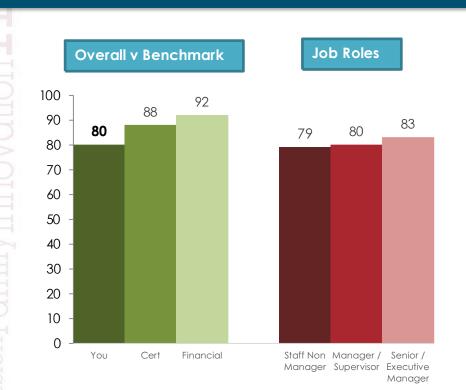


YOU: 78% Cert: 64% Financial: 80%

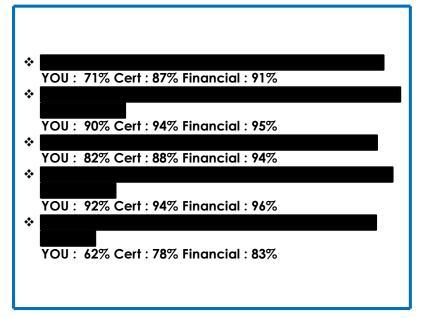
YOU: 73% Cert: 73% Financial: 84%

Diversity





Survey Statements

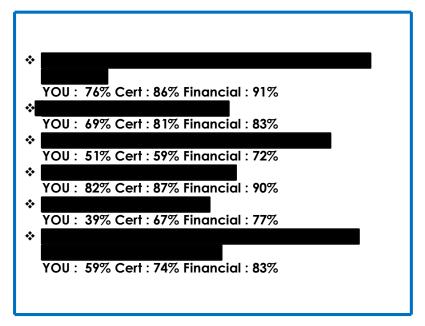


Our Culture



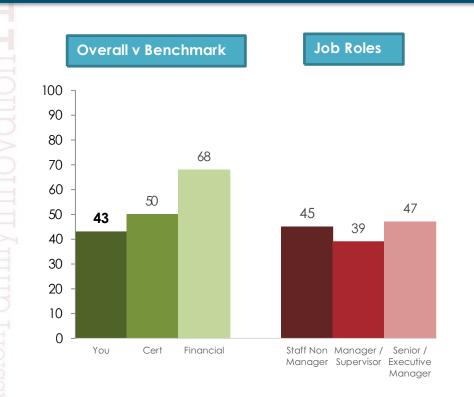


Survey Statements

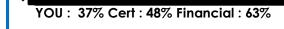


Reward









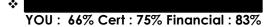


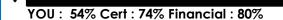
Teamwork

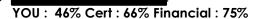


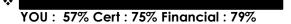


Survey Statements



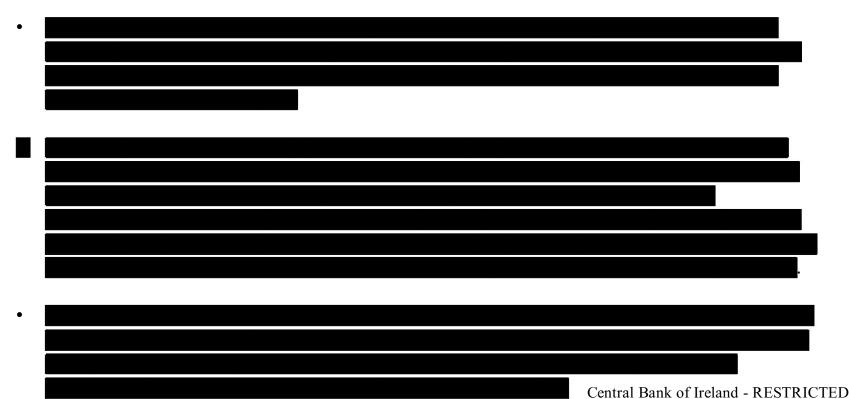






Working Together as a Team - Comments





Working Together as a Team - Suggestions





Spotlight on Achieving Organisational Objectives



Centro	al Bank	Your Score	Cert	Gap	Financial	Gap
	Communication & Involvement	45%	66%	-21%	73%	-28%
	Strategy & Direction	49%	77%	-28%	78%	-29%
	Management & Leadership	48%	69%	-21%	76%	-28%
	Line Management	65%	74%	-9%	-%	-%
	Customer Focus	62%	86%	-24%	86%	-24%
	Change Ready	42%	68%	-26%	73%	-31%

Spotlight on Personal Best



Central Bank		Cert	Gap	Financial	Gap
Engagement	61%	73%	-12%	77%	-16%
Career & Development	68%	63%	5%	72%	-4%
Empowerment & Accountability	53%	75%	-22%	79%	-26%
Innovation & Continuous Improvement	47%	70%	-23%	78%	-31%
Recognition	46%	63%	-17%	74%	-28%
Job Security	79%	75%	4%	79%	0%
Talent Management	46%	67%	-21%	73%	-27%
Wellbeing	67%	66%	1%	82%	-15%
Work Environment & Processes	71%	77%	-6%	81%	-10%
Performance Management	39%	63%	-24% Central B	72% ank of Irela	- <mark>33%</mark> nd - RESTRI

Spotlight on Teamwork



Centro	al Bank	Your Score	Cert	Gap	Financial	Gap
	Corporate Social Responsibility	71%	70%	1%	83%	-12%
	Diversity	80%	88%	-8%	92%	-12%
	Our Culture	63%	76%	-13%	83%	-20%
	Reward	43%	50%	-7%	68%	-25%
	Teamwork	58%	75%	-17%	81%	-23%







Pillars	Dept. All Question Avg.	Central Bank All Question Avg.	Diff
Central Banking	62%	58%	+4
Financial Conduct	56%	58%	-2
Operations	52%	58%	-6
Prudential Regulation	60%	58%	-2

Spotlight on Departments (All Question Average) – Slide 1 of 2



Department	Dept. All Question Avg.	Central Bank All Question Avg.	Diff
ASSET MANAGEMENT SUPERVISION (61)	59%	58%	+1
CHIEF INFORMATION OFFICER (66)	53%	58%	-5
CHIEF OPERATIONS OFFICER DIRECT REPORTS (73)	54%	58%	-4
CONSUMER PROTECTION (67)	44%	58%	-14
CORPORATE AFFAIRS (98)	61%	58%	+3
CREDIT INSTITUTIONS SUPERVISION (150)	64%	58%	+6
CURRENCY & FACILITIES MANAGEMENT (119)	40%	58%	-18
ECONOMICS (46)	59%	58%	+1

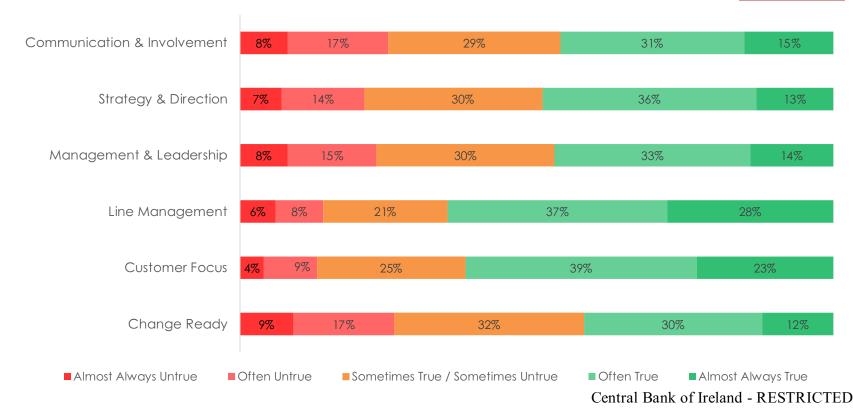
Spotlight on Departments (All Question Average) – Slide 2 of 2



Department	Dept. All Question Avg.	Central Bank All Question Avg.	Diff
ENFORCEMENT (77)	64%	58%	+6
FINANCIAL OPERATIONS (53)	63%	58%	+5
FINANCIAL STABILITY (43)	66%	58%	+8
HUMAN RESOURCES (50)	75%	58%	+17
INSURANCE SUPERVISION (110)	57%	58%	-1
POLICY & RISK (52)	56%	58%	-2
SECURITIES AND MARKETS SUPERVISION (60)	60%	58%	+2
Senior Leadership Committee (12)	82%	58%	+24

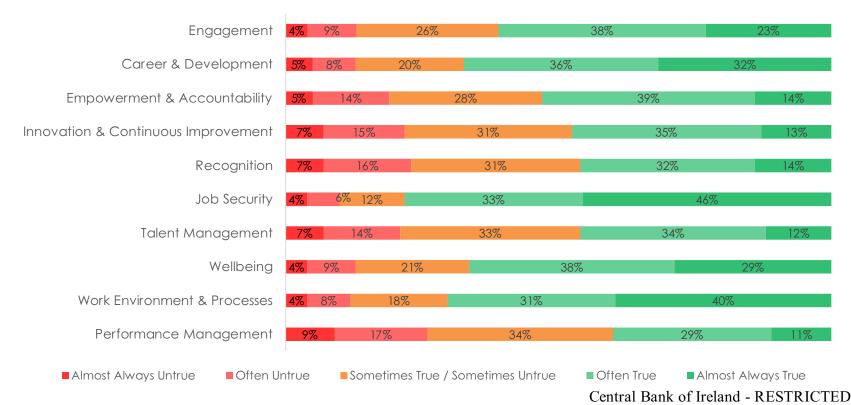
Intensity Report – Organisational Objectives





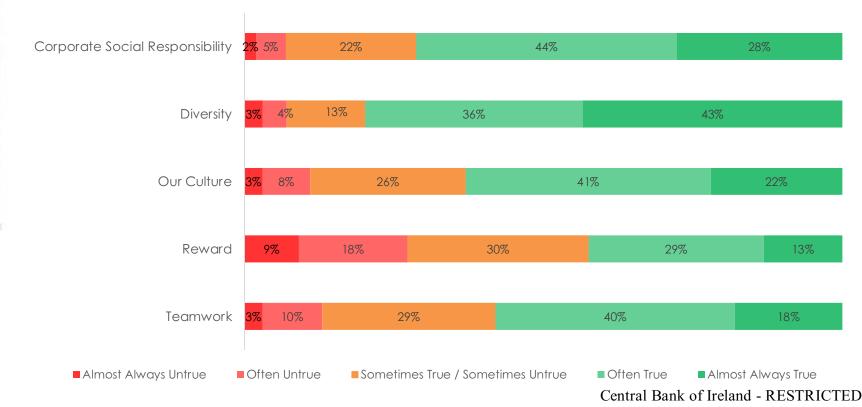
Intensity Report – Giving Personal Best





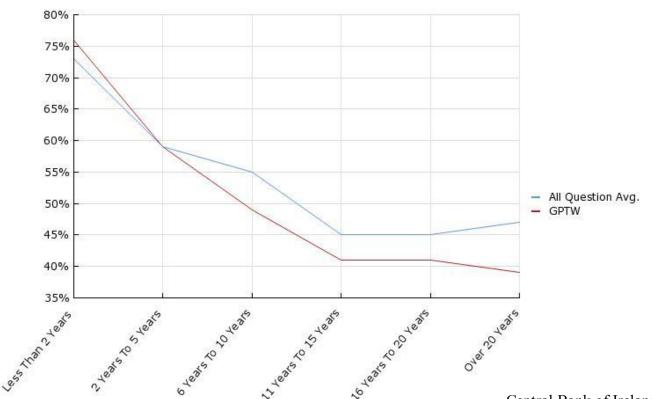
Intensity Report – Working As A Team





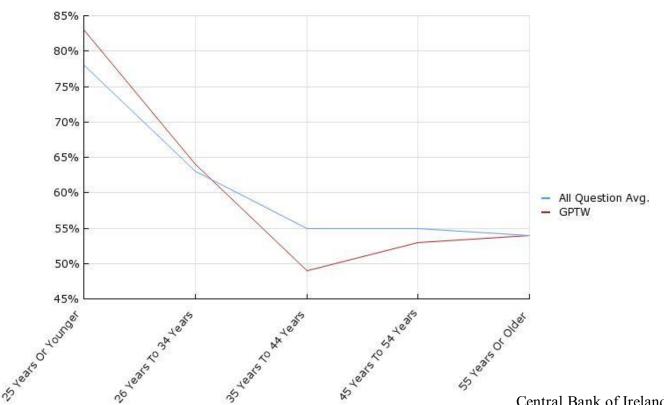
How Employees rate Your Workplace – By Tenure





How Employees rate Your Workplace – By Age







Share - Acknowledge - Investigate - Understand



Share

Associates already know the situation, only omissions surprise. Share existing int. best practice.

