



Solvency and Financial Condition Report

2020

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REGISTERED OFFICE

5-9 South Frederick Street
Dublin 2.

PARENT COMPANY

Bank of Ireland Life Holdings Ltd
40 Mespil Road
Dublin 4.

GROUP PARENT COMPANY

Bank of Ireland Group plc
40 Mespil Road
Dublin 4.

REGULATED BY

Central Bank of Ireland
New Wapping Street,
North Wall Quay,
Dublin 1.

AUDITORS

KPMG
Chartered Accountants
1 Harbourmaster Place
International Financial Services Centre
Dublin 1.

BANKERS

Bank of Ireland
2 College Green
Dublin 2.

Introduction



Michael Murphy
Managing Director

Established over one hundred years ago, New Ireland Assurance Company plc (the 'Company') was the first wholly Irish owned life assurance company to transact business in Ireland. Since its inception, customer security and protection has been a core priority of the Company.

The purpose of the Company is to enable customers, colleagues and communities to thrive by protecting families, investing their money and securing their future. As at 31 December 2020 the Company has in excess of 580,000 customer contracts and funds under management of €18.8 billion.

The Company is strongly capitalised with a low risk business model and a conservative asset profile in its shareholder portfolios. For our customers, we offer competitive investment solutions which are appropriate to risk appetite and incorporate access to world class investment managers at competitive prices. The Company is part of the Bank of Ireland Group plc (the 'Bank'). The Bank is a diversified financial services group with total assets on its balance sheet of €134 billion.

The Company sells a broad range of protection, investment and pension products to individual and corporate customers in the Republic of Ireland. Its liabilities are predominantly unit linked and it has a multi-channel distribution strategy, selling products through the Bank's branch network, the independent broker market and a tied agent channel (financial advisors). The Company is a market leading life and pension provider and has 19% share of the life and pensions new business market.

2020 was an exceptional year with a myriad of challenges for our customers and the communities where we operate. The impact of COVID-19 on the Irish economy during 2020 has been significant. The Company quickly focused our resources and efforts on protecting and supporting our customers, colleagues and communities from the start of the COVID-19 crisis. The Company's proactive response to COVID-19 was to protect the financial wellbeing of customers. These supports included reducing the minimum premiums on savings and pensions products and granting six month mortgage protection premium waivers for customers who had been granted a mortgage payment break by their lender.

Through an exceptional year the Company continued to implement its strategic plan and the significant investment contained within it will help the Company realise its strategic priorities which are:

- to transform the Company;
- to serve customers brilliantly; and
- to grow sustainable profits.

During the year the Company:

- developed and launched our broker portal with a leading international partner. It provides a secure access point for external and internal advisors and customers to access self-service options and policy information, including digital connection to brokers and their customer relationship management systems; and
- launched a new Group Pension platform 'MyPension365' providing customers with a modern, digital and customer-friendly experience and a significantly faster on boarding process.

Some further significant projects are scheduled to go live in the coming year. These deliverables are not just significant for transformation, they demonstrate our commitment to innovation, to building our agility as an organisation and to servicing our customers brilliantly.

Behaving in a responsible and sustainable way is fundamental to achieving the Company's priorities. The Company strives to ensure responsible and sustainable business practices are promoted while also integrating best practices in managing environmental, social and governance (ESG) risks. This will be achieved by ensuring that the Company's approach to investment explicitly acknowledges the relevance to the policyholder of ESG factors, and the long-term health and stability of the market as a whole. The Company's responsible investment framework is aligned to the United Nations' Principles for Responsible Investment.

Despite the impact of COVID-19 on the broader economy and society the Company's capital position remains strong and within its target capital range. As set out in this document, the Company is capitalised to withstand severe but plausible events, and our annual Own Risk and Solvency Assessment (ORSA) process includes multiple adverse scenarios, including from events such as a pandemic. The Company understands that this is a challenging time for everyone and we will continue to ensure that the safety and welfare of our colleagues and customers is our priority at all times.

As we emerge from this crisis as a transformed business, I am confident we are better positioned than ever in our proud history to serve our customers brilliantly and to deliver strong sustainable growth and to be a great place to work for our staff.

The Company performed well in 2020 in a very challenging environment:

- new business volumes were €303 million (2019: €345 million) in Annual Premium Equivalent (APE) terms over the twelve months to December 2020, down 12% on the same period last year due to the change in the operating environment in 2020. The Company's market share at the end of the year was 19%. There has been a decline in new business sales volumes across most product categories in the twelve months to December 2020, with the exceptions of savings and annuities;
- while new business sales were lower across all channels than in 2019, total premiums received in the year of €2.3 billion (2019: €2.1 billion) increased by 9%;
- assets under management of €18.8 billion (2019: €18.2 billion) increased by 3.5% with positive cash flows into unit linked funds and positive investment returns; and
- overall profits were lower at €46 million (2019: €74 million) reflecting the impact of lower new business volumes and lower investment return when compared to the previous year.

The ongoing transformation in the business will deliver a modern and successful digital business. It will provide improved customer offerings across a range of products, enhance the customer's journey and help to create a better working environment for colleagues, enabling them to consistently and sustainably serve our customers brilliantly.

This report will help you better understand our regulatory capital and financial position. Solvency II is the harmonised EU-wide regulatory capital framework for insurance companies. Under Solvency II, the Company is required to value its liabilities using best estimate assumptions as to future experience. It is also required to hold an additional risk margin and a risk-based Solvency Capital Requirement (SCR) which is calculated by considering the impact of a number of stress scenarios on the Company's capital.

The appendix to this report also details specific quantitative reporting templates (QRTs) for the Company in the predefined format required under the regulations.

The financial information and commentary throughout this document reflects the balance sheet position as at 31 December 2020.

Business and Performance

Section A, Business and Performance, outlines the overall corporate structure and regulatory environment in which the Company operates. It covers the overall financial and investment performance of the Company and details the statutory financial statements of the Company.

The Company remains profitable and well capitalised with substantial assets under management for its customers. The Company measures its key performance indicators using embedded value performance. Embedded value is widely used within the life assurance industry and the Company uses a market consistent embedded value (MCEV) methodology in measuring its performance. The operating profit on an MCEV basis was €74 million, down from €113 million in 2019 reflecting lower new business volumes and the impact of the change in actuarial assumptions in the year. The statutory financial statements show a technical account profit for the year of €46 million (2019: €74 million) reflecting the impact of lower new business volumes and lower investment returns. The key 2020 financial variables are shown in the following table:

	2020 €m	2019 €m
Statutory accounting profit	46	74
Solvency Capital Requirement	624	606
Excess Own Funds	280	292
Solvency Ratio	145%	148%
Assets Under Management (€bn)	18.8	18.2

System of Governance

Section B, System of Governance, outlines the corporate governance structure of the Company. It details the Board, committee and management structures. The section also outlines the three lines of defence model in the organisation and the functions within each.

Risk Profile

Section C, Risk Profile, sets out information regarding the risk profile of the Company, including the exposures to each material category of risk, the measures used to assess these risks and the techniques used to mitigate and monitor these risks. At an overall level, there has been no material change to the risk profile of the Company during 2020 arising from its own business operations and external conditions.

Valuation for Solvency Purposes

Section D, Valuation for Solvency Purposes, gives an overview of the Company's solvency balance sheet. It also outlines the valuation methods and principles used in valuing the assets and technical provisions of the Company. This section also provides a reconciliation between the 'statutory financial statements' above and the solvency balance sheet.

Capital Management

Section E, Capital Management, provides details of the Company's own funds position. It also gives a breakdown of the SCR and Minimum Capital Requirement (MCR).

At the end of 2020, the Company's total eligible own funds under Solvency II are €904 million. This was 1.45 times or €280 million above the SCR of €624 million.

The Board reviewed and approved this report on 29 March 2021.



Michael Murphy
Managing Director

A. Business and Performance

A.1 Business

A.1.1 Overview

Established over one hundred years ago, the Company was the first wholly Irish owned life assurance company to transact business in Ireland. Since its foundation, customer security and protection has been a core priority of the Company.

The purpose of the Company is to enable customers, colleagues and communities to thrive by protecting families, investing their money and securing their future. It is a wholly owned subsidiary of the Bank of Ireland Group, has a new business market share of 19% and is a market leading life and pensions provider in the Irish market. The Company sells a broad range of protection, investment and pension products to individual and corporate customers in the Republic of Ireland. Its liabilities are predominantly unit linked and it has a multi-channel distribution strategy selling products through the Bank of Ireland branch network, the independent broker market and a tied agent channel (financial advisors).

At the end of 2020, the Company had €18.8 billion of assets under management, with positive customer flows into unit linked funds and increasing asset values arising from strong investment market performance in the final quarter of 2020. Of the €18.8 billion assets under management, €16.7 billion was in unit linked funds where investment risk is borne by policyholders, and where a change in the value of the underlying assets is accompanied by a corresponding change in the liability; a further €2.1 billion covered technical provisions (other than unit linked liabilities), the pension scheme deficit, solvency capital requirement and excess own funds in the life company.

2020 was an exceptional year with a myriad of challenges for our customers and the communities where we operate. The impacts of COVID-19 on the Irish economy during 2020 have been significant. The Company quickly focused our resources and efforts on protecting and supporting our customers, colleagues and communities from the start of the COVID-19 crisis. The Company's proactive response to COVID-19 was to protect the Financial Wellbeing of customers and included decreasing minimum premiums on savings and pensions products and six months mortgage protection premium waiver for customers who have been granted a mortgage payment break by their lender.

New business volumes were 12% lower than the previous year at €303 million (2019: €345 million) in APE terms due to the change in the operating environment in 2020. There has been a decline in sales volumes across most product categories in the twelve months to December 2020, with the exceptions of savings and annuities.

A.1.2 Corporate structure

The Company is an insurance undertaking authorised to carry out life insurance activities in Ireland under S.I. No. 485/2015 - European Union (Insurance and Reinsurance) Regulations 2015 and is the principal operating company within the corporate structure set out in the chart below.

The Company is regulated by the Central Bank of Ireland (CBI), New Wapping Street, North Wall Quay, Dublin 1. It is authorised as a Registered Administrator by the Pensions Authority and offers Personal Retirement Savings Accounts approved by the Pensions Authority.

The Company's immediate parent company is Bank of Ireland Life Holdings Limited (BILH), a company registered in the Republic of Ireland. BILH has 100% interest in the equity capital of the Company. The ultimate parent company is Bank of Ireland Group plc (BOIG). BOIG is incorporated in the Republic of Ireland.

BILH also owns 100% of the shares in New Ireland Financial Services Limited (NIFS) and Bank of Ireland Insurance Management Services Limited (BOIIMS), which are holding companies and sister companies of the Company.

NIFS in turn owns 100% of the shares in both New Ireland Investment Managers Limited (NIIM) and New Ireland Life Management Services Limited (NILMS). The principal activity of NIIM was the management of assets on behalf of the Company. The investment management agreement between the Company and NIIM has been terminated with an effective date of the 8 September 2017 and NIIM no longer trades. NILMS provides administration and other services to the Company.

BOIIMS holds 100% of the shares in Bank of Ireland Insurance Services Limited (BIIS) and Bank of Ireland Insurance and Investments Limited (I&I). As part of the BOIG corporate realignment in 2018, I&I no longer operates as the Group's bancassurance unit and is in the process of solvent liquidation. The Governor and Company of Bank of Ireland (GovCo) is now a tied agent of the Company.

The Company appears in the Bank of Ireland Group accounts as part of Wealth and Insurance (W&I) which is the reporting segment for the Company and the other BILH subsidiary companies. W&I (formally the Bank of Ireland Life operating segment) incorporates Private Banking, Investment Markets and I&I, which were previously reported within Retail Ireland.

A.1 Business (continued)

New Ireland Real Estate France SPPICAV OPPCI, Weesperplein 6 Holding BV and Life Fund Syndication Holding BV are property companies which were set up to hold investment properties for the benefit of policyholders. The value of the companies and their underlying assets, and any changes in that value, is wholly attributable to policyholders.

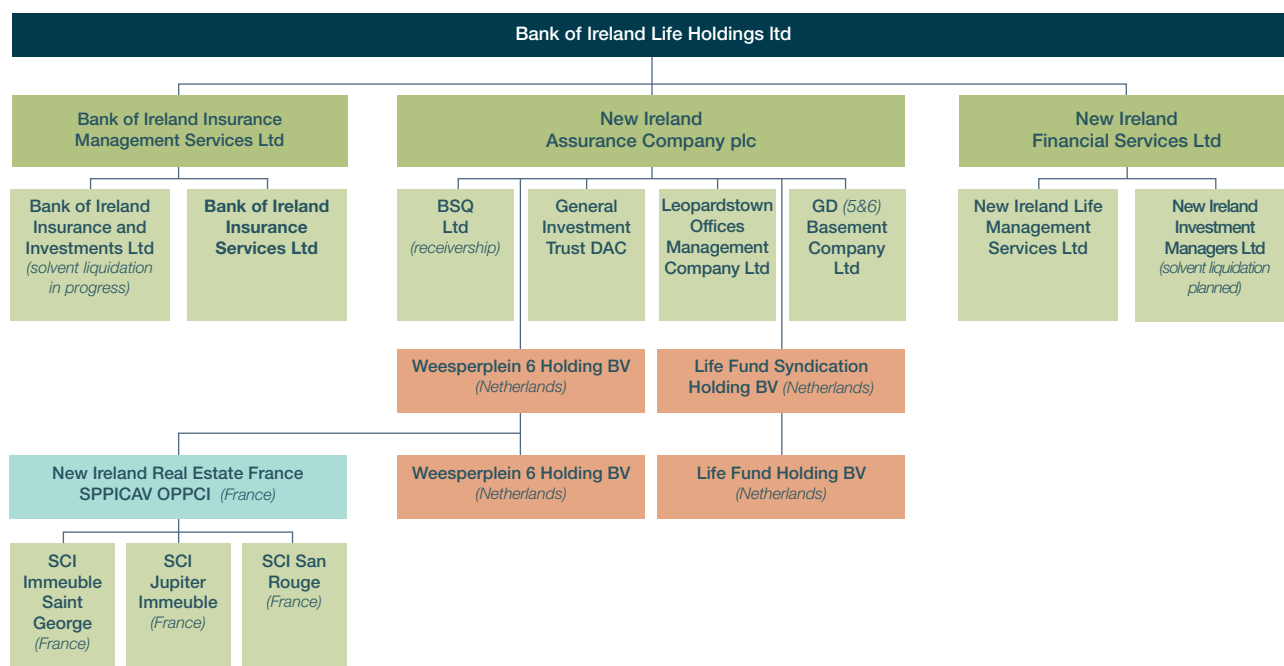
General Investment Trust DAC (GIT) is a company whose sole purpose is the provision of trustee services to trust-based pension funds. It is regulated for the purposes of The Criminal Justice (Money Laundering and Terrorist Financing) Act, 2010 by the Central Bank of Ireland.