Acknowledge

Even if something can't be fixed now, plan for when it can. Frustration is driven by lack of direction.

Investigate

We've measured top line symptoms >>> need to identify root causes. Action can only address root cause.

Understand

Some issues are hygiene factors, some are drivers of engagement. Others simply false perception.

Act Swiftly – Devolve - Ownership



Act swiftly

Change is deliverable very quickly with guidance / backing. Change must be perceived before next survey.

Devolve

Answers reside at front line. Associate involvement = psychological buy in & evidence of commitment

Ownership

Without an accountable owner, action plans tend to wither and die through lack of focus

How We Can Help You



- Facilitated focus groups
 - ...for deeper dive and root cause analysis by independent external third party
- Advanced data analysis
 - ...to link to business performance metrics and to provide ROI
- Additional internal / external benchmarking
 - ...identify internal best practice, external peer performance
- Pulse survey
 - ...assess progress against corporate / regional improvement programmes







PRESENTATION



To Work_®

How Do We Measure Trust?



Your 'Investment' in culture yields a 'Return' through the employee experience.

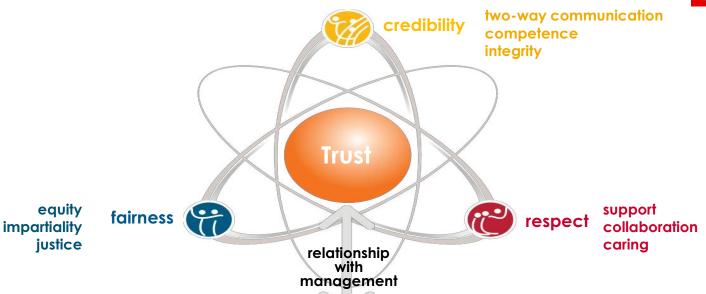


EMPLOYEE EXPERIENCE
Trust Index® Survey



What is a great workplace?

Great Place To Work_®



intimacy hospitality community



relationship with other employees **Employee**

relationship to your job



personal job team organization

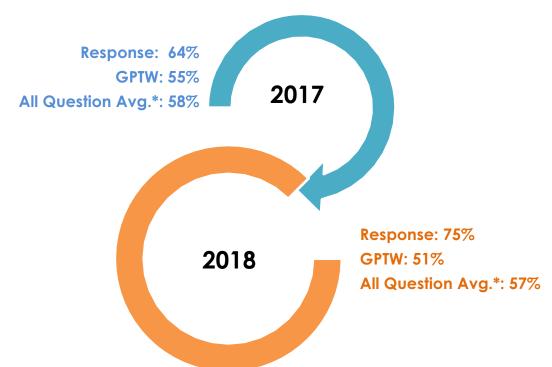
This Year: Who responded?



- Job Role
 - 123 Executives | 906 Delivering | 430 Managers
- Gender
 - 669 Female | 722 Male
- Age
 - **59** less than 25 | **388** 26 to 34 | **593** 35 to 44 | **230** 45 to 54 | **111** 55+
- Tenure
 - 400 less than 2 years | 391 2 to 5 | 216 6 to 10 | 171 11 to 16 | 103 16 to 20 | 112 20+
- Work Status
 - 1390 Full Time | 37 Part Time
- Racial or Ethnic Minority
 - 48 Yes | 1357 No
- Dependents
 - 640 Children | 141 Sick

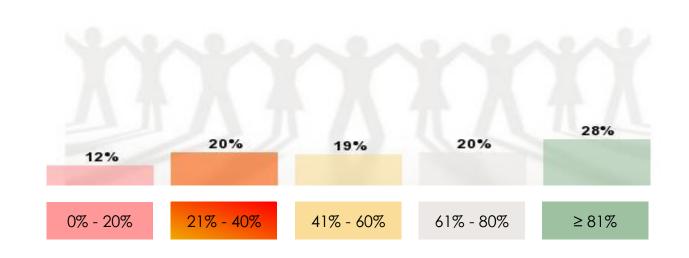
Your Journey: In a Nutshell





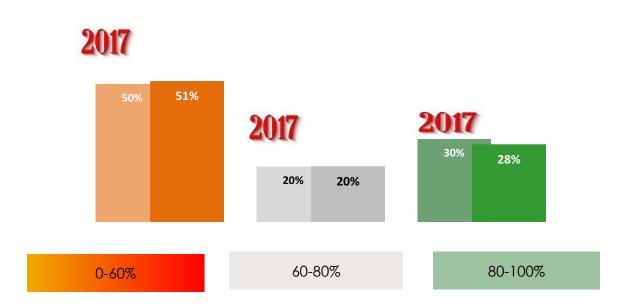
This Year: 'State of Trust'





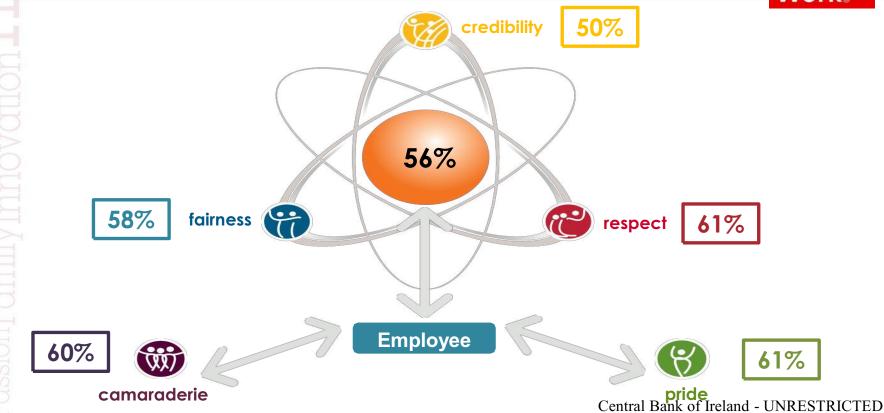
The Journey: Change in 'State of Trust'





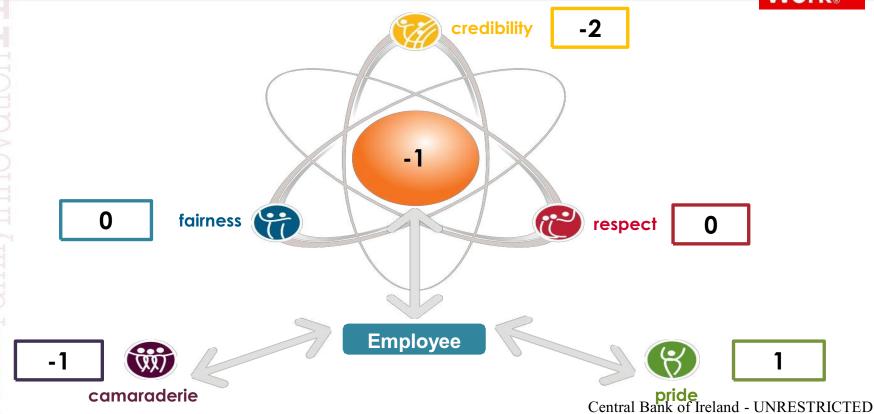
This Year: Overall Organisation

Great Place To Work。



This Year Versus Central Bank 2018

Great Place To Work



Spotlight on Job Levels (Year on Year) comparison – Slide 1 of 1



Job Levels	2018	2017	Diff
Delivering & Co-ordinating (507)	54%	57%	-3
Delivering & Processing (329)	60%	63%	-3
Leading & Enabling (108)	72%	66%	+6
Managing & Developing (430)	58%	57%	+1
Shaping & Leading (15)	94%	82%	+12
T&G (70)	30%	29%	+1

Spotlight on Pillars (Year on Year) – Slide 1 of 1



Pillars	2018	2017	Diff
CENTRAL BANKING (323)	62%	62%	same
FINANCIAL CONDUCT (340)	54%	56%	-2
OPERATIONS (408)	54%	52%	+2
PRUDENTIAL REGULATION (370)	57%	60%	-3

Spotlight on Achieving Organisational Objectives



Centro	al Bank of Ireland	Your Score	Cert	Gap	Central Bank 2018	Gap
	Communication & Involvement	43%	66%	-23%	45%	-2%
	Strategy & Direction	48%	77%	-29%	49%	-1%
	Management & Leadership	45%	69%	-24%	48%	-3%
	Line Management	67%	74%	-7%	65%	2 %
	Customer Focus	65%	86%	-21%	62%	3%
	Change Ready	41%	68%	-27%	42%	-1%

Central Bank of Ireland - UNRESTRICTED

Spotlight on Personal Best



Central Bank of Ireland	Your Score	Cert	Gap	Central Bank 2018	Gap	
Engagement	60%	73%	-13%	61%	-1%	
Career & Development	67%	63%	4 %	68%	-1%	
Empowerment & Accountability	51%	75%	-24%	53%	-2%	
Innovation & Continuous Improvement	45%	70%	-25%	47%	-2%	
Recognition	45%	63%	-18%	46%	-1%	
Job Security	81%	75%	6 %	79%	2%	
Talent Management	45%	67%	-22%	46%	-1%	
Wellbeing	67%	66%	1%	67%	0%	
Work Environment & Processes	68%	77%	-9%	71%	-3%	
Performance Management	37%	63% (Centr ak B ank	of 13812 and -	- UNRESTR	IC7

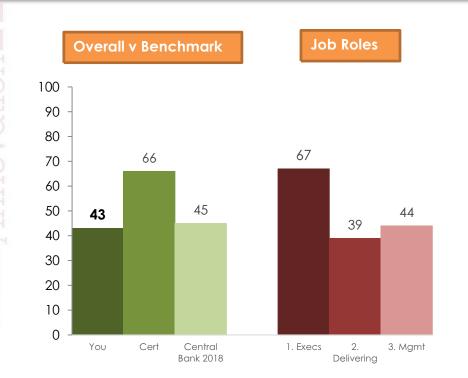
Spotlight on Teamwork



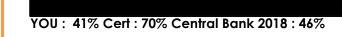
Central Bank of Ireland	Your Score	Cert	Gap	Central Bank 2018	Gap
Corporate Social Responsibility	77%	70%	7 %	71%	6%
Diversity	80%	88%	-8%	80%	0%
Our Culture	62%	76%	-14%	63%	-1%
Reward	46%	50%	-4%	43%	3%
Teamwork	56%	75%	-19%	58%	-2%

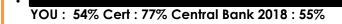
Communication & Involvement



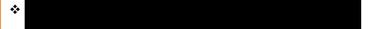


Survey Statements









YOU: 46% Cert: 63% Central Bank 2018: 46%

Strategy & Direction





Survey Statements

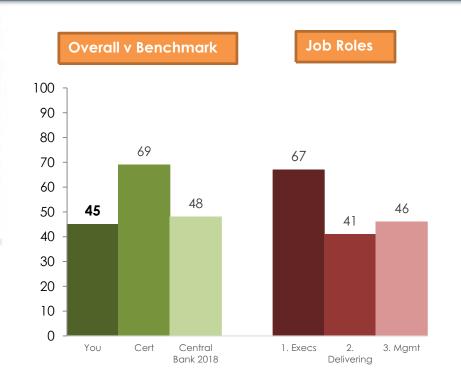
YOU: 52% Cert: 81% Central Bank 2018: 56%

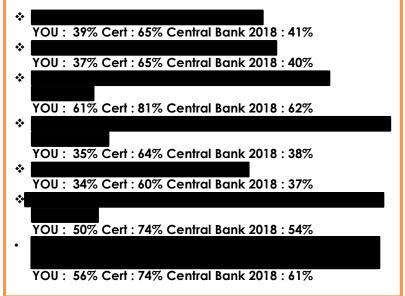
*

YOU: 44% Cert: 73% Central Bank 2018: 43%

Management & Leadership

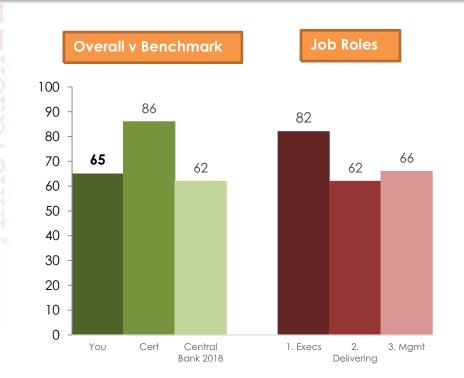






Customer Focus





Survey Statements

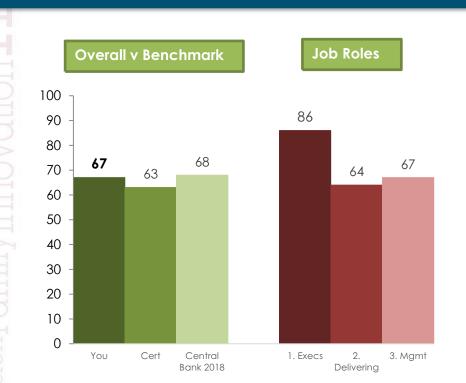
YOU: 59% Cert: 83% Central Bank 2018: 61%

YOU: 60% Cert: 85% Central Bank 2018: 57%

YOU: 75% Cert: 89% Central Bank 2018: 68%

Career & Development





Survey Statements

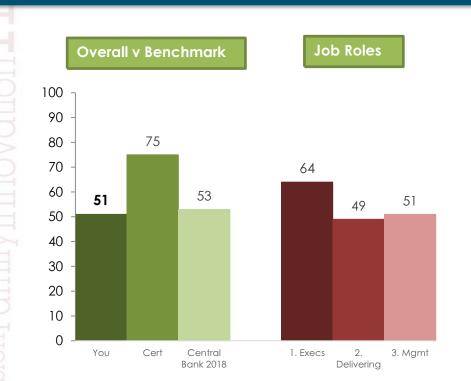
YOU: 53% Cert: 58% Central Bank 2018: 54%

YOU: 65% Cert: 69% Central Bank 2018: 66%

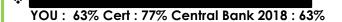
YOU: 83% Cert: 63% Central Bank 2018: 83%

Empowerment & Accountability





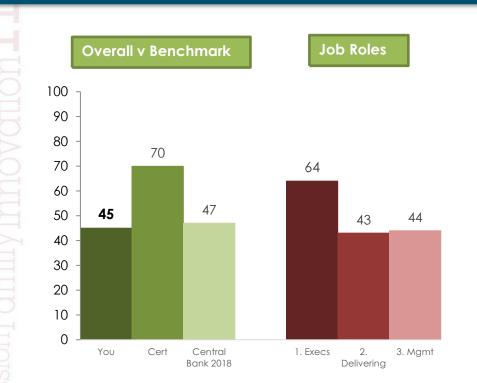






Innovation & Continuous Improvement





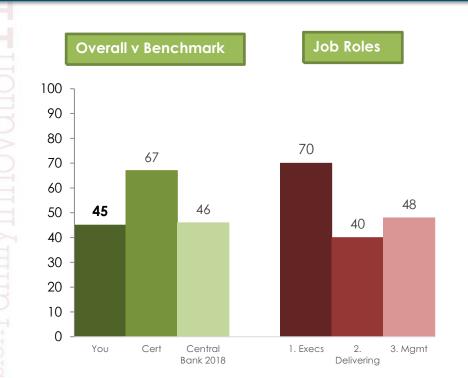
Survey Statements



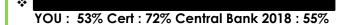
YOU: 48% Cert: 75% Central Bank 2018: 49%

Talent Management





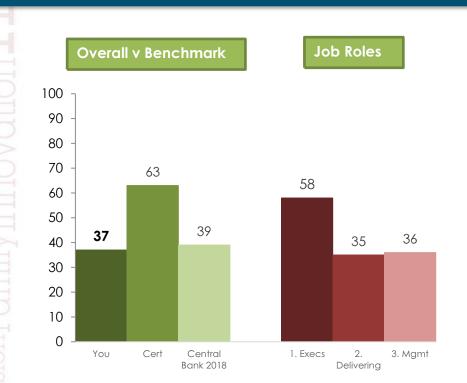
Survey Statements



YOU: 36% Cert: 62% Central Bank 2018: 37%

Performance Management





- YOU: 42% Cert: 69% Central Bank 2018: 44%
- YOU: 47% Cert: 69% Central Bank 2018: 49%
 - YOU: 22% Cert: 53% Central Bank 2018: 25%

Corporate Social Responsibility





Survey Statements

YOU: 71% Cert: 71% Central Bank 2018: 64%

YOU: 82% Cert: 64% Central Bank 2018: 78%

YOU: 79% Cert: 73% Central Bank 2018: 73%

Reward

Great Place To Work。



Survey Statements



YOU: 49% Cert: 52% Central Bank 2018: 48%



Spotlight on Directorate (Year on Year) – Slide 1 of 2



Directorate	2018	2017	Diff
ASSET MANAGEMENT SUPERVISION (87)	54%	59%	-6
CHIEF INFORMATION OFFICER (132)	59%	53%	+6
CHIEF OPERATIONS OFFICER DIRECT REPORTS (99)	54%	54%	same
CONSUMER PROTECTION (95)	51%	44%	+7
CORPORATE AFFAIRS (113)	56%	61%	-5
CREDIT INSTITUTIONS SUPERVISION (158)	61%	64%	-3
CURRENCY & FACILITIES MANAGEMENT (124)	40%	40%	same
ECONOMICS (60)	63%	59%	+5

Central Bank of Ireland - UNRESTRICTED

Spotlight on Directorate (Year on Year) – Slide 2 of 2



Directorate	2018	2017	Diff
ENFORCEMENT (99)	59%	64%	-5
FINANCIAL OPERATIONS (77)	64%	63%	+1
FINANCIAL STABILITY (73)	67%	66%	+1
HUMAN RESOURCES (53)	75%	75%	same
INSURANCE SUPERVISION (125)	54%	57%	-3
POLICY & RISK (71)	58%	56%	+2
SECURITIES AND MARKETS SUPERVISION (75)	48%	60%	-12





Central Bank of Ireland - UNRESTRICTED



SENIOR MANAGEMENT PRESENTATION



Great Place To Work

Current Perception Of CBI

People Strategy Priorities

Workplace Experience

We will continue to work towards achieving a fulfilling work environment where our people feel valued and recognised. We will continue to align the accommodation and facilities with the needs of the Central Bank and our people into the future

Capacity & Capability

'We will implement our People Strategy, which includes our approach to resourcing, learning and development, leadership development and talent management, enabling our people to deliver in an environment that supports and promotes diversity and inclusion and strengthens our capability and agility.'

Organisational Culture

We will review our principles and priority behaviours (which articulate our desired culture) and embed these to ensure a positive culture reflecting our One Bank ethos, commitment to public service, diversity and inclusion

HR Strategic Priorities

Talent Management

Leadership & Management Development

Diversity & Inclusion

Workplace Experience

Workstreams to Deliver the HR Strategic Priorities

- Resourcing Model Review
- L&D Strategy Delivery
- One Bank Curriculum

- Talent Review
- Performance Management

- Articulate and Embed Desired Culture
- Embedding the Leadership Standard
- One Bank Leadership
- Management Development

- D&I Action Plan 2018/2019
- D&I Action Plan 2020 and beyond
- Stakeholder Engagement & Education
- D&I Governance & Resourcing

- Enable Employee Voice

- Smart Working
- Employee Lifecycle Key Moments
- Total Rewards

Banc Ceannais na hÉireann Central Bank of Ireland Eurosystem

Great Place To Work_®

Your 'Investment' in culture yields a 'Return' through the employee experience.



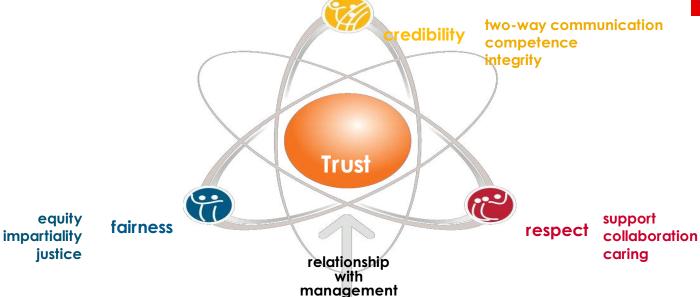
EMPLOYEE EXPERIENCE Trust Index® Survey



Workplace Experience

We will continue to work towards achieving a fulfilling work environment where our people feel valued and recognised. We will continue to align the accommodation and facilities with the needs of the Central Bank and our people into the future





intimacy hospitality community



relationship with other employees

Employee

relationship to your job



personal job team organization

Central Bank of Ireland - RESTRICTED

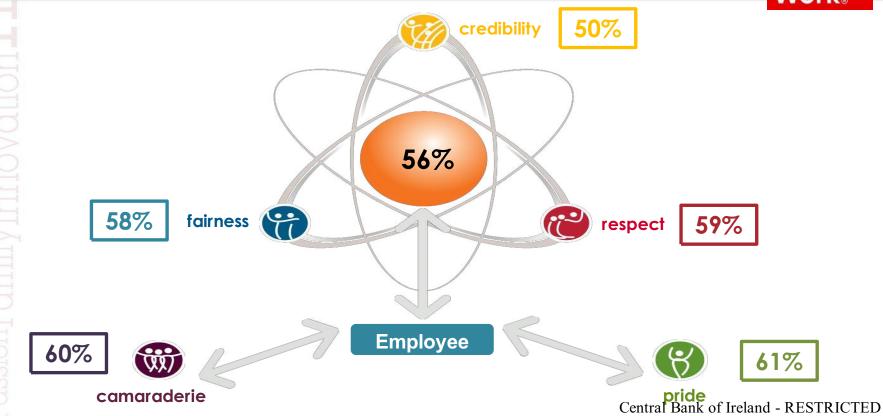
This Year: Who responded? (77%)



- Job Role
 - 894 Non Management | 532 Supervisor | 97 Manager/Director
- Gender
 - **704** Female | **771** Male | **13** Non Binary
- Age
 - 99 less than 25 | 350 26 to 34 | 674 35 to 44 | 242 45 to 54 | 93 55+
- Tenure
 - 378 less than 2 years | 476 2 to 5 | 238 6 to 10 | 149 11 to 16 | 127 16 to 20 | 105 20+
- Work Status
 - 1479 Full Time | 39 Part Time
- Racial or Ethnic Minority
 - 54 Yes | 1454 No
- Dependents
 - 694 Children | 160 Sick