BSQ Limited is in receivership with KPMG Dublin. EY have been selected to act as liquidator and steps are being taken to ensure the solvent liquidation can commence once the receivership has finished.

Leopardstown Offices Management Company Limited does not trade.

GD (5&6) Basement Company Limited is a property management company.

Figure: A.1.1



A.2 Underwriting performance

A.2.1 Statutory performance

The statutory financial statements, excerpts from which are detailed below, have been prepared on the going concern basis and in accordance with Irish GAAP, accounting standards issued by the Financial Reporting Council and promulgated by the Institute of Chartered Accountants in Ireland. The financial statements comply with Financial Reporting Standard 101, Reduced Disclosure Framework (FRS 101), the Companies Act 2014 (the Act) and the European Union (Insurance Undertakings: Financial Statements) 2015.

The statutory financial statements show a decrease in the technical account profit for the year 2020 to €46 million (2019: €74 million) reflecting lower new business volumes and lower investment returns.

Movements in the key financial metrics are as follows:

- total premiums for insurance and investment contracts received in the year of €2.3 billion (2019: €2.1 billion) increased by 9%. Premiums accounted for as insurance contracts were €1.9 billion (2019: €1.7 billion) due to an increase in annuity business;
- total investment return was €0.3 billion positive (2019: €2.2 billion positive) reflecting lower investment returns in 2020;
- assets under management of €18.8 billion (2019: €18.2 billion) increased by 3.5% due to positive cash flows into unit linked funds and the positive investment return;
- gross claims for insurance and investment contracts paid were €1.7 billion (2019: €1.7 billion);
- net technical provisions increased by €0.6 billion (2019: €2.4 billion increase), due mainly to the increase in value of policyholders' investments;
- the Bank of Ireland Group announced in August 2020 that it was undertaking a group wide voluntary parting scheme which was open to all employees in the Group including employees of New Ireland Assurance Company plc. The scheme closed for applications on the 23 September 2020. The costs relating to the voluntary parting of the New Ireland Assurance employees who were accepted for the scheme is €11 million with a remaining provision to be paid of €8 million at the year end. As a result of the voluntary parting scheme, a significant number of members will become deferred members of the company pension scheme. A curtailment in the pension scheme occurs when future service or benefits in a pension plan are significantly reduced. The schemes will no longer have the cost relating to the future service of the members and this has led to a curtailment gain of €2 million in the scheme. Allowing for the curtailment gain, the total cost associated with the voluntary parting is €9 million; and
- net operating expenses were lower mainly due to the pension credit due to the removal of the allowance for future pension increases offset in part by the voluntary parting.

The table below gives a breakdown of premiums accounted for as insurance contracts across lines of business for 2020 and 2019:

Table: A.2.1

	2020			2019		
	Regular €m	Single €m	Total €m	Regular €m	Single €m	Total €m
Gross Premiums Written						
Individual Life	202	362	564	203	350	553
Individual Pensions	166	768	934	157	738	895
Group Contracts	189	220	409	162	96	258
Total Gross Premiums	557	1,350	1,907	522	1,184	1,706

A.2 Underwriting performance *(continued)*

The statutory financial statements as at 31 December 2020 are detailed below

Table: A.2.2

Technical Account - Life Assurance Business	2020 €m	2019 €m
Earned premiums, net of reinsurance		
Gross premiums written	1,907	1,706
Outward reinsurance premiums	(276)	(185)
	1,631	1,521
Income on investments	188	213
Net realised gains on investments	583	220
Unrealised (losses) / gains on investments	(424)	1,811
Other technical income	59	53
Total technical income	2,037	3,818
Claims incurred, net of reinsurance		
Claims paid - gross amount	(1,242)	(1,231)
Claims paid - reinsurers' share	127	108
	(1,115)	(1,123)
Change in technical provisions , net of reinsurance		
Change in the provision for claims - gross amount	(34)	1
Change in the provision for claims - reinsurers' share	(3)	7
	(37)	8
	(1,152)	(1,115)
Life assurance business provision, net of reinsurance		
Gross amount	(356)	(269)
Reinsurers' share	243	166
	(113)	(103)
Technical provisions for linked liabilities	(498)	(2,257)
	(611)	(2,360)
Net operating expenses	(187)	(194)
Investment expenses and charges	(24)	(21)
Interest on loans and borrowings	(6)	(7)
Tax charge attributable to the life assurance business	(11)	(47)
	(228)	(269)
Balance on the technical account - life assurance business	46	74

A.2 Underwriting performance *(continued)*

The statutory balance sheet as at 31 December 2020 is given below:

Table: A.2.3

Assets	2020 €m	2019 €m
Intangible assets	42	33
Investments		
Investment in subsidiaries	-	-
Other financial investments	2,076	1,918
	2,076	1,918
Investments for the benefit of life assurance policyholders who bear the investment risk	16,740	16,271
Reinsurers' share of technical provisions		
Life assurance business provision	1,351	1,108
Claims outstanding	22	25
	1,373	1,133
Debtors		
Debtors arising out of insurance operations		
- policyholders and intermediaries	96	80
Due from fellow subsidiaries	5	2
Other debtors	3	8
	104	90
Other assets		
Property, plant and equipment	3	4
Deferred taxation	12	10
Cash at bank	8	16
	23	30
Prepayments and accrued income		
Accrued interest	24	23
Other prepayments and accrued income	1	2
Deferred acquisition costs	154	162
	179	187
Total assets	20,537	19,662

A.2 Underwriting performance *(continued)*

Table: A.2.4

Liabilities	2020 €m	2019 €m
Capital and reserves		
Called up share capital	23	23
Share premium account	26	26
Capital reserve	43	43
Revaluation reserve	2	2
Non - distributable reserve	144	155
Profit and loss account	189	135
Shareholders' funds - equity interests	427	384
Technical provisions		
Life assurance business provision	2,843	2,487
Claims outstanding	189	155
	3,032	2,642
Technical provisions for linked liabilities	16,514	16,087
Accruals and deferred income	29	29
Deferred taxation	-	2
Creditors - Amounts falling due within one year		
Creditors arising out of insurance operations	148	179
Due to fellow subsidiaries	14	10
Bank overdraft	91	30
Other creditors including tax and social security	53	55
	306	274
Other provisions	8	-
	314	315
Creditors - Amounts falling due after one year		
Loans and Borrowings	162	162
Total liabilities excluding pension liability	20,478	19,580
Pension liability	59	82
Total liabilities including pension liability	20,537	19,662

The valuation basis used by the Company ensures the Company financial statements measure insurance contract liabilities with due regard to the applicable actuarial principles recognised in the European Framework for the prudential and financial monitoring of direct life assurance business.

Liabilities under unit linked contracts are recognised as and when the units are created and are dependent on the value of the underlying financial assets.

A.3 Investment performance

Total assets under management include Unit Linked and Main funds. Unit Linked funds are funds where investment risk is borne by the unit linked policyholders, and where a change in the value of the underlying assets is accompanied by a corresponding change in the liability to the policyholder. The Main fund holds assets relating to both non unit linked policyholder liabilities and shareholder funds and are held to cover technical provisions (other than unit linked liabilities), the pension scheme deficit, solvency capital requirement and excess own funds in the life company.

Figure: A.3.1



All financial investments held to cover unit linked liabilities are categorised as held at fair value through the profit and loss account. Fair values for investments are based on quoted prices on the balance sheet date, determined from independent sources including recognised external pricing services, broker or dealer price quotations, and prices provided by valuation agents.

The Company's policy is to match its technical provisions excluding unit linked liabilities predominately with highly-rated Eurozone sovereign bonds, a diversified portfolio of corporate bonds and cash instruments. These portfolios are managed through a number of external investment managers generally through a buy and hold mandate.

Asset portfolios are invested according to agreed investment guidelines which are in line with the market risk policy, asset liability management policy and risk appetite of the Company. These guidelines are also approved by the Board Investment Committee.

Assets selected for the sovereign bond portfolio consider the profile and duration of the long dated technical provisions with concentration limits in place to ensure diversification.

The investment guidelines agreed with the corporate bond manager include limits by:

- credit rating;
- duration;
- individual issuer; and
- industry sector.

A.3 Investment performance *(continued)*

The investment guidelines on cash holdings include a panel of approved counterparties as well as concentration limits.

These investment mandates ensure alignment between the Company and its external asset managers in the selection of appropriate assets to match the Company's technical provisions excluding unit linked liabilities.

The Company conducts regular reviews of the operation and performance of the portfolios during the calendar year. These include discussions with the external investment managers, regular monitoring of adherence to the guidelines and examination of asset liability matching positions. Both the Management Investment Committee and the Financial Risks Committee have oversight of this activity.

The financial and operational performance of the holdings managed by the investment managers are assessed by the Board Risk Committee and the Board Investment Committee. A reducing scale fee based on the size of the portfolio is paid to the managers.

The Company performs its ORSA at least annually. Within this process own funds are projected forward for five years, under a range of different scenarios and stresses, to give a forward looking view of the capital and solvency position of the Company. The results of the ORSA contribute to the Company's capital management plan. These scenarios also consider market related stresses. Further detail on this can be found in Section B.4 below.

In addition the Company conducts regular reviews of the overall investment strategy in place within the Company to ensure that it remains in line with both the business strategy and risk appetite laid out by the Board.

Investment return comprises all investment income, realised investment gains and losses and movements in unrealised investment gains and losses. It also includes investment expenses and charges.

The investment return as outlined in the Company's statutory financial statements is detailed in the table below:

Table: A.3.2

	2020 €m	2019 €m
Investment income		
Income from investment property	44	46
Income from listed investments	142	162
Income from other investments	2	5
Total investment income	188	213
Net gains on realisation of investments	583	220
	771	433
Net unrealised (losses) / gains	(424)	1,811
Total investment return before investment expenses and charges	347	2,244
Investment expenses and charges	(24)	(21)
Total investment return	323	2,223
Included in the total investment return are net gains or losses on financial assets at fair value through the profit and loss		
Net gains on realisation of investments	583	220
Net unrealised (losses) / gains	(424)	1,811
Total realised and unrealised (losses) / gains included in investment return	159	2,031

None of the investment income is derived from investments in any other group undertakings of BILH, the Company's immediate parent.

Income from investment properties of €44 million (2019: €46 million) includes rental income of €52 million (2019: €52 million) and is net of property expenses of €8 million (2019: €6 million).

The realised and unrealised gains and losses arising on investments during the year are in respect of property and financial investments, classified at fair value through the profit and loss account. The total value for 2020 is a gain of €159 million (2019: €2,031 million gain).

The investment return arising in relation to investments which are directly connected with the carrying on of long-term business is credited to the long-term business technical account. This investment return arises both on investments of the long-term business funds and investments attributable to the shareholder.

The Company has no investments in securitisations.

A.4 Performance of other activities

The Company has no other material income or expense incurred in the period covered in this report.

A.5 Any other information

A number of agreements are entered into between the Company and other Group undertakings in the normal course of business. These agreements are subjected to continuous review and oversight. Related parties with which the Company had commercial dealings, and which are relevant for the financial period under review are detailed below including the amounts and terms and conditions of each agreement.

A.5.1 Loans

The Company has issued subordinated debt to GovCo and has total outstanding subordinated debt of €160 million at an average interest rate of 4.125%. The subordinated debt terms include mandatory interest payments to the note holder, a step up in the rate charged after a defined period and a restriction on dividend payments to shareholders while any interest repayments are outstanding. The interest accrued not yet paid at the end of December 2020 was €1.6 million (2019: €1.6 million). The interest paid in July 2020, in respect of the debt to GovCo, was €6.4 million (2019: €6.8 million).

A.5.2 Investments held/managed by other Group entities

All current account bank balances are held with Bank of Ireland. All transactions on these accounts relate to the normal banking activities of the Company.

In addition to this, a portion of the Company's own funds along with assets for the benefit of unit linked policyholders are held with Bank of Ireland Global Markets (BOIGM). The overall value of assets held in this way amounts to €0.4 billion.

A.5.3 Agreement to share costs

The Company has an agreement with NILMS to pay for all of its costs. NILMS provides administration and other services to the Company.

A.5.4 Pension

The Company operates a defined benefit pension scheme, which is closed to new members and covers a significant number of the Company's employees. The assets of the scheme are held in a separate trustee-administered fund.

The last formal triennial valuation of the New Ireland Assurance pension scheme was carried out at 31 March 2019. At that date, the market value of the scheme's assets was €253.9 million and the actuarial value of the assets was less than the accrued liabilities based on current earnings, and was equivalent to 99% of the liabilities allowing for expected future increases in earnings.

The scheme is also subject to an annual valuation under the Irish Pensions Authority Minimum Funding Standard (MFS). The MFS valuation is designed to assess whether the scheme has sufficient funds to provide a minimum level of benefits in a windup scenario. The scheme has met the funding standard at 31 December 2020.

B. System of Governance

B.1 General information on the system of governance

B.1.1 Governance structure

The Board has primary responsibility for the system of governance within the Company. The Board has approved a Board Charter and a schedule of matters for which authority is reserved by the Board.

The Board operates the following committees:

- Audit;
- Investment;
- Remuneration;
- Nomination and Governance; and
- Risk.

Further details in relation to these committees are given in section B.1.3 below.

Each committee of the Board is subject to Board-approved terms of reference which detail the authority delegated to the committee, how it should be exercised and the means by which the committee reports to the Board. The Board delegates executive management of the Company to the Managing Director.