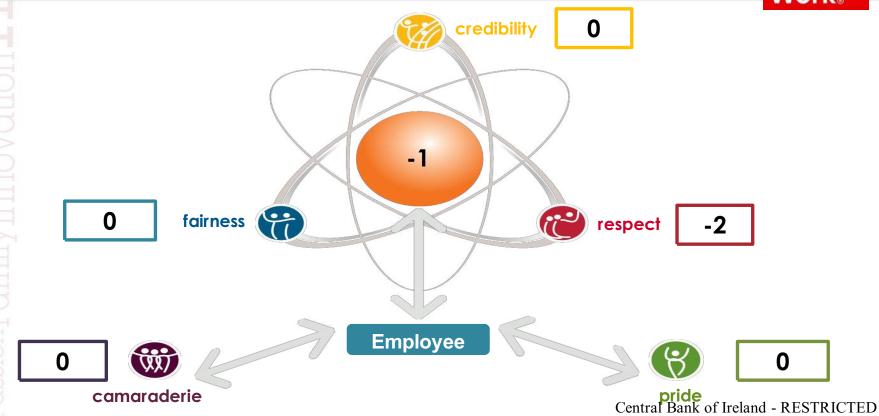
This Year: Overall Organisation

Great Place To Work



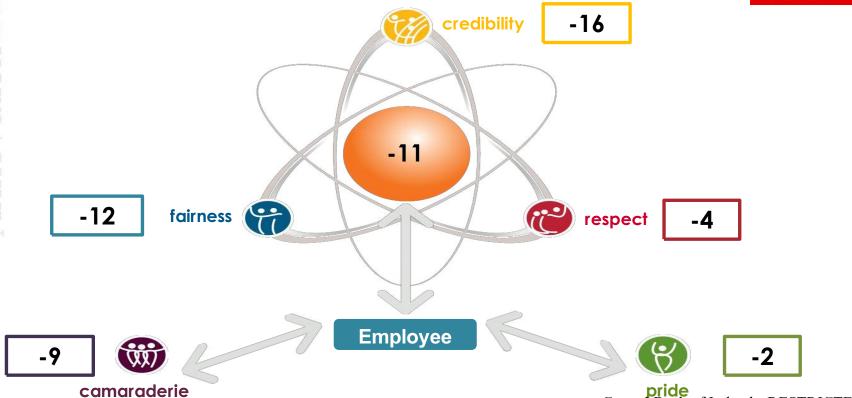
This Year Versus 2018





This Year Versus Certified 2019

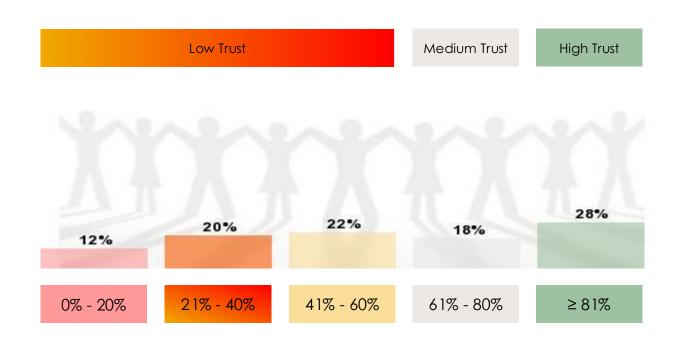
Great **Place** То **Work**_®



pride Central Bank of Ireland - RESTRICTED

CBI-One Bank





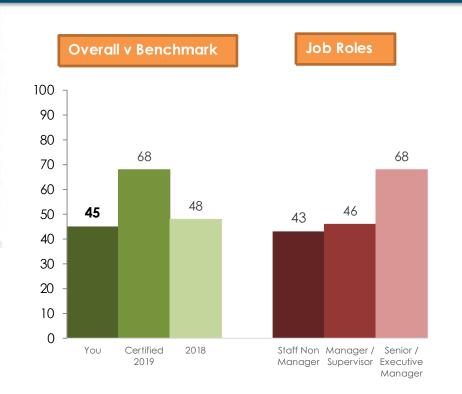
One Bank Leadership and Management Development

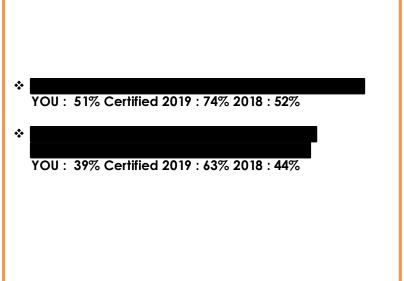


Central Bank of Ireland		Your Score 2019	Certified 2019	Gap	Central Bank 2018	Gap
	Communication & Involvement	44%	61%	-17%	43%	1%
	Strategy & Direction	45%	68%	-23%	48%	-3%
	Management & Leadership	45%	63%	-18%	45%	0%
	Change Ready	38%	58%	-20%	41%	-3%

Strategy & Direction

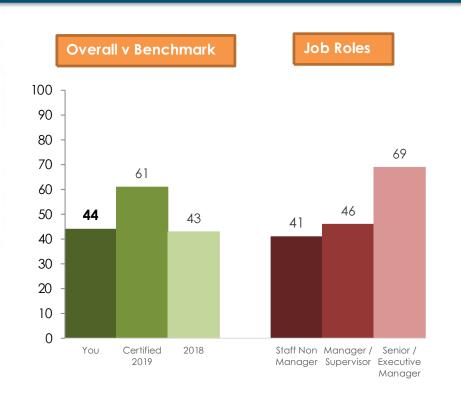


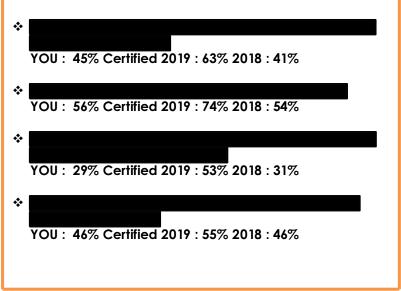




Communication & Involvement

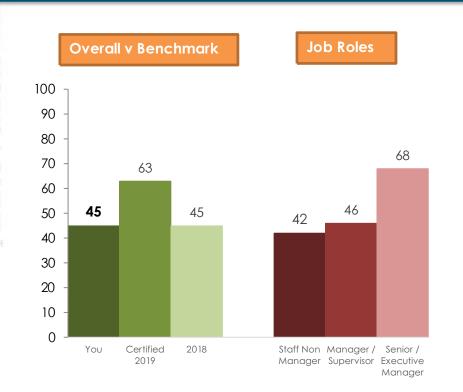


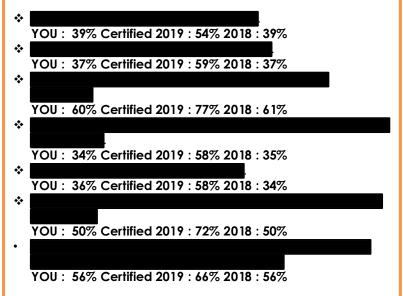




Management & Leadership

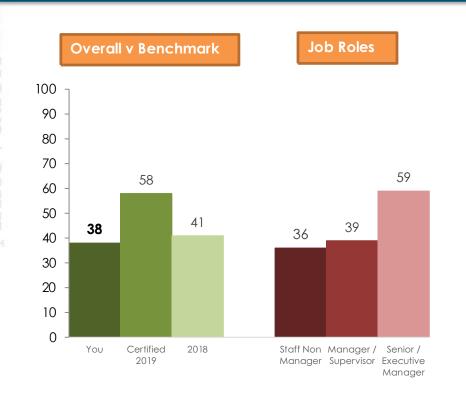






Change Ready





Survey Statements

YOU: 37% Certified 2019: 59% 2018: 43%

YOU: 29% Certified 2019: 49% 2018: 30%

YOU: 48% Certified 2019: 64% 2018: 43%

YOU: 38% Certified 2019: 60% 2018: 46%

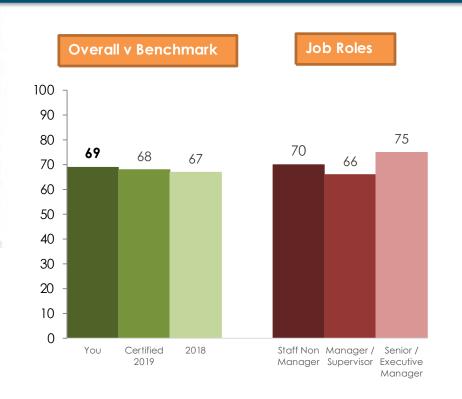
Capacity & Capability



Central Bank of Ireland		Your Score	Certified 2019	Gap	2018	Gap
	Line Management	69%	68%	1%	67%	2%
	Performance Management	40%	52%	-12%	37%	3%
	Empowerment & Accountability	51%	71%	-20%	51%	0%
	Listening	48%	66%	-18%	45%	3%

Line Management





Survey Statements

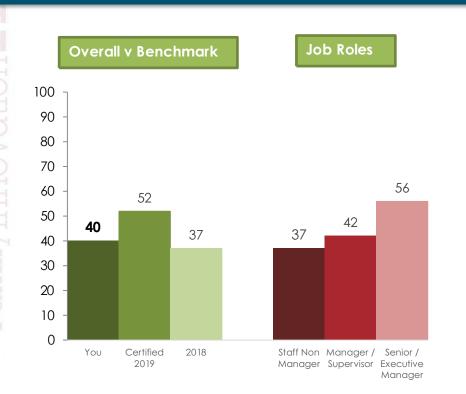
YOU: 59% Certified 2019: 58% 2018: 56%

YOU: 71% Certified 2019: 73% 2018: 71%

YOU: 75% Certified 2019: 74% 2018: 73%

Performance Management





Survey Statements

YOU: 42% Certified 2019: 51% 2018: 42%

YOU: 52% Certified 2019: 62% 2018: 47%

YOU: 25% Certified 2019: 42% 2018: 22%

Empowerment & Accountability





Survey Statements

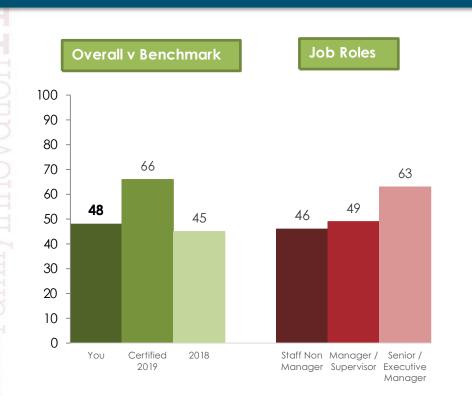
YOU: 52% Certified 2019: 79% 2018: 52%

YOU: 62% Certified 2019: 78% 2018: 63%

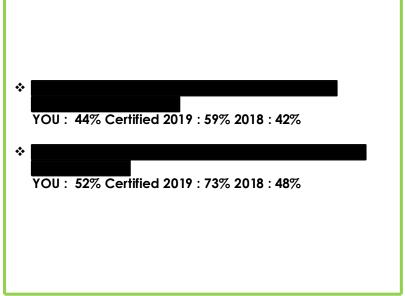
YOU: 39% Certified 2019: 55% 2018: 37%

Listening





Survey Statements



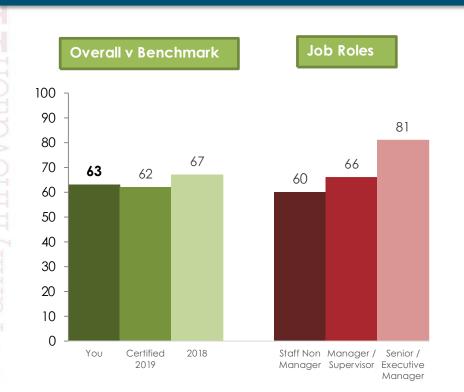
Talent



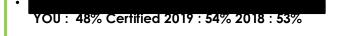
Centro	al Bank of Ireland	Your Score	Certified 2019	Gap	2018	Gap
	Career & Development	63%	62%	1%	67%	-4%
	Recognition	47%	57%	-10%	45%	2%
	Talent Management	44%	60%	-16%	45%	-1%
	Wellbeing	68%	61%	7 %	67%	1%
	Work Environment & Processes	63%	66%	-3%	68%	-5%

Career & Development





Survey Statements

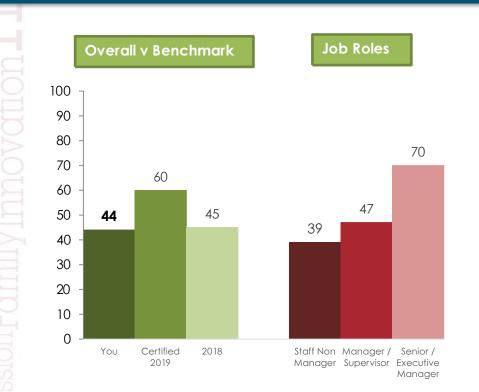


YOU: 62% Certified 2019: 66% 2018: 65%

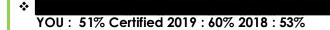
YOU: 78% Certified 2019: 65% 2018: 83%

Talent Management





Survey Statements



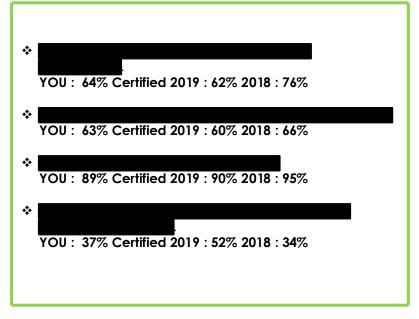
YOU: 36% Certified 2019: 59% 2018: 36%

Work Environment & Processes



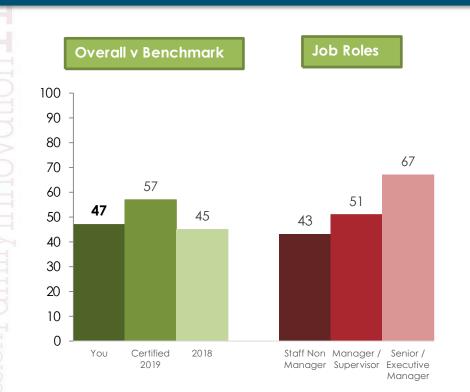


Survey Statements

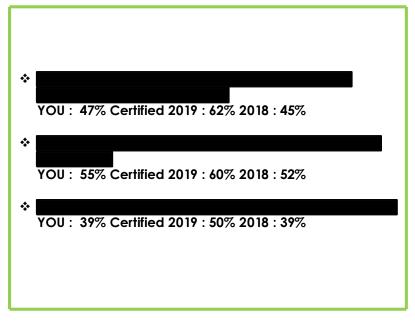


Recognition





Survey Statements



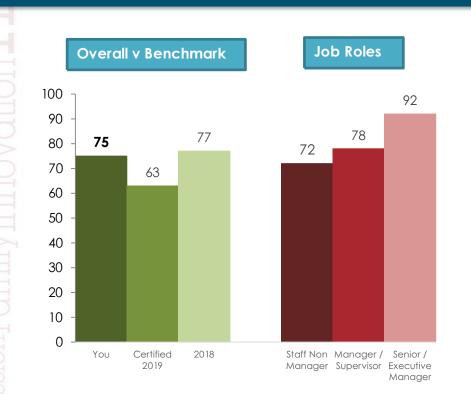
Culture of CBI

Great Place To Work

Central Bank of Ireland		Your Score	Certified 2019	Gap	2018	Gap	
Corporate Social Respo	nsibility	75%	63%	12%	77%	-2%	
Diversity & Inclusion		80%	86%	-6%	80%	0%	
Engagement		59%	64%	-5%	60%	-1%	
Our Culture		58%	65%	-7%	59%	-1%	
Comitmment to Public	Service	65%	78%	-13%	65%	0%	
Reward		47%	43%	4 %	46%	1%	
Teamwork		58%	69%	-11%	59%	-1% nd - RESTR	ıcı

Corporate Social Responsibility





Survey Statements

YOU: 70% Certified 2019: 62% 2018: 71%

YOU: 78% Certified 2019: 61% 2018: 82%

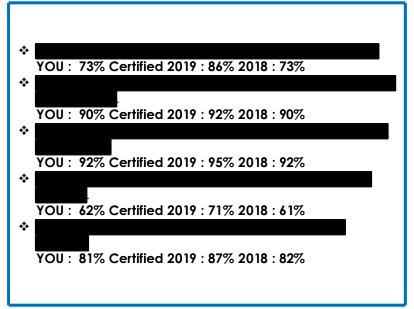
YOU: 77% Certified 2019: 67% 2018: 79%

Diversity and Inclusion





Survey Statements



Commitment to Public Service





Survey Statements

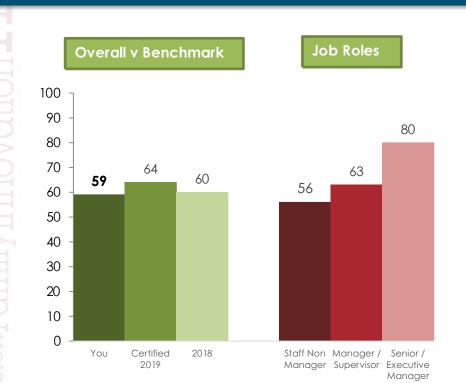
YOU: 61% Certified 2019: 78% 2018: 59%

YOU: 60% Certified 2019: 78% 2018: 60%

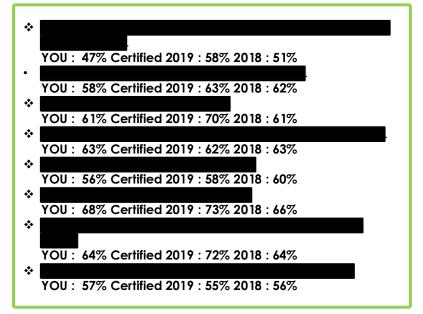
YOU: 75% Certified 2019: 77% 2018: 75%

Engagement



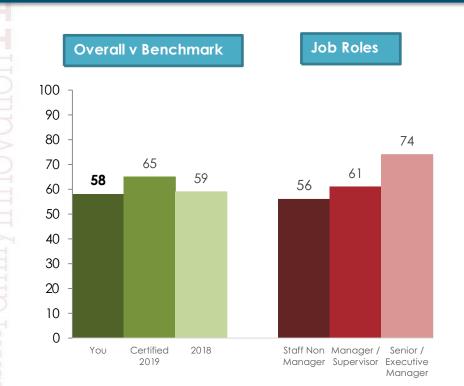


Survey Statements

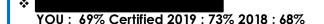


Our Culture





Survey Statements



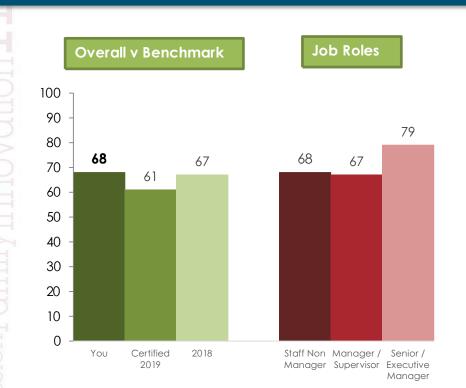




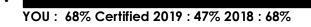
YOU: 59% Certified 2019: 69% 2018: 60%

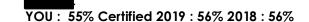
Wellbeing





Survey Statements



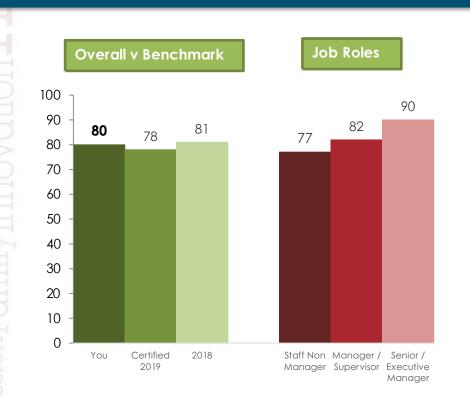




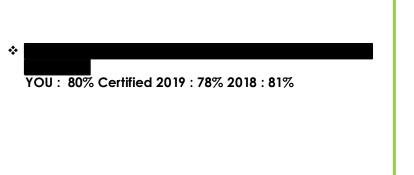


Job Security

Great Place To Work。

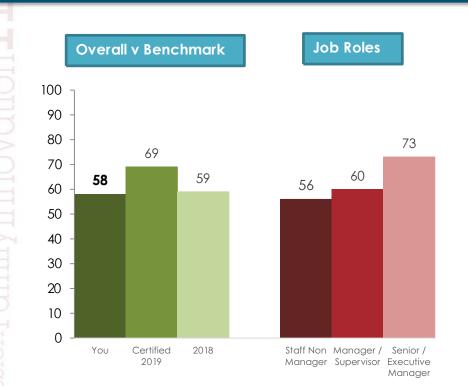




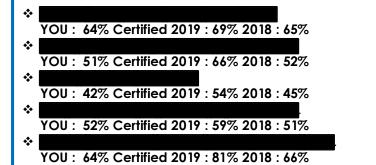


Teamwork

Great Place To Work。



Survey Statements



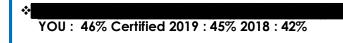
YOU: 76% Certified 2019: 83% 2018: 76%

Reward

Great Place To Work。



Survey Statements

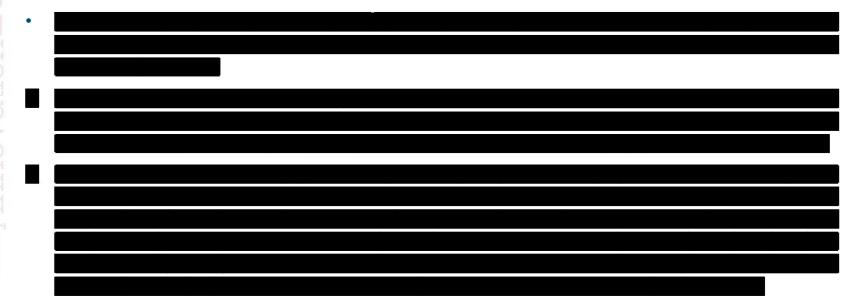


YOU: 48% Certified 2019: 41% 2018: 49%

Great Place Suggestions То Work_® Central Bank of Ireland - RESTRICTED

Suggestions





Great Place Comments To Work_®



Spotlight on Pillars (Year on Year) – Slide 1 of 1



Pillars	2019	2018	Diff
CENTRAL BANKING (334)	59%	62%	-3
FINANCIAL CONDUCT (395)	55%	54%	+1
OPERATIONS (391)	52%	54%	-2
PRUDENTIAL REGULATION (432)	59%	57%	+2
Senior Leadership Committee (17)	88%	90%	-2

Spotlight on Pillars (All Question Average) – Slide 1 of 1



Pillars	Pillar All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
CENTRAL BANKING (334)	59%	57%	+2
FINANCIAL CONDUCT (395)	55%	57%	-2
OPERATIONS (391)	52%	57%	-5
PRUDENTIAL REGULATION (432)	59%	57%	+2
Senior Leadership Committee (17)	88%	57%	+31