B.1.2 Board

The Company's Board has primary responsibility for the corporate, management, risk and other governance structures and processes within the Company. The manner in which the Board's business is conducted is set out in the Board Charter, Board Committee Terms of Reference and the Company's Memorandum and Articles of Association. Board governance documents are reviewed at least annually.

The Company is subject to the requirements of the CBI's Corporate Governance Requirements for Insurance Undertakings 2015, including those additional requirements which apply for 'High Impact' institutions (the Company has been designated as such by the CBI).

These requirements impose minimum standards on all insurance undertakings authorised by the CBI and additional requirements on 'High Impact' institutions, so as to ensure that an appropriate and robust corporate governance framework is in place and implemented to reflect the nature of the undertaking's business and its risk profile.

The make-up and membership of the Company's Board is set out in the Board Charter and is consistent with the above requirements. Key points are as follows:

- the minimum number of Directors is seven, with the number of Directors at 31 December 2020 being seven. The membership comprises Independent Non-Executive Directors, Executive Directors and Non-Executive Directors from the Group;
- the Chairperson of the Board must be an Independent or Non-Executive Director. In relation to the Board Committee Chairpersons, they must be Independent Non-Executive Directors. The Chairperson of the Board may not be the Chairperson of the Audit or Remuneration Committees; and
- the Independent and Non-Executive Directors make up the majority of Directors. Independent Non-Executive appointments to the Board are for a period of up to three years, which may be extended for a further period of three years, provided the Board member still meets the criteria for membership of the Board. In rare circumstances, further service may be requested.

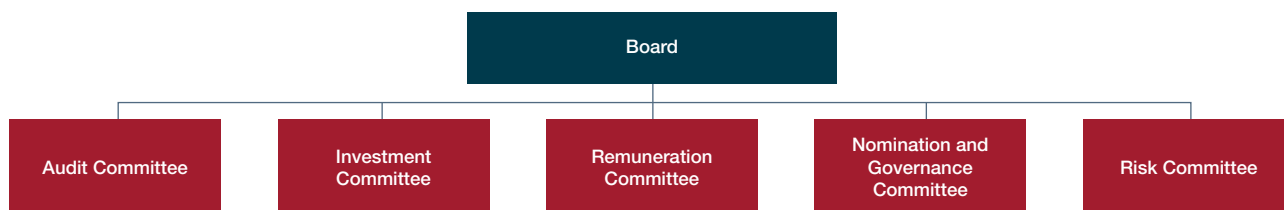
Key responsibilities of the Board members include determining the Company's objectives and strategy. While retaining ultimate responsibility, the Board delegates responsibilities in accordance with relevant corporate governance standards. The Board is responsible for establishing and maintaining a framework of risk management and internal controls, strategies, policies and procedures which enable the strategic, financial and other risks of the Company to be managed.

B.1 General information on the system of governance *(continued)*

B.1.3 Board Committees

The Board has approved the current committee structure as set out in the chart below:

Figure: B.1.1



The following table notes the Directors' names, titles and their membership of the Board committees. Details are correct as at 31 December 2020.

Table: B.1.2

Director	Category of Director	Date of Appointment	Committee memberships
Tom Barry	Independent Non-Executive Director and Board Chairman	April 2014 (appointed as Board Chairman April 2019)	Nomination and Governance (Chair), Remuneration, Risk (interim member)
Michael Murphy	Executive Director and Managing Director	July 2017	Investment, Risk
John Heade	Executive Director and Chief Financial Officer	November 2020	-
Gerry Hassett	Independent Non-Executive Director	July 2019	Investment (Chair), Audit (interim Chair), Nomination & Governance, Remuneration (interim Chair)
Mary Kerrigan	Independent Non-Executive Director	July 2019	Risk (Chair), Investment, Audit (interim member)
Sean Crowe	Group Non-Executive Director	July 2014	Risk, Audit
Gavin Kelly	Group Non-Executive Director	November 2018	Nomination and Governance, Remuneration

- Lesa McDonagh was appointed to the Board on 28 May 2020. She was also appointed as a member of the Audit Committee at that time. She stood down from the Board and the Audit Committee on 15 October 2020.
- Eilish Finan stood down as an Independent Non-Executive Director and as a consequence Chair of the Audit and Remuneration Committees, and member of the Nomination & Governance and Risk Committees on 31 May 2020.
- Tom Barry became an interim member of the Risk Committee on 31 May 2020.
- Gerry Hassett became interim Chair of the Audit Committee and Remuneration Committee on 31 May 2020. He also became a member of the Nomination & Governance Committee on 31 May 2020. He became permanent Chair of the Remuneration Committee on 16 December 2020.
- Mary Kerrigan became an interim member of the Audit Committee on 31 May 2020.
- Tony O'Riordan stood down as Executive Director and Chief Financial Officer on 19 June 2020, and as a consequence member of the Investment and Risk Committees respectively.
- John Heade became Executive Director and Chief Financial Officer for the Company on 27 November 2020.

Additional changes following the 2020 calendar year reporting period are as follows:

- Myles O'Grady was appointed as a Group Non-Executive Director on 22 February 2021.
- Karena O'Sullivan was appointed as a Group Non-Executive Director on 1 March 2021.

Audit Committee

The committee has responsibilities relating to the integrity and disclosure of financial and related information, oversight of the effectiveness of internal controls and the Company's relationship with, and expectations of, internal and external auditors. The committee monitors and reviews the effectiveness of the Company's internal audit function, and ensures that it operates in an independent manner. It monitors the external auditor's independence and objectivity and the effectiveness of the audit process. It also monitors and reviews the effectiveness of the Company's disclosure and financial reporting policy and processes. The committee also oversees the Company's compliance function.

B.1 General information on the system of governance *(continued)*

Investment Committee

The committee has responsibility for oversight and the provision of advice to the Board on matters including governance in respect of the Company's investments, monitoring of the investments of the Main Fund and the Unit Linked funds, the overall level of investment risk, and the consistency of relevant investments with policyholders' reasonable expectations. It is responsible for the appointment and oversight of investment managers and custodians, in line with the outsourcing policy, and for reviewing investment activity, performance and strategy.

Remuneration Committee

The committee has responsibility for oversight and the provision of advice to the Board on matters including considering and making recommendations in respect of the remuneration strategy and policy for Executive Directors, senior management and other employees. It is responsible for framing remuneration policies, giving full consideration to the principles and provisions of the relevant regulatory and corporate governance codes.

Nomination and Governance Committee

The committee has responsibility for oversight and provision of advice to the Board on matters including making recommendations in respect of nominations to the Board, Board committees and key management positions. It monitors developments in corporate governance, assessing the implications for the Company and advising the Board accordingly. It prepares reports on the effectiveness and performance of the Board.

Risk Committee

The committee has responsibility for oversight of and the provision of advice to the Board on matters including the effectiveness of the Company's systems of risk management in identifying, assessing, measuring and reporting on its risk profile, taking into account the nature, scale and complexity of the operation of the Company. It has oversight of risk governance, risk appetite and limits for current and future risks, risk strategy, material risk exposures and the ORSA process, including the ORSA report. The committee oversees the Company's risk management function.

B.1.4 Management structure

The Managing Director is the principal executive officer of the Company and is accountable to the Board for the Company's performance relative to operational and strategic targets, operations and compliance. The role has responsibility for ensuring that corporate governance remains consistent with Board policy and that there is effective oversight in the Company over corporate and risk governance.

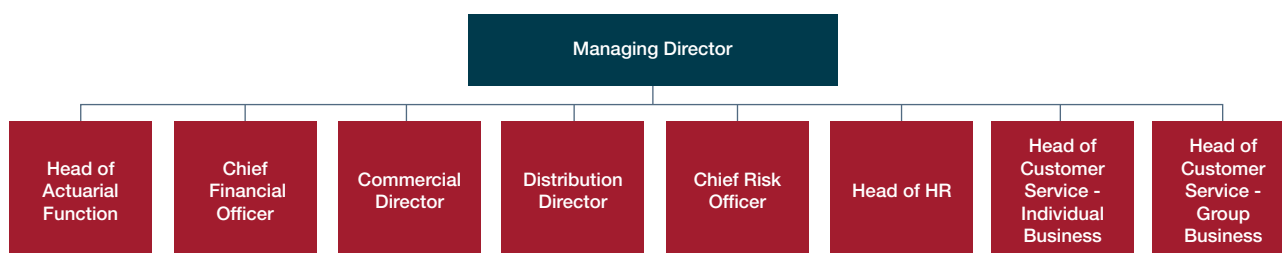
The role of the Managing Director, in conjunction with the Senior Management Team (SMT), is to manage the Company's business on a day-to-day basis, subject to the authorities reserved for the Board, the Board Charter, Board committees' terms of reference and limits to authority set by the Board.

The Company's business is managed by the Managing Director and eight management functions, with the heads of each function reporting to the Managing Director. Leaders of these functions are members of, or attend, relevant Board and management committees.

The heads of the actuarial and risk control functions have reporting lines to the Managing Director, as per the chart below (the head of the compliance function reports to the Chief Risk Officer). However, in line with the control function mandates, all heads of control functions have a direct reporting line and responsibility to relevant Board Committees for oversight matters.

The management structure in place at 31 December 2020 was as follows:

Figure: B.1.3



B.1 General information on the system of governance *(continued)*

B.1.5 Control functions

The Company has independent control functions in place covering risk management, compliance, actuarial and internal audit. This is consistent with the requirements of the Solvency II Directive and the Corporate Governance Requirements for Insurance Undertakings 2015.

These control functions are responsible for providing oversight and challenge to the business and for providing assurance to the Board in relation to the Company's overall risk management and internal control frameworks.

B.1.6 Governance documentation and delegation of responsibilities

A suite of governance documents supports the structure outlined above. These set out the authority and delegations of responsibilities of the Board, sub-committees and management.

The Board reserves authority for certain matters, covering areas such as strategy and management, company structure and capital, financial reporting and controls, risk management and internal controls and specified contracts. The Board has approved a Board Charter, Board Committee Terms of Reference and a schedule of matters which defines the various authorities they hold.

The Company and management are required to operate under the provisions of a number of key policies. These are reviewed / approved on a regular basis by the Board or, through delegation, by a committee of the Board. Key policies are those which have a particular bearing on the risks to which the Company is, or may be, exposed or on its governance arrangements and which are required under the Solvency II Directive or the CBI's Corporate Governance Requirements for Insurance Undertakings 2015.

In addition to the key policies, the Company operates under a number of additional policies, and where appropriate, it will adopt those of its ultimate parent, BOIG.

B.1.7 Remuneration and risk

This section summarises the Company's remuneration policy and provides information on the decision-making policies for remuneration and the links between pay and performance.

The Company's Remuneration Committee holds delegated responsibility from the Board for the oversight of the company-wide remuneration policy with specific reference to Executive Directors, members of the Company's SMT and other employees. The Company's parent BOIG is currently operating under a number of remuneration restrictions which covers all Directors, senior management, employees and certain service providers across the Group. These constraints are reflected in the Company's remuneration policy.

Individual performance measures and targets are agreed for each employee using a balanced scorecard approach through the Company's performance management process. The balanced scorecard is based on a mixture of financial and non-financial measures under three key result areas and is reviewed from year to year. The three key result areas, each with a minimum weighting of 10%, employed during 2020 were as follows:

- transform the bank;
- serve customers brilliantly; and
- grow sustainable profits.

The Company's remuneration policy aims to support the Company's objectives of treating its people fairly and competitively for the achievement of long-term sustainability and success, sound and responsible risk management, good corporate governance, responsible business conduct and to support the Company in attracting, engaging and retaining high calibre people. In addition the Company's remuneration policy seeks to ensure that:

- the Company's efforts are aligned with, and contribute to, the long term strategy, sustainability, value creation and success of the Company;
- the Company has the necessary remuneration philosophy, strategy and frameworks to attract, retain and motivate high calibre employees;
- the Company offers a competitive remuneration package in a cost effective manner;
- remuneration frameworks, policies and practices are simple, transparent, easy to understand and implement;
- sound and effective risk management is reflected in performance management and remuneration frameworks and their alignment to performance targets and governance structures;
- remuneration frameworks, policies and practices are applied in consideration of and in alignment with the Company's Risk Appetite Statement and overall risk governance framework;
- risk-adjusted financial performance is an important measure when evaluating performance

B.1 General information on the system of governance *(continued)*

- business and individual performance measures and targets are aligned with business objectives at either a Group, Company or local business level, ensuring alignment with business strategy, risk measures and key Company priorities;
- the Company is compliant with all applicable regulatory remuneration requirements as they relate to the Company; and
- remuneration frameworks, policies, processes, procedures, systems and controls support the fair treatment of customers and mitigate the potential for conflict between commercial, customer and public interests.

Due to remuneration constraints all variable remuneration frameworks (annual bonus and long term incentive plans) have been suspended. Commission schemes for sales staff continue to operate within the Company and these are designed to meet relevant regulatory requirements.

The pension policy of the Company is to be a participating employer in the GovCo pension schemes.

The Company's remuneration arrangements do not include any supplementary pension or early retirement schemes for members of the Board or other key function holders. The Company has a number of defined benefit and defined contribution schemes in place. All staff members have the choice of making additional contributions into these schemes.

The following risk adjustment principles apply to remuneration in the Company:

- there is appropriate cross membership between the Remuneration Committee and the Risk Committee to ensure full objectivity and transparency for risk and remuneration decisions;
- the Chief Risk Officer (CRO) attends the Remuneration Committee in an advisory capacity as required;
- the Remuneration Committee engages the support of control functions, including Internal Audit and Group Human Resources (HR), to ensure the remuneration policy is adhered to and applied consistently across the Company; and
- one of the three key result areas for the Company covers all aspects of regulatory, operational, conduct and other risks as well as compliance with internal procedures.

B.1.8 Material changes in system of governance

The following changes took place with regard to senior management in the Company and the Board over the period 1 January 2020 to 31 December 2020:

- Niall Flanagan stood down as Head of Customer Service – Group Business and was replaced by Lumondt Kritzingner on 6 April 2020.