Spotlight on Job Levels (Year on Year) – Slide 1 of 1



Job Levels	2019	2018	Diff
Delivering & Co-Ordinating (BP3) (501)	52%	54%	-2
Delivering & Processing (BO/ BE) (386)	58%	60%	-2
Leading & Enabling (HOD/ HOF) (117)	74%	72%	+2
Managing & Developing (BP2/1) (502)	57%	58%	-1
Shaping & Leading (SLC) (17)	88%	94%	-6
T&G (50)	33%	30%	+3

Spotlight on Departments (Year on Year) – Slide 1 of 2



Department	2019	2018	Diff
ASSET MANAGEMENT & INVESTMENT BANKING (105)	67%	54%	+13
CHIEF INFORMATION OFFICER (127)	60%	59%	+1
CHIEF OPERATIONS OFFICER DIRECT REPORTS (107)	56%	54%	+2
CONSUMER PROTECTION (104)	53%	51%	+2
CORPORATE AFFAIRS (130)	59%	56%	+3
CREDIT INSTITUTIONS SUPERVISION (102)	62%	61%	+1
CURRENCY & FACILITIES MANAGEMENT (102)	37%	40%	-3
ECONOMICS & STATISTICS (76)	53% _{Co}	63% entral Bank of Irela	-10 and - RESTRICTI

Spotlight on Departments (All Question Average) – Slide 2 of 2



Department	2019	2018	Diff
ENFORCEMENT & AML (120)	59%	59%	same
FINANCIAL OPERATIONS (61)	71%	64%	+7
FINANCIAL STABILITY (67)	58%	67%	-9
HUMAN RESOURCES (55)	52%	75%	-23
INSURANCE SUPERVISION (105)	50%	54%	-4
POLICY & RISK (72)	51%	58%	-7
Senior Leadership Committee (17)	88%		

Spotlight on Departments (All Question Average) – Slide 1 of 7



Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
AMAC (29)	69%	57%	+12
AMLD (28)	60%	57%	+3
AMSD (47)	64%	57%	+7
BSSD (52)	57%	57%	same
CCR, IR & MBF (18)	57%	57%	same
CID (60)	33%	57%	-24
COMM (22)	49%	57%	-8
CP - MRI (22)	50%	57%	-7

Central Bank of Ireland - RESTRICTED

Spotlight on Departments (All Question Average) – Slide 2 of 7



Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
CPPA (56)	52%	57%	-5
CPSU (26)	56%	57%	-1
ENFA (35)	61%	57%	+4
ENFI (57)	57%	57%	+0
FCD (43)	48%	57%	-9
FM (24)	42%	57%	-15
FMD (24)	69%	57%	+12
FR (39)	61%	57% ntral Bank of Irelar	+4

Spotlight on Departments (All Question Average) – Slide 3 of 7



Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
FRGP (17)	38%	57%	-19
GOR (41)	62%	57%	+5
GSD (24)	60%	57%	+3
HRD (43)	47%	57%	-10
IAD (20)	62%	57%	+5
IBBD (29)	68%	57%	+11
IEA (20)	49%	57%	-8
INSA (52)	58%	57% ntral Bank of Irelan	+1

Spotlight on Departments (All Question Average) – Slide 4 of 7



Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
INSS (53)	42%	57%	-15
ISPD (29)	56%	57%	-1
ITDD (54)	62%	57%	+5
ITSD (11)	69%	57%	+12
LEG (32)	70%	57%	+13
MFD (26)	56%	57%	-1
MPD (22)	58%	57%	+1
MPOL (12)	49%	57% atral Bank of Irelan	-8

Central Bank of Ireland - RESTRICTED

Spotlight on Departments (All Question Average) – Slide 5 of 7



	Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
OD (12)		69%	57%	+12
ORD (32)		52%	57%	-5
PMO (14)		86%	57%	+29
PRHT (10)		65%	57%	+8
PROC (12)		85%	57%	+28
PSS (37)		71%	57%	+14
RAD (36)		50%	57%	-7
RCU (50)		66%	57% ntral Bank of Irelan	+ 9

Central Bank of Ireland - RESTRICTED

Spotlight on Departments (All Question Average) – Slide 6 of 7



Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
RES (23)	60%	57%	+3
RTD (38)	45%	57%	-12
SEC (18)	44%	57%	-13
Senior Leadership Committee (17)	88%	57%	+31
SMAD (54)	55%	57%	-2
SMSD (45)	53%	57%	-4
SRD (23)	49%	57%	-8
STSD (44)	56%	57% entral Bank of Irela	-1

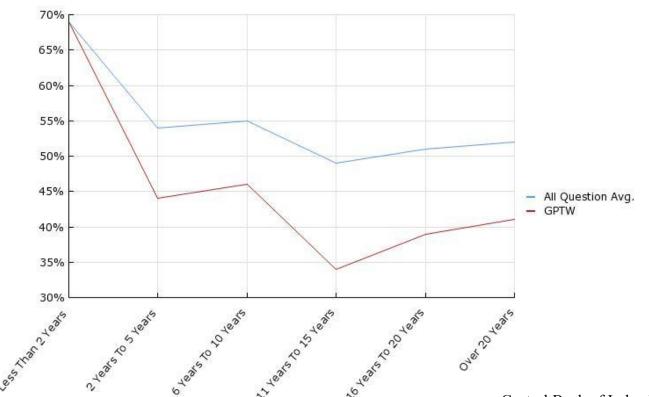
Spotlight on Departments (All Question Average) – Slide 7 of 7



Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
TDOD (33)	57%	57%	same

How Employees rate Your Workplace – By Tenure

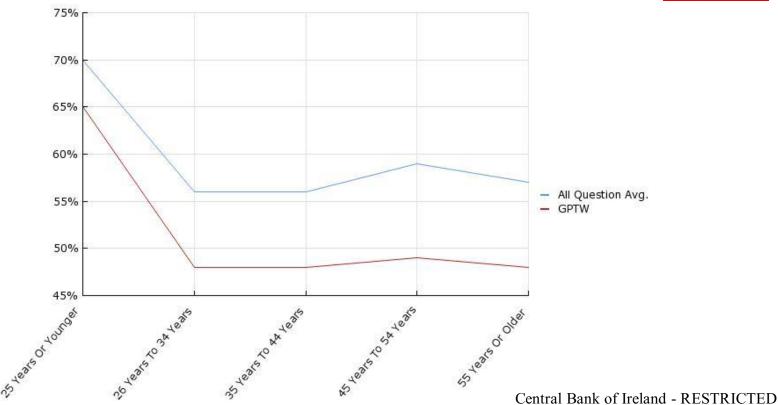




Central Bank of Ireland - RESTRICTED

How Employees rate Your Workplace – By Age









Central Bank of Ireland - RESTRICTED

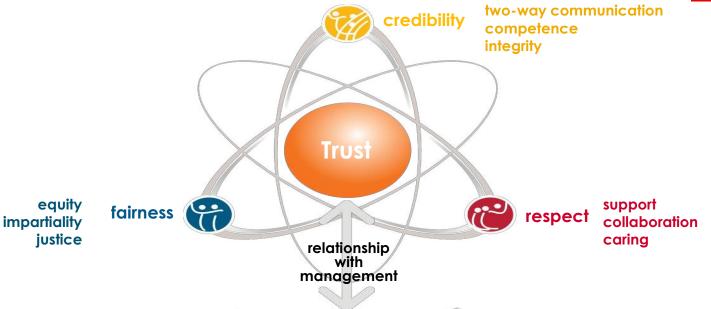


CENTRAL BANK OF IRELAND



What is a great workplace?





intimacy hospitality community



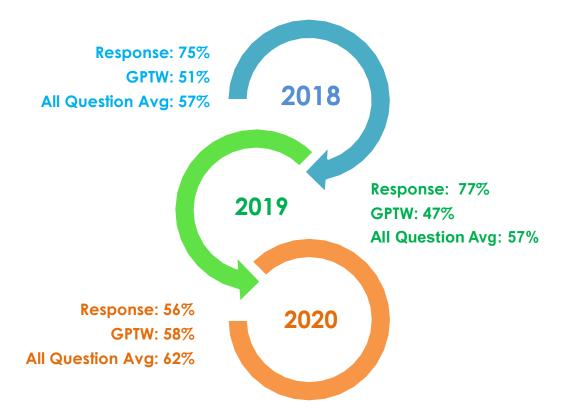
relationship with other employees **Employee**

relationship to your job



personal job team organization

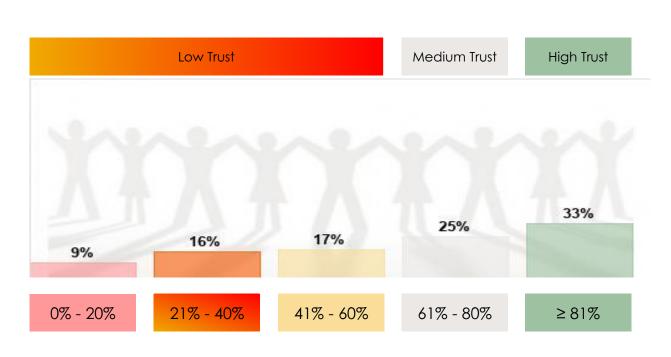
Your Journey : In a Nutshell



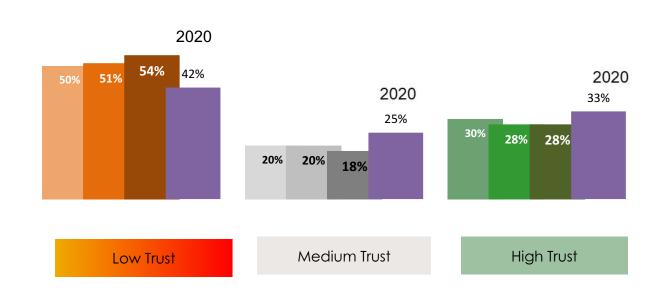
- · Job Role
 - 628 Employee | 446 Supervisor/Manager | 42 Executive
- Gender
 - 500 Female | 518 Male | 1 Non-Binary | 2 Not Listed | 1 Other | 91 Prefer not to say
- Age
 - **52** less than 25 | **211** 26 to 34 | **505** 35 to 44 | **223** 45 to 54 | **83** 55+
- Tenure
 - 11 up to 3 months | 14 4 to 6 months | 29 7 to 12 months | 97 1 to 2 years | 146 2 to 3 years 278 3 to 5 years | 218 6 to 10 years | 99 11 to 15 years | 109 16 to 20 years | 110 20+ years
- Work Status
 - 1088 Full Time | 32 Part Time

This Year: 'State of Trust'