B.1.9 Material transactions

There was no dividend payment to BILH in 2020 due to the ongoing uncertainty with respect to COVID-19 and the regulatory environment in respect of dividend payments. Amounts to the Group were paid in respect of services received, and interest due on subordinated debt, amounted to €21 million in total.

No contract of significance existed at any time during the year in which a Director or senior management had a material interest or which requires disclosure as a related transaction.

B.2 Fitness and probity

The CBI's fitness and probity standards apply to all Directors and a number of other key roles within the Company, including those relating to the control functions. The holders of specific roles which are designated as Pre-approved Controlled Functions (PCF) require the advance approval of the CBI.

Minimum standards of fitness and probity apply to all persons performing the functions covered by the fitness and probity standards, including those requiring the pre-approval of the CBI, in the areas of competence and capability, acting honestly, ethically and with integrity and being financially sound.

The Company has in place a procedure for assessing the fitness and probity of those persons who come within the scope of the CBI standards. The procedure, which is carried out annually, includes an assessment of qualifications, experience, financial soundness, references and a range of due diligence and validation checks.

At the end of 2020, there were 221 individuals fulfilling fitness and probity roles on behalf of the company.

B.2 Fitness and probity *(continued)*

The Company is also subject to the CBI's Minimum Competency Code 2011 which covers all employees who are acting in certain specified roles. The code requirements include ongoing continuing professional development requirements. All personnel who fall within the code are also subject to the Company's fitness and probity policy.

The Company keeps a register of all employees who are accredited persons as defined in the Minimum Competency Code 2011. As at 31 December 2020, 170 employees in this category were recorded on the Company's register.

B.3 Risk management system including the own risk and solvency assessment

B.3.1 Introduction

The Company's risk management framework sets out its approach to understanding and managing the risks to which the Company is subject, ensuring that all material classes of risk are taken into consideration in the context of the Company's overall strategic objectives and goals.

The objectives of risk management are to enable the Board and management to appropriately identify, assess, measure and report risks as determined by its strategic objectives and goals and subject to any regulatory obligations that apply.

The Company's core strategic objectives include the protection of its capital and reputation. The acceptance of risk, through the products and services it provides to its customers, and the management of these and other risks to which the Company is subject, are the methods by which the Company achieves its overall objectives and goals.

The risk management framework sets out the core elements and organisational arrangements for designing, implementing, monitoring, reviewing and continually improving risk management practices and activities across the Company. It provides a context within which business and risk strategies are considered and developed.

The risk management framework is enabled by people, processes and technology, and is underpinned by a prudent and balanced risk management culture as articulated through the defined Risk Appetite Framework and Risk Appetite Statement which are approved by the Board annually.

B.3.2 Risk management system

The Board is responsible for the overall risk management system of the Company. It has delegated the management and oversight of a number of risk activities to the Risk Committee, which in turn has a number of management risk committees reporting into it. These management committees are led by the Executive Risk Committee (ERC) which is chaired by the CRO with the membership consisting of senior staff including the Managing Director.

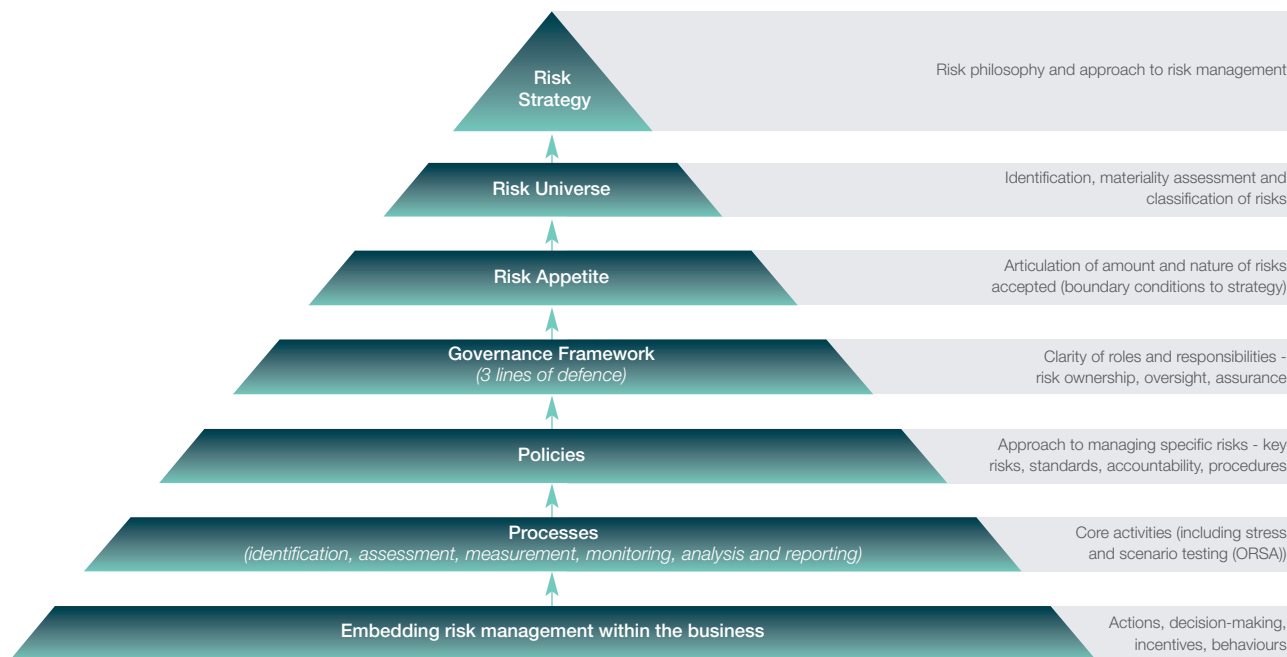
In support of its overall Risk Strategy, the Company operates a governance framework based on the three lines of defence model, which provides oversight and assurance to the Board with coverage across the independent control functions. These control functions, across risk management, compliance, actuarial and internal audit, have specific responsibilities as part of the overall risk management system. See section B.3.8 for more information.

B.3 Risk management system including the own risk and solvency assessment *(continued)*

The management structures, and related committees, support the overall risk management system with clear reporting lines for the risk management and control functions.

The core elements of the risk management framework are as follows:

Figure: B.3.1



B.3.3 Risk strategy and appetite

The overall Risk Strategy of the Company is to ensure that all material risks, both current and on a forward-looking basis, are considered in arriving at and maintaining the strategic commercial objectives of the Company and that these objectives are consistent with the Board approved Risk Appetite Statement of the Company.

The Company is committed to providing a high quality and efficient service and product proposition to its customers, ensuring that it maintains its commitments, while also seeking to protect the interests of its shareholders. The Company pursues an appropriate return for the risks taken and operates within the stated Risk Appetite Statement. In doing so, the Company seeks to be fair to its customers, both new and existing, and to operate a strong risk management framework and risk culture.

The Company has a preference for risks that it understands well and is in a position to manage appropriately, and it pursues an appropriate return for the risks taken. It seeks to engender a prudent and balanced risk management approach across the Company and to ensure that its risk management structures are appropriate to the nature, scale and complexity of its business.

The Risk Appetite Statement of the Company defines the amount and nature of the risks that the Company is prepared to accept in pursuit of its strategic objectives. In addition, it notes the risks that are accepted in the course of the Company's business activities but which the Company seeks to mitigate, and those risks that it seeks to avoid or transfer. The Risk Appetite Statement is defined in both qualitative and quantitative terms, in respect of the key risk categories, within a framework that facilitates monitoring and appropriate action at Board and management levels. The Risk Appetite of the Company is reviewed at least annually on the advice of the Company's risk management function.

B.3 Risk management system including the own risk and solvency assessment *(continued)*

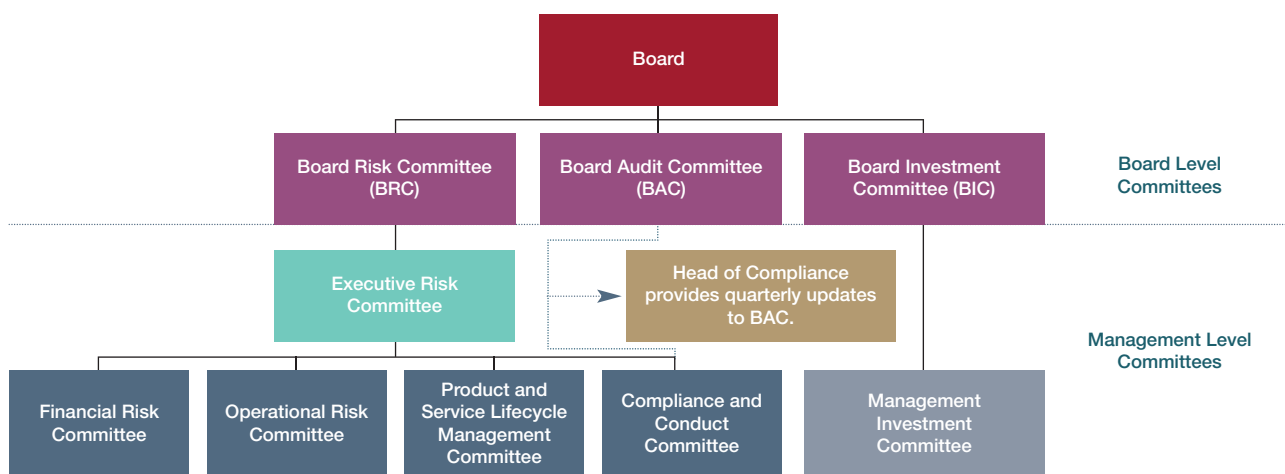
B.3.4 Governance policies

As outlined in section B.1.6, there is a suite of key governance policies and related procedures which underpin the risk management system. These documents set out the policy, process, procedures, related authorities and responsibilities across the key risks impacting the Company.

B.3.5 Management committees

Management committees with specific responsibilities for the control functions report into the Risk and Audit Committees, with some cross-reporting, as outlined below. These form a key part of the overall governance framework. The Investment Committee is also supplemented by a Management Investment Committee. The reporting lines between management and Board Committees in place as at 31 December 2020 were as follows:

Figure: B.3.2



These committees cover all material risk categories for the Company and each is subject to defined terms of reference. Representatives from across the business, and the control functions, including appropriate senior management representatives, are members of the committees. The committees make recommendations and report on the proceedings of each meeting. Any material findings are reported to the Board level committee. Management committees may be supported by sub-committees, which have a more targeted remit, as appropriate.

The key responsibilities of the management committees are shown below:

Executive Risk Committee

- Monitor the risk profile of the Company, including the identification and reporting of breaches to core and supporting risk limits, and advise and monitor on the appropriate actions.
- Review and recommend the Company's risk management framework, including the Company's risk strategy, to the Risk Committee.
- Advise the Risk Committee in relation to appropriate risk mitigation for material risk exposures.
- Review and recommend policies to the Risk Committee or Board, as appropriate, for its approval.
- Review the ORSA process, scenarios and ORSA report, for recommendation to the Board.
- Review risk assessments in relation to any material transaction or event impacting, or likely to impact, the Company's risk profile.

Financial Risks Committee

- Monitor the assets backing the Technical Provisions, the free assets and solvency of the Company, asset liability management (ALM), market movements, investment strategies, liquidity risk and shareholder exposure in the policyholder linked funds.
- Review the Company's financial risk exposures against the Risk Appetite Statement on a quarterly basis.
- Advise the Executive Risk Committee on the Company's overall reinsurance strategy.

B.3 Risk management system including the own risk and solvency assessment *(continued)*

Operational Risk Committee

- Review the effectiveness of the Company's systems of operational risk management.
- Identify, assess, measure and report on current and future operational risks accounting for the nature, scale and complexity of the operational risk to which the Company is subject.
- Review and report on the Company's management of its operational risk appetite and limits for current and future risks, the alignment of operational strategy with operational risk appetite, and the activities and internal processes for managing operational risk, including the IT systems supporting them.

Product and Service Lifecycle Management (PSLM) Committee

- Establish and approve standard procedures, including controls and authorisations, for developing new products and for any substantial change to existing products.
- Monitor the adequacy of the Company's pricing and the profitability of new business.
- Ensure when proposing a product for approval or seeking approval to proceed to a further stage in the development of a product, that all required authorisations have been received, documentation is in conformity with relevant legislation and that required systems, processes and procedures are in place.
- Carry out product lifecycle reviews of existing products.

Compliance and Conduct Risk Committee

- Monitor the effectiveness of the Company's compliance with regulatory and legal obligations.
- Consider the Company's approach to regulatory risk management, its ability to identify, assess, measure and report on current and future risks and its strategy to react to forward looking changes in the nature of regulatory risk.
- Review the standards by which the Company is conducting business including adherence to conduct-related policies.

Management Investment Committee

- Make recommendations to the Board Investment Committee concerning the appointment and retention of investment managers and custodians for the Main Fund and the Unit Linked funds.
- Carry out reviews of the investments and related guidelines.
- Assess the remit, effectiveness and resourcing of the investment oversight function.
- Consider any changes to unit pricing procedures.
- Keep under review the effectiveness of the Company's internal controls as they relate to investment matters.

B.3.6 Management structure - Three lines of defence

As part of the risk management framework, the Company operates a 'three-lines of defence' model. This is intended to mobilise and embed risk management practices across the business, in a way that provides appropriate assurance to the Board, in relation to the risks that might hinder the achievement of strategic goals. The model operates as follows:

1st line of defence

The 1st line of defence consists of front line business functions such as customer service, sales and distribution, product management, information technology, finance, marketing and human resources. Primary responsibility and accountability for risk management lies with these functions. They are responsible for the identification and management of risks that affect the Company at business unit level, and for implementing appropriate controls and reporting consistent with the Company's risk management framework.

2nd line of defence

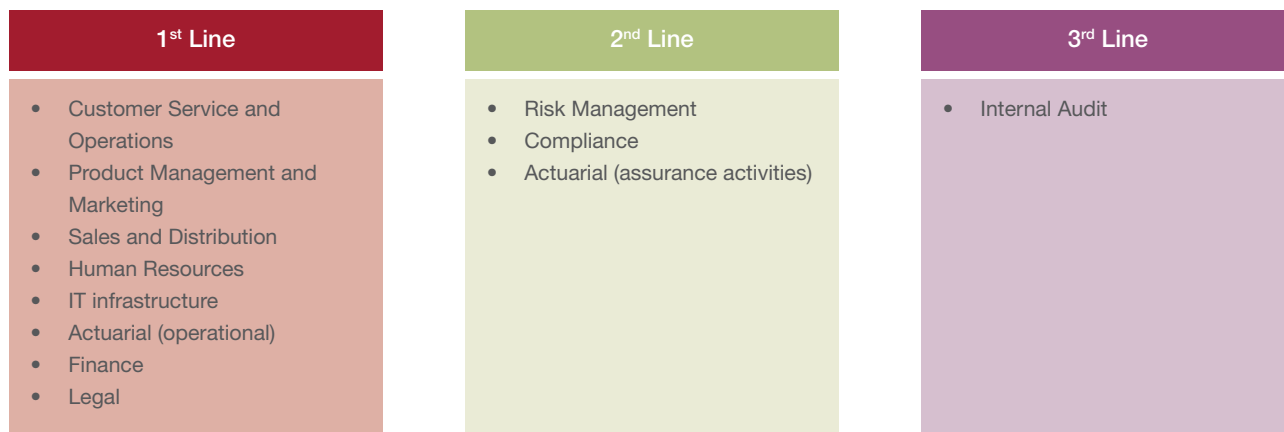
The 2nd line of defence consists of the compliance, risk management and actuarial functions. These control functions formulate risk frameworks and policy and provide oversight, monitoring and challenge to the operation of the risk framework within the Company. The actuarial function also provides assurances to the Board in relation to the adequacy of the Company's provisions in respect of its obligations.

3rd line of defence

The 3rd line of defence consists of an independent internal audit function that provides independent, reasonable assurance to key stakeholders on the effectiveness of the Company's risk management and internal control framework. Internal audit carry out risk-based assessments covering the Company's businesses and functions (including outsourcing providers). Findings are communicated to senior management and other key stakeholders, with remediation plans monitored for progress against actions and completion dates.

B.3 Risk management system including the own risk and solvency assessment *(continued)*

Figure: B.3.3 - Three lines of defence



B.3.7 Risk management function

The risk management function is responsible for maintaining and monitoring the effectiveness of the Company's overall risk management system, and for its ongoing development. Its key activities include the following:

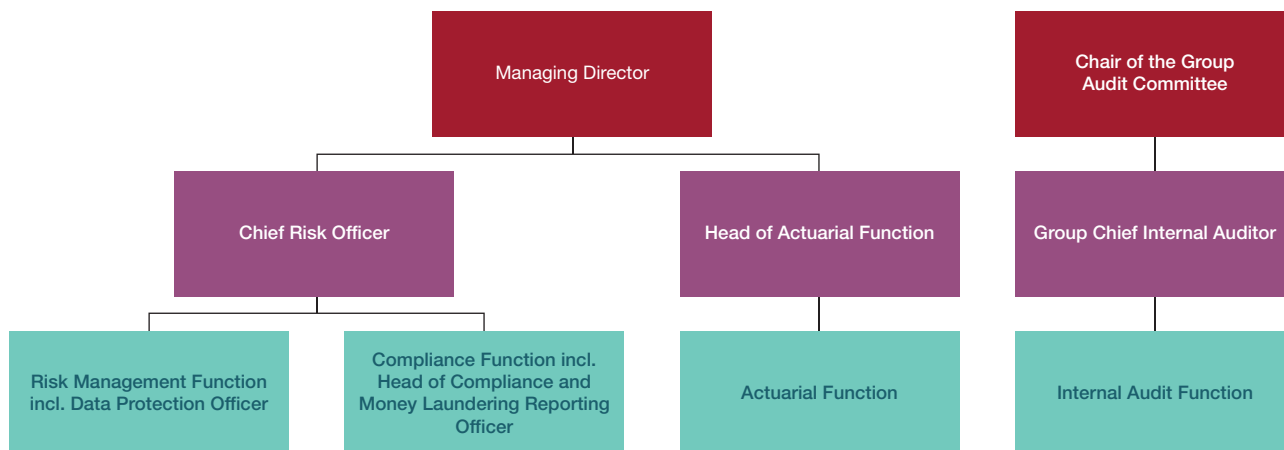
- design of key risk management frameworks and related policies, including processes to identify, measure, monitor, manage and report on the entity-wide risks to which the Company is subject;
- co-ordination of the Company's ORSA;
- preparation and review of the Company's Risk Appetite Statement;
- monitoring of the risk management system including oversight and challenge with regard to the effectiveness of its operation; and
- preparation of an annual plan for submission to the Risk Committee.

The risk management function is led by the CRO who is a member of the SMT reporting to the Managing Director. The CRO also has responsibility for the compliance function within the Company.

B.3.8 Control functions

As noted in Section B.1.5, the Company has established key control functions which make up part of the overall governance system. Further details in relation to the compliance, internal audit and actuarial functions are given in Sections B.5, B.6 and B.7. The principal reporting lines in relation to the control functions are as follows:

Figure: B.3.4 - Control functions as of 31 December 2020



The CRO has direct access to the Chair of the Risk Committee, as does the Head of Actuarial Function (HoAF) to the Chair of the Audit Committee.

B.3 Risk management system including the own risk and solvency assessment *(continued)*

B.3.9 Identification of key risks (risk universe)

The Company's risk management system requires that the Company identifies and assesses the risks to which it is exposed, i.e. the risk universe. The risks are categorised in order to enable the Company to appropriately manage the individual risks and their interactions. This categorisation supports the Company's risk management activities at all levels and enables risks to be clearly and consistently identified, assessed, managed and reported to key stakeholders. The Company has defined the following as its key risk categories:

- Capital adequacy risk;
- Insurance risk;
- Market risk;
- Credit risk;
- Earnings volatility risk;
- Liquidity risk;
- Pension risk;
- Business and strategic risk;
- Operational risk;
- Regulatory risk;
- Conduct risk; and
- Reputation risk.

Risks assumed or faced by the Company typically fall into the following categories:

- risks that the Company intentionally takes on as part of its business activities in order to earn an appropriate return and in pursuit of its overall objectives. Risks falling into this category would include insurance risk, market risk and credit risk; and
- risks that the Company seeks to minimize but faces as a direct or indirect consequence of its business activities. Risks falling into this category would include operational risk, regulatory risk and conduct risk.

The Company's Risk Appetite Statement provides coverage across all the key risk categories.

B.3.10 Reporting and monitoring of key risks

Through the risk management system the Company identifies, assesses, measures and reports on the key risks.

Risk identification and assessment

Risk identification and assessment are carried out using a combination of top down and bottom up activities. The outcome of the risk identification and materiality assessment process is the risk universe, described in more detail in section B.3.9 above.

Risk measurement and reporting

The management committees in place have oversight of the respective risks under their remit, and review the effectiveness of the Company's internal controls for those risks. Identification of issues relating to the key risks is brought to the attention of the Risk Committee by the relevant oversight committee accompanied by appropriate recommendations to address the issue.

B.3.11 Integration of the risk management system organisational structure and decision making process

The Board, its committees and the management committees and structures provide the framework for decision making. Decisions are made under direction of the Board and are set out in documents such as the strategic plan, operating plan, budget and the Risk Appetite Statement.

The Company's governance processes operate to provide clear lines of authority and clear accountability for decision making. The processes aim to ensure that significant decisions are approved by two or more people with the appropriate authority prior to implementation. During 2020 as a result of the Covid-19 pandemic, a triage process was put in place to ensure that decisions continued to be taken through appropriate governance, with any material changes assessed and approved by relevant stakeholders at the senior management team level.

Board committee meetings must have the required quorum and number of Non-Executive Directors present as set out in their Terms of Reference. Each committee is required to maintain minutes of meetings. The business of the meeting and any decisions made are reported to the Board. Agreed actions are noted and progress reported at subsequent meetings.

B.4 Own Risk and Solvency Assessment

The ORSA process is at the heart of the Company's risk management system and informs the Company's strategic plan. It is intended to enable the Board to consider plausible risks to the business and the capital or actions required to withstand those risks within the context of its business plans. The ORSA report, which is produced as part of the ORSA process, is the formal documentation of this assessment. The analysis and evaluations from the report are intended to give the Company a deeper understanding of the interactions across capital, solvency, risk profile and business plans.

While a significant proportion of the ORSA report is dedicated to the assessment of the Company's solvency and ability to meet policyholder obligations following severe risk events and scenarios, the process also considers less quantifiable risks in order to assess their impact on the Company, for example those relating to regulatory or operational risks.

The Company carries out an ORSA process on an annual basis. The financial projections, which take account of the Company's risk profile and financial position, are determined at an appropriate point in time and extend out over a time horizon consistent with the business planning period. A base case projection, consistent with the Company's business plan, forms the core of the financial assessment. Any known material transactions which follow that date are allowed for in the assessment.

The risk events or scenarios chosen for the assessment are designed to test 'extreme but plausible' events or scenarios. They must take into account adverse changes to the internal and external environment relative to the base case, and the impact that these changes have on the material risks of the Company over the planning period. The scenarios should demonstrate the interaction of different risk exposures and the projections should consider the development of the scenarios over the business planning period.

Overall responsibility for the ORSA process lies with the Board. Functional ownership of the process sits with the risk management function under the guidance of the Company's CRO. The Board takes an active role in this process which includes reviewing and challenging the inputs to the process, notably the scenarios being assessed, and then reviewing the findings and output from the process. The Board also initiates appropriate actions to remediate any adverse findings or to progress proposed risk management enhancements following the assessment.

Key stages in the Company's ORSA process are as follows:

- the process for carrying out the ORSA is governed by the Company's ORSA Policy which is approved by the Board. This policy is reviewed by the risk management function, taking account of any new or revised guidance, and re-submitted annually to the Board Risk Committee for approval;
- the preparatory assessment of internal and external inputs is undertaken by the risk management function in order to propose an initial range of potential risk events and scenarios for management and Board review ahead of inclusion in the ORSA assessment. The risk management function facilitates meetings with 1st line management to seek appropriate senior level input on the development of the scenario set. The scenario set is also presented to the Financial Risks Committee (FRC), ERC, and Risk Committee before being submitted to the Board for discussion, challenge and approval;
- the actuarial and risk management functions co-ordinate on the calculation of the financial projections ensuring that appropriate data and methodologies are in place to produce reliable results;
- the ongoing appropriateness of the Company's regulatory capital requirement, which uses the standard formula approach under Solvency II, is re-examined to ensure suitability given the Company's current and expected risk profile. The Company's assessment of its own capital adequacy requirements is also re-examined and used to inform the Company's Risk Appetite Statement;
- the risk management function, taking input from subject matter experts and risk appetite metrics, considers and documents the Company's exposures to non-financial risks, and the measures currently in place to manage these;
- the results of the financial projections and the assessment of non-financial risks are documented in a draft report which includes recommendations for actions to address any concerns which may have arisen as a result of the analysis. This draft report is presented to the ERC for discussion to include the proposed management actions to be taken on foot of the recommendations being made;
- the draft report is submitted to the Risk Committee for discussion and challenge. This will then undergo further levels of iteration involving Risk Committee and Board review, subsequent re-drafting by the risk management function and re-submission to the Risk Committee and Board; and
- the draft report for approval is submitted to the Board on the recommendation of the Risk Committee for further discussion and challenge. The draft report includes an opinion from the HoAF on the range of risks considered and the adequacy of the financial projections used to derive conclusions. Following the Board's approval, the ORSA Report is submitted to the CBI.

The Company may also carry out an out-of-cycle or 'ad-hoc' ORSA in the event that a material change to the Company's risk profile has occurred or is anticipated. The CRO will make a proposal for a full, or partial, ad-hoc ORSA process to be conducted if it is believed that this is appropriate. The report will be proportionate to the scale and impact of the change in risk profile or events that led to the process being triggered. The Board may request that an ad-hoc ORSA be carried out at any interim date.

B.5 Internal control system

B.5.1 Introduction

The Company's system of internal control encompasses processes and structures which are intended to provide reasonable assurance to the Board regarding the achievement of objectives which relate to the following areas:

- operational - effectiveness and efficiency of the Company's operations, including operational and financial performance goals and safeguarding assets against loss;
- financial reporting - availability, timeliness and reliability of financial and non-financial information, and any other requirements or standards to which the Company is subject; and
- compliance - adherence to applicable laws and regulations to which the Company is subject.

The system of internal control is an integral part of the overall risk management framework of the Company. The risk management framework is broader than internal control and focuses on the identification and management of the full spectrum of risks impacting the Company.

The principal elements of the internal control system are the following:

Governance structures and policies: This encompasses the overall governance structures of the Company through the Board, management and committee structures as outlined previously. It also includes the policies and procedures which set out the manner in which certain risks are managed within the Company.

Risk assessments: The Company undertakes processes for identifying and assessing risks, and their associated controls. This also encompasses the impact of changes to the external environment and within its own business model that may render internal control partially or completely ineffective.

Control activities and functions: The Company has put in place policies and procedures which are designed to help mitigate the identified risks. These encompass activities such as authorisations, reconciliations, management reviews and independent validations. Segregation of duties is built into the selection and development of control activities. The oversight of the internal control system is undertaken by the four control functions, namely:

- Risk management function.
- Compliance function.
- Actuarial function.
- Internal audit function.

Reporting: This is the process of providing timely, quality and relevant information to support the components of the internal control system.

Monitoring activities: This is the process of ongoing evaluation to ascertain that the components of the internal control system are present and functioning. Ongoing evaluations are built into business processes in order to provide timely information. Separate evaluations, conducted periodically, will vary in scope and frequency. Deficiencies are communicated to management and the Board, as appropriate.

The system of internal control is intended to support the Company in achieving its strategic and business objectives, while operating within the requirements set out in its key policies and within the laws and regulations which apply. A robust internal control environment enables the Company to deal effectively with changes to the external environment, the needs of key stakeholders including customers, shareholders and regulators and within an evolving business and regulatory landscape.

The principal reporting lines in relation to the control functions are as shown in figure B.3.4.