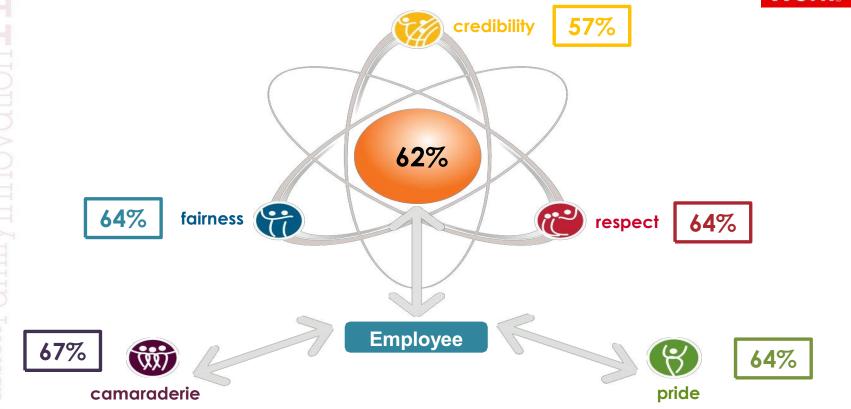




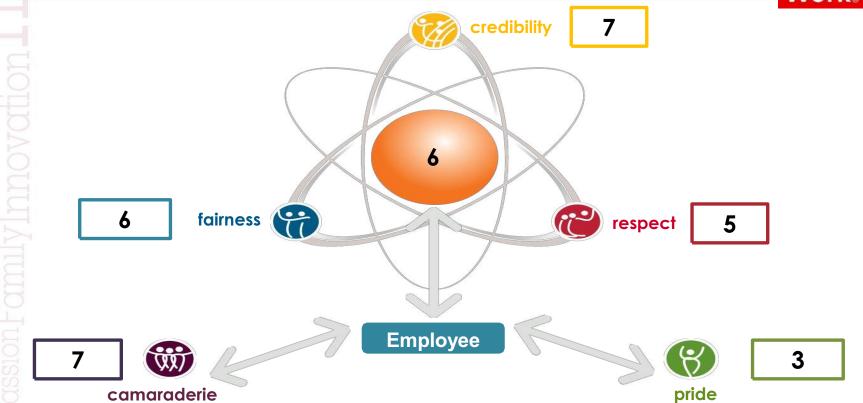
The Journey: Change in 'State of Trust'



This Year: Overall Organisation

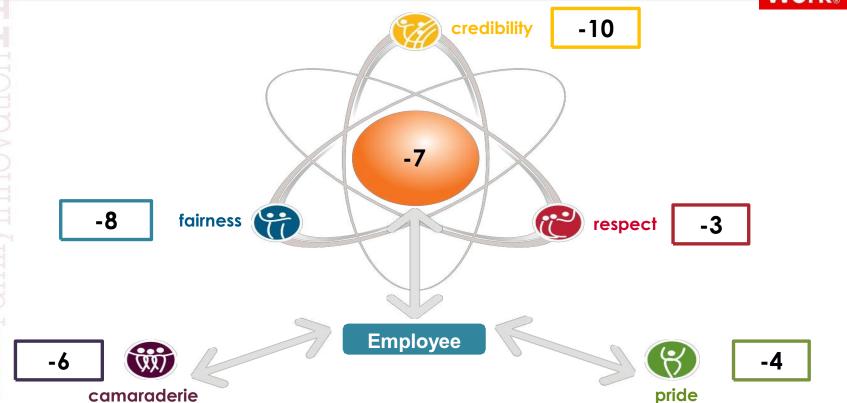


This Year Versus Central Bank 2019



This Year Versus Cert

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Spotlight on Achieving Organisational Objectives



Centr	al Bank of Ireland	Your Score	Cert	Gap	Central Bank 2019	Gap
	Communication & Involvement	52%	61%	-9%	44%	8%
	Strategy & Direction	48%	69%	-21%	43%	5%
	Management & Leadership	53%	65%	-12%	45%	8%
	Performance Management	51%	60%	-9%	45%	6 %
	Empowerment & Accountability	61%	72%	-11%	51%	10%
	Innovation & Continuous Improvement	50%	66%	-16%	48%	2%

Spotlight on Personal Best



Centro	al Bank of Ireland	Your Score	Cert	Gap	Central Bank 2019	Gap
	Talent Management	51%	60%	-9%	44%	7 %
	Career & Development	69%	64%	5%	63%	6 %
	Recognition	55%	61%	-6%	47%	8%
	Work Environment & Processes	74%	75%	-1%	63%	11%
	Wellbeing	73%	68%	5%	71%	2 %
	Engagement	67%	69%	-2%	59%	8 %

Central	Bank of Ireland	Your Score	Cert	Gap	Central Bank 2019	Gap
	Reward	51%	57%	-6%	47%	4%
П	Diversity & Inclusion	83%	86%	-3%	80%	3%
	Our Culture	67%	73%	-6%	61%	6%
П	Teamwork	63%	70%	-7%	56%	7 %
	Corporate Social Responsibility	79%	71%	8%	74%	5%

Communication & Involvement





Survey Statements

YOU: 48% Cert: 61% Central Bank 2019: 45%

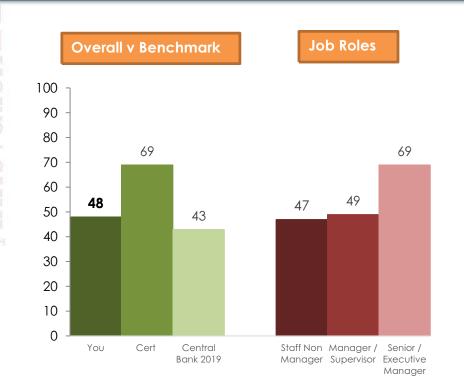
YOU: 63% Cert: 73% Central Bank 2019: 56%

YOU: 40% Cert: 51% Central Bank 2019: 29%

YOU: 57% Cert: 56% Central Bank 2019: 46%

Strategy & Direction





Survey Statements

YOU: 61% Cert: 76% Central Bank 2019: 51%

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YOU: 46% Cert: 64% Central Bank 2019: 39%

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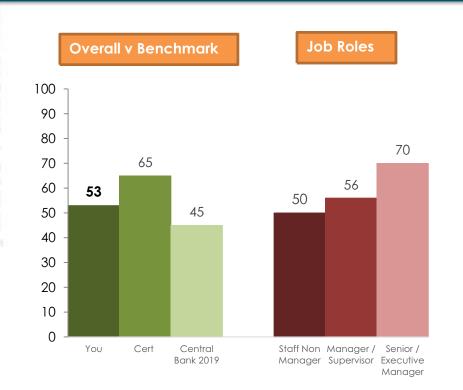
YOU: 47% Cert: N/A Central Bank 2019: N/A

VOLL

YOU: 39% Cert: 66% Central Bank 2019: 38%

Management & Leadership





Survey Statements



3 of 17 Categories

Performance Management





Survey Statements

YOU: 51% Cert: 62% Central Bank 2019: 42%

YOU: 71% Cert: 65% Central Bank 2019: 52%

YOU: 71% Cert: 61% Central Bank 2019: 59%

YOU: 28% Cert: 51% Central Bank 2019: 25%

YOU: 33% Cert: N/A Central Bank 2019: N/A

Empowerment & Accountability





Survey Statements

YOU: 63% Cert: 77% Central Bank 2019: 52%

YOU: 73% Cert: 78% Central Bank 2019: 62%

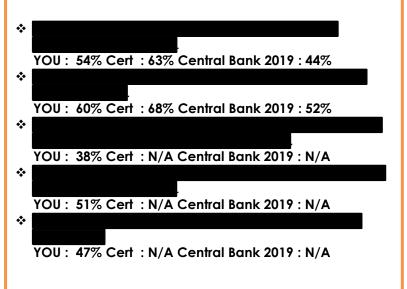
YOU: 47% Cert: 62% Central Bank 2019: 39%

Innovation & Continuous Improvement





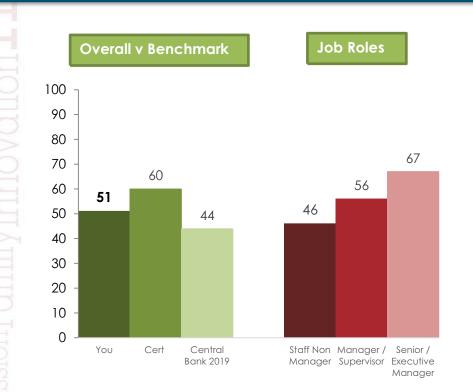
Survey Statements



6 of 17 Categories

Talent Management



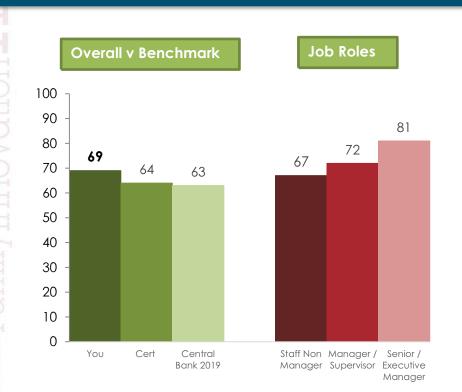


Survey Statements

- YOU: 59% Cert: 65% Central Bank 2019: 51%
- YOU: 42% Cert: 54% Central Bank 2019: 36%

Career & Development





Survey Statements

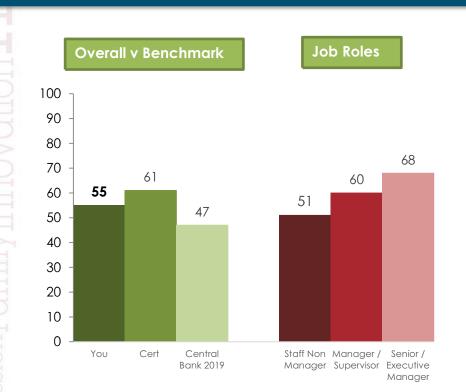
YOU: 57% Cert: 59% Central Bank 2019: 48%

YOU: 69% Cert: 67% Central Bank 2019: 62%

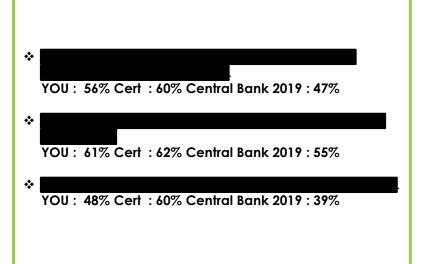
YOU: 81% Cert: 65% Central Bank 2019: 78%

Recognition

Great Place To Work

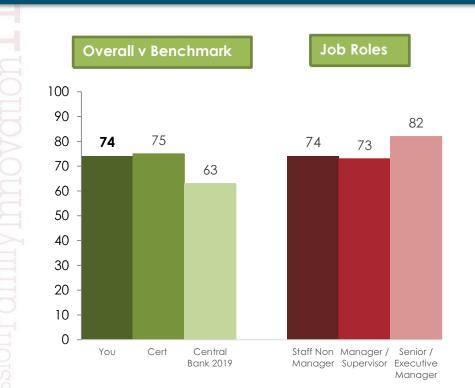


Survey Statements



Work Environment & Processes





Survey Statements

YOU: 80% Cert: 78% Central Bank 2019: 64%

YOU: 77% Cert: 74% Central Bank 2019: 63%

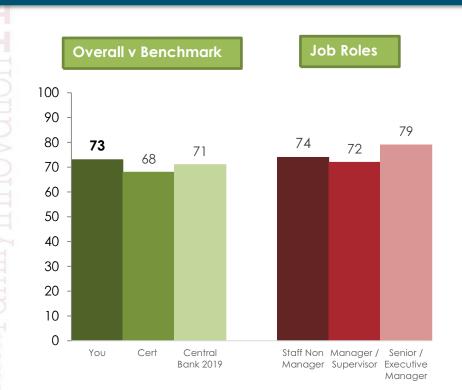
YOU: 92% Cert: 93% Central Bank 2019: 89%

YOU: 46% Cert: 57% Central Bank 2019: 37%

10 of 17 Categories

Wellbeing

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Survey Statements

YOU: 86% Cert: 71% Central Bank 2019: 80%

YOU: 58% Cert: 61% Central Bank 2019: 55%

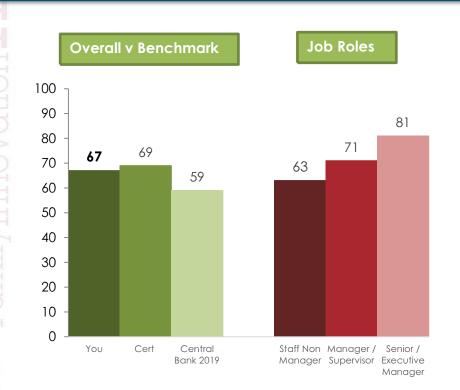
YOU: 84% Cert: 79% Central Bank 2019: 84%

YOU: 65% Cert: 61% Central Bank 2019: 64%

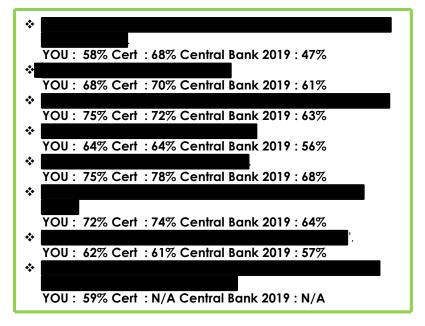
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Engagement

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Survey Statements

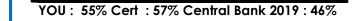


Reward

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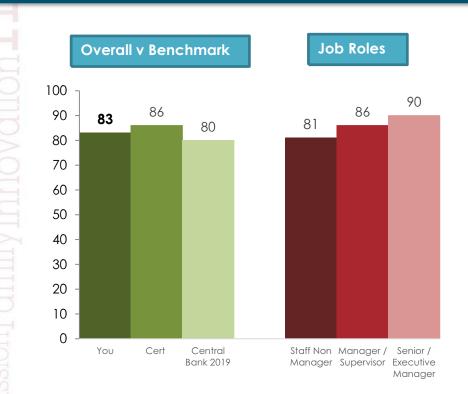
Survey Statements



YOU: 48% Cert: 57% Central Bank 2019: 48%

Diversity & Inclusion

Great Place To Work_®



Survey Statements

YOU: 93% Cert: 93% Central Bank 2019: 92%

YOU: 73% Cert: 74% Central Bank 2019: 62%

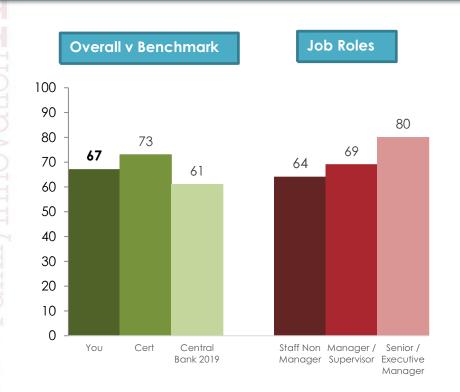
YOU: 83% Cert: 89% Central Bank 2019: 81%

YOU: 91% Cert: 91% Central Bank 2019: 90%

YOU: 76% Cert: 83% Central Bank 2019: 73%

Our Culture

Great Place To Work_®



Survey Statements

YOU: 73% Cert: 77% Central Bank 2019: 69%

YOU: 57% Cert: 56% Central Bank 2019: 46%

YOU: 81% Cert: 87% Central Bank 2019: 80%

**

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YOU: 38% Cert: 60% Central Bank 2019: 37%

YOU: 69% Cert: 75% Central Bank 2019: 59%

YOU: 82% Cert: 85% Central Bank 2019: 76%

Teamwork

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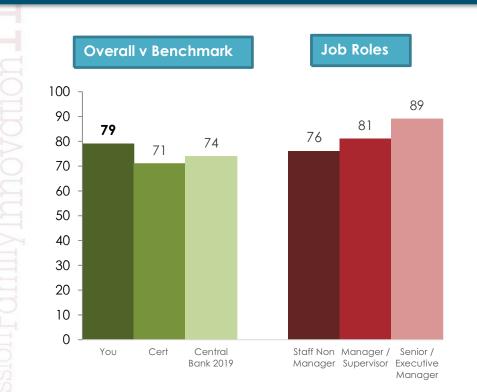


Survey Statements

- YOU: 75% Cert: 75% Central Bank 2019: 64%
 - YOU: 49% Cert: 63% Central Bank 2019: 42%
 - YOU: 65% Cert: 68% Central Bank 2019: 52%
 - YOU: 65% Cert: 75% Central Bank 2019: 64%

Corporate Social Responsibility

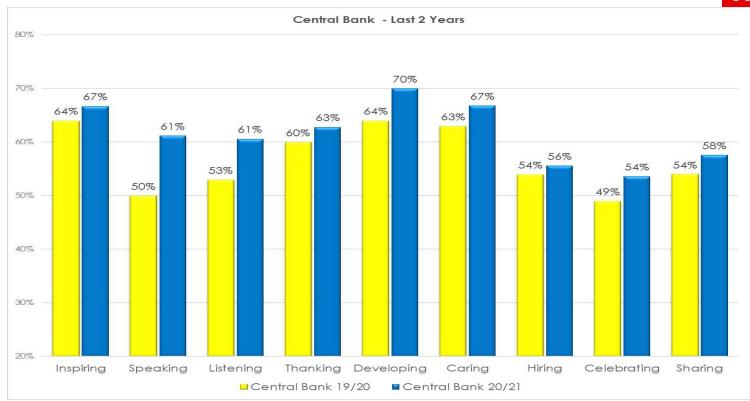




Survey Statements

YOU: 77% Cert: 71% Central Bank 2019: 70%

YOU: 80% Cert: 71% Central Bank 2019: 78%





Spotlight on Pillars (Year on Year comparisons) – Slide 1 of 1

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Pillars	2020	2019	Diff
CENTRAL BANKING (147)	65%	59%	+6
Delivering & Processing (BO/BE) (7)	90%	58%	+32
FINANCIAL CONDUCT (266)	60%	55%	+5
GOVERNOR DIRECT REPORTS (103)	64%	-	
OPERATIONS (282)	60%	52%	+8
PRUDENTIAL REGULATION (325)	61%	59%	+2
SEM (10)	87%	88%	-1

Spotlight on Job Levels (Year on Year comparisons) – Slide 1 of 1

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Job Levels	2020	2019	Diff
Delivering & Co-ordinating (369)	57%	52%	+5
Delivering & Processing (233)	63%	58%	+5
Leading & Enabling (88)	80%	74%	+6
Managing & Developing (397)	61%	57%	+4
Prudential Regulation (6)	87%	59%	+28
Shaping & Leading (11)	87%	88%	-1
Technical & General (35)	38%	33%	+5

Spotlight on Directorate (Year on Year) – Slide 1 of 3

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Directorate	2020	2019	Diff
ASSET MANAGEMENT & INVESTMENT BANKING (78)	65%	67%	-2
CHIEF INFORMATION OFFICER (86)	61%	60%	+1
CHIEF OPERATIONS OFFICER DIRECT REPORTS (79)	69%	56%	+13
CONSUMER PROTECTION (85)	60%	53%	+7
CREDIT INSTITUTIONS SUPERVISION (80)	64%	62%	+2
CURRENCY & FACILITIES MANAGEMENT (74)	50%	37%	+13
ECONOMICS (37)	59%	53%	+6

Spotlight on Directorate (Year on Year) – Slide 2 of 3



	Directorate	2020	2019	Diff
)	ENFORCEMENT (83)	64%	59%	+5
)	FINANCIAL OPERATIONS (56)	69%	71%	-2
	FINANCIAL STABILITY (54)	65%	58%	+7
1	HUMAN RESOURCES (45)	61%	52%	+9
	INSURANCE SUPERVISION (84)	56%	50%	+6
	POLICY & RISK (44)	57%	51%	+6
	PRUDENTIAL ANALYTICS & INSPECTIONS (87)	60%	58%	+2

Spotlight on Directorate (Year on Year) – Slide 3 of 3

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Directorate	2020	2019	Diff
SECURITITES AND MARKETS SUPERVISION (54)	56%	54%	+2
SENIOR MANAGEMENT (11)	87%	88%	-1
STRATEGY & GOVERNANCE (102)	64%	-	-

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V	/ork _®

Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
CPSU (24)	64%	62%	+2
ENFA (61%)	61%	62%	-1
ENFI (35)	68%	62%	+6
FCD (33)	67%	62%	+5
FM (18)	60%	62%	-2
FMD (24)	70%	62%	+8
FR (32)	54%	62%	-8

G	rec	at
P	ac	e
To		
W	or/	k _®

Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
FRGP (14)	60%	62%	-2
GOR (26)	68%	62%	+6
GSD (15)	61%	62%	-1
HRD (36)	58%	62%	-4
IAD (18)	72%	62%	+10
IBBD (27)	66%	62%	+4
IEA (8)51%	51%	62%	-11

G	reat	
P	ace	
To)	
W	ork®	

Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
INSA (42)	59%	62%	-3
INSS (42)	54%	62%	-8
ISPD (23)	66%	62%	+6
ITDD (36)	58%	62%	-4
ITSD (7)	66%	62%	+4
LEG (24)	78%	62%	+16
MFD (17)	50%	62%	-12

G	rec	at
P	ac	e
To		
W	or/	k _®

Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
MPD (9)	54%	62%	-8
MPOL (5)	55%	62%	-7
MRI (23)	60%	62%	-2
OD (9)	75%	62%	+13
ORD (27)	52%	62%	-10
PMO (9)	94%	62%	+32
PRHT (6)	73%	62%	+11

G	reat
PI	ace
To)
W	ork _®

Department	Dept. All Question Avg.	Central Bank of Ireland All	Diff
PROC (10)	82%	Question Avg. 62%	+20
PSS (32)	68%	62%	+6
RAD (29)	61%	62%	-1
RCU (38)	63%	62%	+1
RES (20)	77%	62%	+15
RTD (27)	60%	62%	-2
SEC (14)	74%	62%	+12

G	reat
P	ace
To)
W	ork®

Department	Dept. All Question Avg.	Central Bank of Ireland All Question Avg.	Diff
SEM (11)	87%	62%	+25
SMAD (29)	61%	62%	-1
SMSD (24)	48%	62%	-14
SRD (15)	51%	62%	-11
STSD (24)	62%	62%	same
TDOD (20)	60%	62%	-2

Share - Acknowledge - Investigate - Understand



Share

Associates already know the situation, only omissions surprise. Share existing int. best practice.

Acknowledge

Even if something can't be fixed now, plan for when it can. Frustration is driven by lack of direction.

Investigate

We've measured top line symptoms >>> need to identify root causes. Action can only address root cause.

Understand

Some issues are hygiene factors, some are drivers of engagement. Others simply false perception.

Act Swiftly – Devolve - Ownership



Act swiftly

Change is deliverable very quickly with guidance / backing. Change must be perceived before next survey.

Devolve

Answers reside at front line. Associate involvement = psychological buy in & evidence of commitment

Ownership

Without an accountable owner, action plans tend to wither and die through lack of focus

How We Can Help You



- Facilitated focus groups
 - ...for deeper dive and root cause analysis by independent external third party
- Advanced data analysis
 - ...to link to business performance metrics and to provide ROI
- Additional internal / external benchmarking
 - ...identify internal best practice, external peer performance
- Pulse survey
 - ...assess progress against corporate / regional improvement programmes



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Name 1	Great Place to Work Institute

Sum of Val.in rep.cur. Column Labels							
Row Labels	2017	2018	2019	2020	2021	2022	Grand Total
4500068898	89,790.00	13,889.58	13,375.44		12,915.00		129,970.02
4500080619				81,070.00	490.00	3,075.00	84,635.00
Grand Total	89,790.00	13,889.58	13,375.44	81,070.00	13,405.00	3,075.00	214,605.02

Great place to Work Spend	
2017	89,790
2018	13,890
2019	13,375
2020	81,070
2021	13,405
Feb-22	3,075
Total	214,605