The Company has put in place a comprehensive control framework to ensure the Company's financial statements are materially correct. These comprise entity level controls, process controls, IT controls and end user application controls. These controls are subject to testing and audit, at least annually, by the Company's external auditors. The results of this testing are presented to the Audit Committee on an annual basis together with any deficiencies arising and recommendations on how such deficiencies could be remedied.

B.5 Internal control system *(continued)*

B.5.2 Compliance function

The Board is ultimately responsible for ensuring the Company's compliance with its regulatory obligations. The compliance function, a control function of the Company, supports the Board in the discharge of this responsibility and reports on a regular basis to the Compliance and Conduct Risk Committee, ERC and the Risk and Audit Committees.

The purpose of the compliance function is to direct the regulatory risk and conduct risk agendas of the Company.

The compliance function carries out independent compliance monitoring and assessment activity based on an annual plan of work approved by the Audit Committee. The plan of work is based on a consideration of the regulatory and conduct risk environment in which the Company is operating.

Advice and support is provided to the Company by the compliance function for both existing and future obligations relating to current and any proposed new or amended business processes and procedures.

Forward-looking assessments of regulatory risk are provided by monitoring of emerging legislation, market practice and regulatory communications. New risks identified are communicated to the Company and, where relevant, representations are made in response to consultation processes initiated by regulatory bodies.

A quarterly report is prepared by the compliance function based on the output of monitoring undertaken in the period. This report includes details of recent regulatory activity and an analysis of key upstream developments. This is advised to management and the Audit Committee.

The Board has approved a compliance policy in order to ensure that the Company has implemented effective ways of managing compliance and associated compliance risk. The policy is reviewed as required by the Audit Committee.

B.6 Internal audit function

Internal audit operates as the 3rd line of defence providing the Company with independent, reasonable assurance on the effectiveness of the risk management and internal control framework through the delivery of an annual plan of work agreed with the Audit Committee. A risk based approach is applied to the work to be completed under each annual plan, having considered the activities, risks and priorities of the Company and its systems of governance. Internal audit may be requested to carry out special assignments or investigations outside of its plan of work should the need arise.

The internal audit policy, a key policy of the Company, is approved as required by the Audit Committee. The policy provides that internal audit shall not be subject to influence by the Company and that it shall operate in an independent and impartial manner. The internal audit function is required to ensure that any internal audit conflict of interest that arises, or may arise, is brought to the attention of the Chairperson of the Audit Committee.

Internal audit provides a written and verbal report to the Audit Committee on the progress of the agreed plan at each Audit Committee meeting. Progress on actions agreed following issues identified in any internal audit report are also reported to the Audit Committee.

Internal audit services are provided under contract, and supported by a service level agreement, from GovCo.

B.7 Actuarial function

The tasks of the actuarial function are set out in Article 48 of the Solvency II Directive and the CBI's Domestic Actuarial Regime and Related Governance Requirements. The HoAF has overall responsibility for ensuring compliance with the relevant requirements of the actuarial function and formally reports to the Board in that regard at least annually. The HoAF is a PCF under the Central Bank of Ireland's fitness and probity regime.

The actuarial function carries out the following activities:

Technical provisions

- The coordination of the calculation of technical provisions.
- Ensuring the appropriateness of the methodologies and underlying models used as well as the assumptions made in the calculation of technical provisions.
- Assessing the sufficiency and quality of the data used in the calculation of technical provisions.
- Comparing best estimates against experience.
- Informing the Board of the reliability and adequacy of the calculation of technical provisions.
- Providing an Actuarial Report on Technical Provisions (ARTPs) to the Board.
- Providing a formal Actuarial Opinion on Technical Provisions (AOTPs) to the Central Bank of Ireland.

Opinions to the Board

- Opining on the overall underwriting policy.
- Opining on the adequacy of reinsurance arrangements.

Contribution to the risk management system

- The calculation of the Solvency Capital Requirement (SCR) and Minimum Capital Requirement (MCR).
- Risk modelling underlying the Company's ORSA process.
- Opining on the ORSA process and results for the Board.

Other

- Monitoring compliance with policyholder disclosure requirements.
- Reporting on issues relating to Policyholders' Reasonable Expectations (PRE).
- Opining on how discretionary elements of policy conditions have been applied.
- Advising the Board on transfers from the life assurance fund and dividend payments.
- Establishing a reserving policy for the Company.

B.8 Outsourcing

The Company engages with specialist providers to fulfil some aspects of its commercial and operational requirements while concentrating the Company's own resources on its core competencies. The Company seeks to ensure the effective management of third parties in order to continue to deliver reliable high quality services to its customers.

The Company has in place an outsourcing and supplier policy which sets out the risk management parameters within which the Company pursues its strategic objectives of leveraging the specialist capabilities of third parties. A key principle of the policy is to ensure that outsourcing arrangements do not diminish its obligations nor impede effective supervision.

The policy is approved by the Board as required and relevant management information in relation to critical outsourcing arrangements and key suppliers is presented to the Risk Committee on a regular basis.

The following table details the critical activities that the Company has outsourced.

B.8 Outsourcing *(continued)*

Outsourcing relationship type	Geographic location
Customer documentation print management	Republic of Ireland
Custodian Services & Fund administration	Republic of Ireland
Investment management activities	Republic of Ireland
Investment management activities	United Kingdom, Luxembourg
IT services, Information security services and infrastructure	Republic of Ireland (part internal to Bank of Ireland Group)
IT services and infrastructure	United Kingdom
Internal audit and AML / CFT and support services	Republic of Ireland (internal to Bank of Ireland Group)
Defined Contribution Pension Scheme Administration	United Kingdom

The Company has a procurement process in place that applies to all outsourcing and key suppliers which includes conducting due diligence on the suppliers to ensure they can meet the Company's service and compliance requirements.

Each outsourcing arrangement and key supplier is assigned to a SMT member to ensure that there is effective management of these critical arrangements.

B.9 Any other information

The Company is committed to high standards of governance, and has assessed its overall system of governance as appropriate given the nature, scale and complexity of the operations of the Company. The system of governance is designed to protect the long-term interests of the Company's stakeholders while promoting the highest standards of integrity, transparency and accountability.

A key objective of the Company's system of governance is to ensure compliance with applicable legal and regulatory requirements. The continually evolving regulatory environment has placed additional requirements on companies in this regard, and the Company has invested significant resources to ensure that it meets the required standards.

C. Risk Profile

C.1 Introduction

This section sets out information regarding the risk profile of the Company, including the exposures to each material category of risk, the measures used to assess these risks and the techniques used to mitigate and monitor them.

As noted in Section B, the Company's risk management framework sets out the approach to understanding and managing the risks to which the Company is subject, and to ensure all material classes of risk are taken into consideration in the context of the Company's overall strategic objectives and goals.

The Company is committed to providing a high quality and efficient service proposition to its customers and ensuring that it keeps to its commitments. It pursues an appropriate return for the risks taken and aims to operate within its Risk Appetite Statement. In doing so, it seeks to be fair to its customers and to operate a strong risk management framework and risk culture.

The COVID-19 outbreak resulted in a number of stress points across the risk profile in 2020, notably in market, operational and business/strategic risks. The Company's risk and control systems have held up strongly, and risk mitigation and business continuity plans have responded well. Business continuity arrangements evolved at a significant pace in Quarter 1 to ensure that impacts on customers and colleagues were kept to a minimum. There was a significant effort involved in mobilising work from home capability which alleviated the business continuity risk.

The Company holds capital to ensure that it can meet its obligations across a wide range of risk scenarios. The regulatory framework underpinning the capital requirements and assessment is the Solvency II Directive which came into effect from 1 January 2016. Further detail on the level of capital held by the Company, relative to the amounts required to ensure ongoing solvency requirements are adequately met, is given in Section E.

The Company has adopted the standard formula, as set out under Solvency II regulations, to determine the required capital with respect to its risk profile. An assessment has been carried out by the Company to confirm that its use of the standard formula is appropriate. A combination of the standard formula with further scenario and stress testing is used by the Company to determine its target level of capitalisation.

Holding levels of capital appropriate to the risk profile of the Company is an important element of the Company's strategy for managing risks. The use of capital is not a standalone risk mitigant and the Company employs a detailed risk management framework and internal control system which defines roles and responsibilities relevant to the oversight of risks.

Information relating to the risk profile of the Company is set out in this section under the appropriate risk headings below. At an overall level, there has been no material change to the risk profile of the Company during 2020 arising from its own business operations and external conditions.

The Prudent Person Principle

The Prudent Person Principle, as set out under Solvency II, requires that the Company only invests in assets for which the risks can be properly identified, measured, monitored, managed and controlled. In the case of a conflict of interest the Company ensures that investments are made in the best interest of policyholders and beneficiaries.

The Company's market risk policy sets out how market risk is to be managed. Included in this policy is the requirement for the Prudent Person Principle to be applied in all aspects of the Company's asset management. The Board has delegated responsibility for the Market Risk Policy, including the application of the Prudent Person Principle, to the Risk and Investment Committees.

Core activities of these committees enabling the Prudent Person Principle to be implemented by the Company are as follows:

- review and approve the investment guidelines for the Company's own investments and its constituent parts, as recommended by management. These investment guidelines are required to be consistent with the Company's Asset Liability Management Policy, Credit Risk Policy and Market Risk Policy ;
- review and approve the investment guidelines for Unit Linked funds, as recommended by management. Review and approve, if considered appropriate, any other changes to investment guidelines, including new investment guidelines recommended by management from time to time. The guidelines in respect of Unit Linked funds will be consistent with the Company's market risk and credit risk policies; and
- an asset and liability matching analysis focusing on the duration of the assets and liabilities is carried out regularly. This exercise considers the impact of changing interest rates and relevant market yields on the capital and profitability of the Company. The results of the analysis are reported to the FRC to provide insight to the effectiveness of the Company's approach.

C.1 Introduction *(continued)*

Stress and scenario testing

The Company monitors its risk profile on an on-going basis and reports on changes to the nature and scale of risks regularly.

The Company is required to make assumptions about future cash flows that are expected to arise as it meets its obligations to its customers. Typically these assumptions will be benchmarked against past experience, but the Company will also allow for instances where past experience may not be an appropriate guide to future experience. These assumptions are then used to calculate a best estimate provision amount and assets valued at this amount must be held in respect of these obligations. There is a risk that the future customer obligations may exceed those suggested by the assumptions used which would result in the provision being insufficient. To prevent the Company holding an insufficient provision, an additional amount over and above the best estimate provision is required to be held. This additional amount is assessed by stress testing those assumptions, as well as the value of the assets held, in such a way as to determine the additional provision that would be required to ensure that all obligations can still be met following a series of extreme but plausible events impacting adversely on the finances of the Company.

Each year, or more frequently if deemed necessary, the Company carries out stress and scenario testing covering the Company's business planning horizon. This is known as the ORSA and it provides a holistic view of the risks faced by the Company, whether they are quantifiable or not. The assessment includes an analysis of those risks discussed later in this section. The process associated with the ORSA has been detailed in Section B. The 2020 ORSA placed significant emphasis on potential COVID-19 effects and considered a more prolonged and deepening impact from COVID-19 on the insurance risk profile. The projections show that the Company is capitalised to withstand severe but plausible events.

The Company holds assets in excess of the minimum regulatory requirement. The Company's strong capital base is supported by the outcome of recent ORSA processes. In the latest ORSA process it was concluded that the Company's financial position remains strong and continues to generate profits and an appropriate addition to its capital, within the boundary conditions of its Risk Appetite Statement. The core conclusions of this year's ORSA process confirm the resilience of the balance sheet to a wide range of extreme but plausible stress events and scenarios. In every scenario tested the Company is able to meet its policyholder liabilities.

Sensitivities

The table below illustrates the sensitivity of the Company's solvency ratio to changes in key risk types. The solvency ratio is the ratio of the Company's available assets, known as own funds, to the SCR under Solvency II. At year-end 2020 the solvency ratio stood at 145%, with further details on this provided in Section E.

Figure: C.1.1

Risk type	Sensitivity description	Change in Solvency Ratio
		31 December 2020 %
Mortality	A 10% decrease in assured life mortality rates	1%
Longevity	A 10% decrease in annuity mortality rates	(9%)
Morbidity	A 10% decrease in morbidity rates	1%
Lapse	A 10% increase in lapse rates	1%
Expenses	A 5% decrease in renewal expenses	3%
Interest rates	A 1% decrease in interest rates	(10%)
Interest rates	A 1% increase in interest rates	4%
Credit spreads	A 0.5% increase in credit spreads	(9%)
Equity and property	A 10% increase in the value of equities and property	1%

The changes in the solvency ratio incorporate the impact on the assets and liabilities of the Company and are net of reinsurance and tax. The negative impact of a decrease in interest rates is largely due to the Company's defined benefit pension scheme exposure while the negative impact due to increasing credit spreads results in a fall in asset values which is not fully matched by an equivalent fall in the value of the corresponding liabilities.

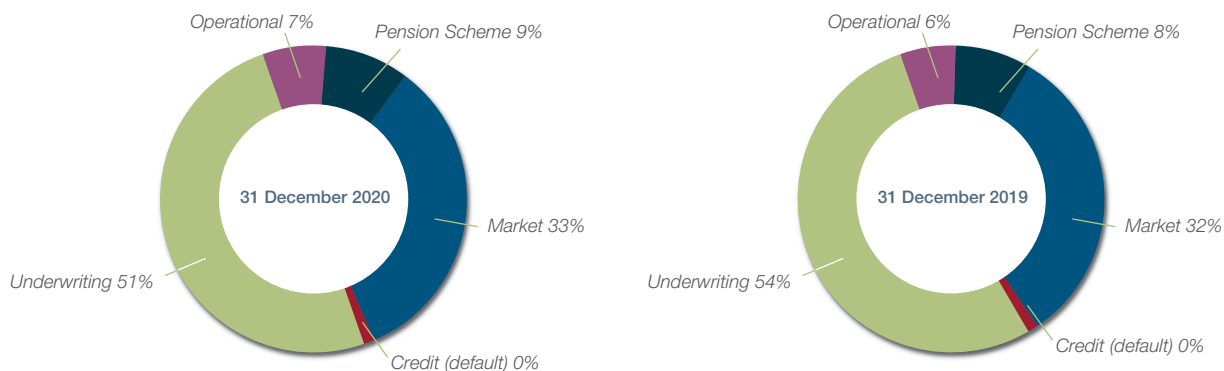
Sensitivity analyses such as those shown above are used by the Company to identify areas of risk and to inform decision-making. They form part of the overall stress and scenario testing which is a core element of the Company's Risk Management Framework.

C.1 Introduction *(continued)*

Risk Profile

The breakdown of the Company's risks at the end of 2020 and 2019 by risk category, as included in the SCR, is shown in the following graphs

Figure: C.1.2



There has been no material change to the relative level of exposure to each of the risk types, as measured by the standard formula, over the year. The Company, in line with industry standards, does not hold capital in respect of liquidity risk which is managed according to the Company's liquidity risk policy. An overview of the risk profile of the Company under each of the risk headings now follows.

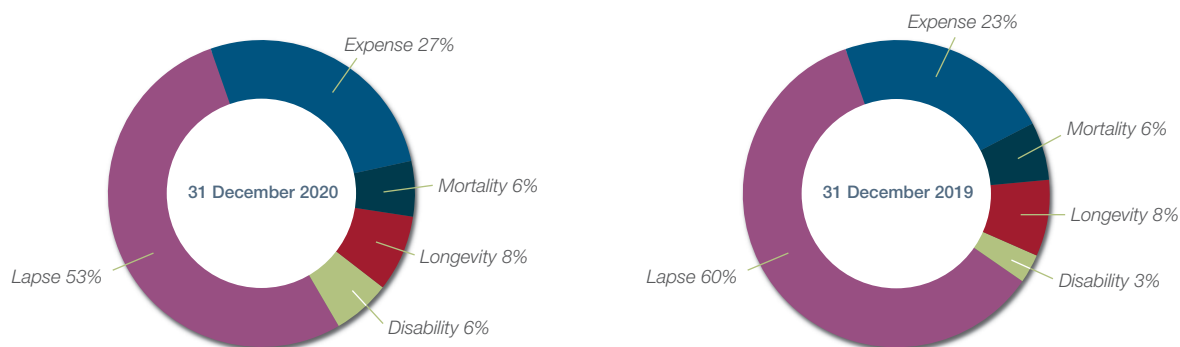
C.2 Underwriting risk

Underwriting risk is the risk of unexpected variation in the amount or timing of claims. The Company currently writes life insurance business which results in material exposures to the following risks:

- **Mortality:** the risk of deviations in the timing and amounts of cash flows due to the incidence of death being higher than expected;
- **Longevity:** the risk of deviations in the timing and amounts of cash flows due to life expectancies being greater than expected;
- **Morbidity:** the risk of deviations in the timing and amount of cash flows due to the incidence of disability and sickness being higher than expected;
- **Lapse:** the risk to profitability if policies surrender early as the Company will lose the future income streams on those contracts; and
- **Expense:** the risk to profitability arising if expenses differ to expectation.

The breakdown of the underwriting risk exposure into its component parts is shown below. The reduction in lapse risk exposure was driven by falls in markets over the year.

Figure: C.2.1



C.2 Underwriting risk *(continued)*

All products sold by the Company result in exposure to one or more of these risks. The Company actively seeks exposure to these risks as their management is a core competency of the Company. The exposures to these risks can arise from the sale of distinct policyholder benefits, for example the sale of annuities introduces longevity risk, or the risks can arise in combination, for example the sale of some investment products can introduce lapse and mortality risks.

The Company's contracts with policyholders will present varying degrees of exposure to the above underwriting risks. The Company must use its experience to accurately estimate the claims that will arise from these policies, allowing for risk mitigation techniques being applied. In 2020, for example, the Company paid approximately €119 million in claims to customers following death or illness. The Company must ensure that appropriate provisions are held to meet these claims with risk mitigation and sufficient capital in place should the future level of claims be in excess of those expected.

The Company maintains an underwriting risk policy, which is updated annually, and a number of risk mitigation techniques are employed in line with this policy. The core underwriting risk mitigation techniques and an overview of each are set out below.

Risk Governance

The PSLM Committee is a sub-committee of the ERC with delegated responsibility for the establishment and approval of a standard procedure, including controls and authorisations, for developing a new product and for any substantial change to an existing product. Where there is a proposed material change to the risks assumed by the Company, the PSLM Committee will refer the request for approval, with appropriate analysis, to the Risk Committee, having first been reviewed by the ERC.

The potential risks associated with the advice given to customers in respect of the sale of financial products is an ongoing focus for regulators and as such has been the subject of significant regulation. The Compliance and Conduct Risk Committee, supported by members of staff with responsibility for oversight of conduct risk, is in place to ensure that the Company acts appropriately in pursuit of its business and in line with its commitments to its customers and any associated regulatory requirements. This includes the monitoring of sales practices and that customers are being targeted appropriately for each product.

Reinsurance

Reinsurance strategies are used to transfer underwriting risk. Reinsurance has a number of benefits such as reducing the financial impact of individual large claims and the impact of catastrophe events, as well as other efficiencies and pricing benefits. The FRC, supported by a sub-committee with responsibility for reinsurance, actively monitors the appropriateness of the reinsurance strategy for both new and existing products and reports its findings to the Risk Committee.

Medical and financial underwriting

Medical and / or financial underwriting is used by the Company where appropriate to achieve an understanding of the risks prior to writing a policy. The Company may also apply underwriting techniques, as appropriate, at other stages in the lifetime of a policy such as when changes are being made to the amount of cover or at the claims stage.

Pricing principles

The goal of the Company's pricing strategy is to achieve target profits, in the context of the Company's overall strategic plans and risk strategy, as determined by the Board. This is achieved by generating sustainable long term profit within each product line subject to appropriate levels of risk and due consideration for the needs of the customer.

The Company actively monitors the underwriting risks that it has accepted. The Company's persistency experience and lapse risk across products and sales channels is monitored regularly. The information provided by these monitoring activities is then used to inform the pricing strategy. The volume of sales and the on-going profitability of the various product lines are also monitored.

Product features

Product features may also protect the Company against risks that may emerge in the future, for example periodic reviews of premium adequacy.

C.3 Market risk

Market Risk is the risk of loss arising from movements in market prices. The Company accepts significant exposure to market risk. The main areas of market risk to which the Company is exposed are as follows:

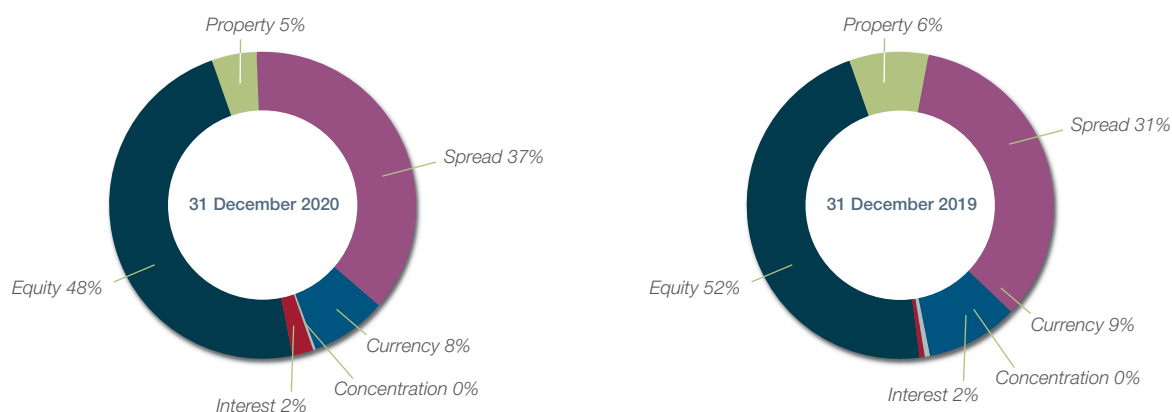
- interest rate risk – the risk of loss arising from a change to actual or expected interest rates. The prevailing interest rates will be a significant factor in determining the value of the Company's obligations as well as the expected income that will be generated from investments;
- spread risk – the risk of loss arising from the yield on a bond increasing, resulting in a fall in the bond's value, without an equal increase in the benchmark interest rate. Bonds are a core investment asset for the Company;
- equity and property risk – the risk of loss associated with falling equity or property values. This may arise from assets held directly by the Company or as a result of lower fees which are linked to the value of customer investments in these assets
- currency risk – the risk of loss associated with a change in currency values; and
- concentration and contagion risk – the risk that the Company is overly reliant on a single counterparty or that the Company's counterparties are interrelated such that significant losses arising from a single counterparty are unlikely to occur in isolation.

The Company's exposure to these risks arises from three main sources:

- exposure actively entered into by the Company in order to protect against fluctuations in the value of guarantees, typically relating to annuity products;
- exposure that the Company takes as a result of customer investments, typically relating to unit linked products where the Company's fee income is related to the value of the customer's investment; and
- exposure actively entered into by the Company as it seeks an acceptable level of risk-adjusted return.

The breakdown of the market risk exposure into its component parts is shown below. It can be seen that equity risk is the most significant exposure which is largely related to the fee income expected to arise on unit linked contracts. The equity risk exposure has reduced and the spread risk exposure has increased since December 2019. These changes were driven by equity market losses and widening credit spreads in 2020.

Figure: C.3.1



As with underwriting risk, the Company maintains a strong governance framework in the area of market risk. The Company maintains and regularly updates policies relating to market risk, concentration risk and ALM. While the Board retains ultimate responsibility for these risks, the responsibility for the implementation of the provisions within these policies and the day-to-day management of these risks is delegated to a number of Board and management sub-committees as well as senior management.

The principal market and concentration risk mitigation techniques and an overview of each are set out below.

Unit linked matching

The Company holds approximately €16.6 billion in unit linked assets on behalf of its customers. The risk arising from market-related movements in these asset values is borne by the customer. The Company matches all customer unit linked investments with the appropriate assets and processes are in place to rebalance the assets held as customers enter into, or make changes to, their policies. This ensures that the Company is not invested in assets which it would otherwise not hold on its own behalf.

C.3 Market risk *(continued)*

Hedging of investment guarantees

The Company, from time to time, sells structured products such as tracker bonds which contain investment guarantees. It is the policy of the Company to hedge all tracker guarantees with a third party. On sale of the product, it is made clear to the customer that the guarantee is being provided by the third party, and that the risk of there being a shortfall in the amount paid by the third party is borne by the customer. Any proposed customer offering with an investment guarantee must be approved by the FRC prior to launch.

Annuity matching

The matching of assets and liabilities is a technique used by the Company to hedge the movement in the annuity portfolio liability. The value of an annuity liability and an appropriately chosen bond are expected to change by the same amount given a change in interest rates. The Company holds a portfolio of bonds which are aligned to its annuity liability, such that changes to the value of the annuity liability are expected to be matched by an equal change in the value of the bonds. The matched position is updated regularly.

Avoidance of concentration risk

It is the Company's policy to invest its own assets in such a way as to avoid concentration risk. Government bond investments are diversified across the Eurozone. However, due to the overall size of the bond portfolio (approximately €1.6 billion), large exposures to individual governments can arise. The Company actively monitors changes to the value of the government bond holdings against limits as well as the outlook for the security of those holdings. The Company is satisfied that the size of these individual counterparty exposures is justified given the associated risks.

In order to diversify the Company's assets, a portfolio of diversified corporate bonds, and smaller holdings of property, equity and cash are also held.

C.4 Credit risk

Credit Risk is the risk of loss resulting from a counterparty being unable to meet its contractual obligations to the Company in respect of loans or other financial transactions. The Company does not actively seek credit risk. However, exposures are accepted for a number of reasons. The main reasons are as follows:

- credit risk which is accepted as a residual risk arising from strategies employed to reduce other risks, reinsurance for example;
- credit risk arising from an investment in assets for an acceptable rate of return; and
- credit risk which is unavoidable, but short term in nature, arising from the day-to-day operation of the business, overnight bank exposure for example.

The Company maintains and regularly updates its credit risk policy. This policy requires that the suitability of new counterparties is reviewed and approved prior to engagement. The Company also maintains an appropriate level of understanding of changes to the risk relating to third parties as well as limits to its exposure to key counterparties such as reinsurers. While the Board retains ultimate responsibility for this risk, the responsibility for the implementation of the provisions within these policies and the day-to-day management of these risks is delegated to the Risk Committee and senior management.

Government bond investments are diversified across the Eurozone. It was noted above that the Company has a concentration of market risk attaching to Eurozone government debt due to the size of the bond portfolio. These holdings also result in a concentration of credit risk exposure. The credit ratings of all government bond holdings are monitored regularly. The FRC is tasked with performing regular reviews of these holdings, with consideration given to the credit quality of the holdings.

A concentration of credit risk can also arise through the Company's reinsurance arrangements where the Company has a large exposure to a single counterparty. This credit exposure is mitigated by collateralisation agreements where the Company has access to assets which would compensate the Company should the reinsurer fail to meet its obligations. The credit quality of reinsurers as measured by the various credit rating agencies is also monitored on a regular basis.

Credit risk also arises as a result of exposure to banking counterparties via short term deposits of cash assets. This risk is mitigated by spreading exposures across a range of pre-approved counterparties.

C.5 Liquidity risk

Liquidity risk is the risk that the Company, though solvent, experiences difficulty in meeting its obligations as they fall due. The Company maintains and regularly updates its strategy with respect to liquidity risk within the liquidity risk policy. While the Board retains ultimate responsibility for this risk, the responsibility for the implementation of the provisions within these policies and the day-to-day management of these risks is delegated to the Risk Committee and senior management.

The Company maintains appropriate financial control processes and monitors and mitigates the potential for liquidity risk by focusing on a number of areas which are set out below. The effective management of this risk will ensure that the Company can meet its obligations to its customers on an on-going basis.

Cash investment

The Company invests an amount in short-term cash deposits as a liquidity buffer which can be redeemed at short notice. The liquidity balance is monitored on a daily basis, to ensure that this amount is sufficient, allowing for inflows and outflows.

New business

The Company currently generates more cash from the existing business than is required to pay for the costs associated with writing new business. This provides the Company with liquidity on an on-going basis.

Stress testing

The total liquidity needs in the short and medium term are tested by considering certain scenarios which would reduce the amount of cash available to the Company. If additional buffers are required to withstand a liquidity shortfall in the future, these will be identified in these scenarios.

Unit linked business

In the case of unit linked business, liquidity risk can arise when unit linked assets cannot be sold quickly enough to meet surrender values. The investment managers of the unit linked funds maintain a liquidity balance as appropriate to allow for surrenders. This is kept under regular review allowing for the expected inflows and outflows and taking into consideration the investment guidelines and liquidity of the assets in the funds.

The Company makes a provision in the policy conditions for unit linked products that allows for the deferral of surrender payments, for a stated period of time, in circumstances where the underlying assets are illiquid.

Structured products

Where structured products are issued, the Company will ensure that the policy conditions state that the policyholder can only surrender the policy at the end of the term, and that the value will be equal to the amount received by the Company from the maturing asset. Early surrenders are not usually permitted.

Claims projection

As part of the regular annuity matching exercise referred to under Section C.3 'Market risk', the cash flows from assets and liabilities are projected into the future to identify mismatches which could result in a liquidity strain.

Income from future premiums

When the Company calculates the future fees that it expects to generate for solvency purposes it incorporates fees that are expected to arise from certain premiums that have not yet, but are expected to be paid. The future expected fees from these premiums amounted to €113 million, in present value terms, at year-end 2020. This amount is expected to be available to the Company, based on its best estimate assumptions, in the future, adding to the amount of available liquid assets.

C.6 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. It includes the risk of loss from across a wide spectrum of areas such as IT systems and information security, fraud, human error, legal, business disruption, outsourcing and data protection risk.

Operational risks are not risks which the Company seeks to take on in the pursuit of value, but it accepts an amount of operational risk as an inevitable part of its business model.

C.6 Operational risk *(continued)*

The Company's governance of operational risk is set out in its Operational Risk Management Framework (ORMF). The aim of the framework is to provide an effective methodology to enable appropriate management of operational risk at all levels within the Company. The ORMF plays an important role in the internal control system of the Company. The purpose of the ORMF is to:

- enable the Company to maintain a comprehensive and coordinated approach to the management of operational risk, given its risk profile;
- promote the use of a common language to describe the broad range of measures and activities required for effective management of operational risk and the measurement of exposures; and
- provide clear roles and responsibilities for sound management of operational risk within the Company and within the parameters of the Risk Appetite Statement.

The Company has developed indicators relating to the movement in key operational risks and the performance of key controls. These indicators, along with control testing, are the key sources of assurance that the operational risk controls are performing as expected. Risk and control indicators are an important tool, even more so than traditional control testing, because of the speed with which problems can occur in the current risk environment. Therefore monitoring indicators and responding to these is likely to result in more timely intervention than responding based on control testing which is by its nature a lagging indicator of the risk profile.

Sources of operational risks evolve and require an ability to flex to meet new or emerging key risk areas. During 2020, in response to the elevation of risks in some areas as a result of the COVID-19 pandemic, the Company has focused on particular impacted areas. These areas of risk are described in some further detail below.

Outsourcing and key suppliers

The Company manages its outsourcing and key supplier risk within the controls set out in its outsourcing and supplier policy. The statement of policy sets out general requirements which must be met as well as contractual and service level agreement requirements and the necessary on-going oversight and monitoring. The required oversight and monitoring of outsourced and key suppliers is as follows:

- ongoing oversight commensurate with the criticality and scale of the outsourced activities, the value of the business operations and the risk involved;
- assess the risks and identify strategies for mitigating the risks;
- sufficient, reliable, consistent, timely and relevant reporting of exposure information of the Company to individual suppliers is prepared on a regular basis. This includes providing the Risk Committees with regular updates on the performance and risk profile of critical or important service providers. In addition, the Board receives an annual update on the critical or important service providers; and
- procedures and controls in each relevant functional area of the Company to ensure compliance with this policy, set out in sufficient detail to allow all relevant staff understand and operate the Company's processes, procedures and controls for outsourcing.

Outsourcing can introduce a certain amount of concentration risk for the Company. The Company relies on BOIG for certain services which it outsources under service level agreements. These include services in respect of information technology (IT) including information security (IS), marketing, legal, investment management and advice and certain activities relating to anti-money laundering requirements. Of these, the reliance in relation to IT services is the most critical from a risk perspective. The relationship with BOIG, for activities outsourced to it, is managed through a Master Services Agreement. There is a regular outsourcing oversight meeting held in which a set of key risk indicators is tracked and monitored.

Cyber risk / Information security

Cyber risk is the risk of loss or damage arising out of unauthorised access to, use of, disclosure of, disruption of, modification or destruction to information and information systems. Cybercrime refers to individuals, working alone or in organised groups, with the intention of extracting money, data or causing disruption. Cybercrime can take many forms, including the acquisition of bank account data and intellectual property, and impairing the operations of a website or service.

Cyber criminals through the use of sophisticated and tailored techniques seek to infiltrate enterprises and social networks. Therefore, there is a need to understand the cyber threats and safeguard against them. These can include:

- opportunistic or unsophisticated threats from individuals or groups;
- organised criminals striving to extort money from the Company and its customers;
- malicious activism/hackivism and politically motivated threats; and
- social engineering and data harvesting.

Cyber risk continues to be a key focus area for the Company. The Company has made continuous improvements in building its defences against cyber risks and in improving its overall understanding and governance of its management of this risk. Cyber risk, in keeping with all other risks to which the Company is subject, is managed through the Company's risk management framework with reporting into the Risk Committees and Board.

C.6 Operational risk *(continued)*

Business continuity management

Business continuity management is the Company's approach to managing the risk of business disruption, i.e. the risk of customer detriment, reputational damage and/or losses caused by a disruption to regular business processes or system failures.

A critical objective of the risk management framework is to ensure the continuity of normal business operations and services. The risks associated with business continuity are deemed a material risk within the Company's ORMF. Expected or unexpected large-scale and extreme disruptions can include:

- natural disasters;
- pandemics;
- sabotage; and
- systems failure.

Such disruptions have the potential to lead to various adverse impacts on the Company, its customers and the public at large. They have the potential to directly impact the achievement of the Company's business objectives and more specifically the quality and continuity of the services the Company provides to customers, resulting in the potential for financial loss and reputational damage.

The Company has business continuity arrangements which include a detailed business continuity plan and on-going continuity testing, that minimise foreseeable impacts while enabling timely recovery within the bounds of reasonable investment in contingency and resilience arrangements. This ensures that the Company can respond appropriately to threats to its business operations. The Company's business continuity plan and incident response arrangements enabled the Company to appropriately respond to the threats presented through the COVID-19 pandemic. This included the migration of significant elements of the Company's operations and the staff who support those operations to a work from home arrangement. This response was completed in a manner which ensured the successful and ongoing maintenance of an appropriate control environment including the maintenance of support for customers impacted by the pandemic.

C.7 Other material risks

Overviews of other material areas of risk for the Company are set out below.

Pension scheme risk

The Company operates a defined benefit pension scheme for a cohort of its employees. The scheme is closed to new entrants since 2006. The scope for the Company to manage the risks associated with its pension scheme obligations differs from other exposures and as such this risk is being noted here as a whole, although the risk can be broken down into constituent parts such as longevity and market risk.

The trustees of the pension scheme are entrusted primarily with the protection of the members' interests in the scheme. Decisions with respect to investment strategy and risk management made by the trustees will be made in the context of the best interests of the members. As such the Company's ability to actively change or adapt the risk profile of the scheme as a means of managing the associated risks is limited.

The outcome of risk events can impact both the value of assets and the value of liabilities of the scheme. This can lead to balance sheet impacts, in terms of any deficit arising which is reflected on the Solvency II balance sheet, but also impacts in terms of the level of required ongoing contributions.

Despite the Company's defined benefit pension scheme being closed to new entrants, it is expected that the exposure will remain material in the medium to long term.

The exposure to the pension scheme is regularly monitored and reported on alongside the Company's other risks. The exposure is also subject to stress testing, including through the ORSA process and capital is held by the Company to protect it from the risks which are identified.

Regulatory risk

Sudden or unexpected changes in the regulatory or legal environment may result in losses for the Company or an increase in solvency requirements. This may arise from a number of sources such as interpretations of, or changes to, the Solvency II Directive or other relevant obligations, changes in definitions of the risks that the Company insures or more structural impacts on the markets in which the Company participates, for example pensions regulations. It is likely that such changes would impact the insurance industry as a whole, as opposed to being necessarily specific to the Company.

C.7 Other material risks *(continued)*

As the Company develops new products, processes and systems and employs new technologies, it is of increasing importance that the Company anticipates known regulatory developments in ensuring that it is sufficiently well placed to meet current and likely future regulatory demands. This is a key part, and base enabler, of the Company's strategy.

Key areas of focus in the current regulatory environment include:

- EU Action Plan for Sustainable Finance;
- IFRS 17 insurance contracts requirements;
- EU IORP II Directive;
- 5th EU Anti-Money Laundering Directive;
- EIOPA Guidelines on Outsourcing to Cloud Service Providers;
- EIOPA Guidelines on Information Technology Security and Governance;
- Irish Pension reform incorporating Roadmap 2018-2023;
- Reform of Irish Consumer Insurance Contracts Law;
- Senior Executive Accountability Regime;
- Review of the EU Solvency II and PRIIPs Regime; and
- Enhanced Consumer Protection measures.

Business strategy risk

Strategic risk represents a material risk for the Company either directly through specific decisions or actions or indirectly through missed opportunity. The rate of change in the external environment is marked and increasing, and over the business planning period it is expected that this will continue. The Company reviews its strategy regularly and strategic considerations are also taken into account in the ORSA process.

Economic

The Company is exposed to the potential economic and market downturn which may result from geopolitical events. The potential impact of such scenarios is considered as part of the ORSA process and the Company holds capital accordingly.

Environmental, Social & Governance (ESG)

The Company believes that embedding environmental, social and governance considerations within the business will be vital in managing risk and return outcomes, and will be fundamental in the long term interest of customers. The Company's parent BOIG, as a signatory to the United Nations(UN) Principles for Responsible Business, will drive the strategy in how it seeks to deliver in a sustainable way including incorporating both ESG standards and ESG analysis into business and investment criteria to the extent that the integration of such factors is consistent with the fiduciary duty to help customers achieve their investment objectives and protect their interests.

This will be achieved by ensuring that the Company's approach to investment explicitly acknowledges the relevance to the policyholder of ESG factors, and the long-term health and stability of the market as a whole. The Company's responsible investment framework is aligned to the United Nations' Principles for Responsible Investment.

Special purpose property investment vehicles

The structure of the Company includes a small number of special purpose vehicles (SPVs). These SPVs were set up to hold property investments in which the interest, and the risks in that interest, is wholly attributable to policyholders.

D. Valuation for Solvency Purposes

D.1 Assets

An overview of the Company's solvency balance sheet is set out in the table below:

Table: D.1

Solvency II Balance Sheet	2020 €m	2019 €m
Assets (D.1)	20,426	19,543
Technical provisions (D.2)	(18,908)	(18,071)
Other liabilities (D.3)	(774)	(734)
Excess of assets over liabilities	744	738

Each of the elements above is outlined further in this section. The excess of assets over liabilities is described in more detail in section E (Capital Management)

D.1.1 Information on valuation of assets

The breakdown of the assets is set out in the table below:

Table: D.1.1

Breakdown of Assets	2020 €m	2019 €m
Unit-linked assets	16,740	16,271
Other investment assets	2,103	1,944
Reinsurance recoverable	1,447	1,192
Other assets	135	135
Total assets	20,426	19,543

The bases on which these asset categories are valued are detailed below.

D.1.2 Unit-linked and other investment assets

Total assets are €20.4 billion, of which €16.7 billion is in unit-linked funds where the investment risk is borne by policyholders. The other investment assets, €2.1 billion, covers technical provisions (other than unit-linked liabilities), the pension scheme deficit, solvency capital requirements and excess own funds.

The Company's Valuation policy sets out the basis of valuation of assets and liabilities (other than technical provisions). This policy ensures that valuation estimates of assets and liabilities are reliable and appropriate to ensure compliance under Solvency II with Article 75 of Directive 2009/138/EC of the European Parliament and Council.

The policy states that a process is in place to verify that market prices or valuation model inputs are appropriate and reliable. It also outlines that the Company will ensure that assets shall be valued at the amount for which they could be exchanged between willing parties in an arm's length transaction.

Where the valuation methods to be used require the use of International Financial Reporting Standards, as adopted by the EU Commission, the Company will ensure that the valuation approach is consistent with those accounting standards.

Where alternative valuation methods are used those methods and assumptions are documented.

Portfolio investments primarily include:

- investment fund shares / units;
- equities;
- corporate and government bonds; and
- currency and deposits.

All financial investments are classified at fair value. Financial assets are initially recognised at fair value, being the consideration paid for the acquisition of the investments, excluding all transaction costs. Movement in fair value is recognised in the Income Statement.

D.1 Assets *(continued)*

Fair values for investments are based on quoted prices on the balance sheet date, determined from independent sources including recognised external pricing services, broker or dealer price quotations, and prices provided by valuation agents. For investments which are not listed, an independent valuation is obtained from the manager of those funds, or valuation techniques are adopted. If no realistic value can be obtained, an investment will be measured at cost less any impairment provision, as this is considered best estimate of fair value.

Derivative financial instruments include foreign exchange contracts, which include spot and forward contracts. These represent agreements to exchange the currency of one country for the currency of another country at an agreed price and settlement date. Gains and losses are recognised in the profit and loss account based on the exchange rate on date of settlement or balance sheet date.

Loans and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investments. All transaction costs directly attributable to the acquisition are also included in the cost of the investments. Loans and receivables are included at the amount of the advance outstanding at the balance sheet date, less a provision for any irrecoverable amount. This basis of valuation is viewed by the Directors as being prudent with regard to the likely realisable value.

Impairment

Investments are reviewed regularly on an individual basis to determine their impairment status. The Company considers various factors in the impairment evaluation process, including, but not limited to, the financial condition of the issuer, security held, specific adverse conditions affecting an industry or region, decline in fair value not related to interest rates, bankruptcy or defaults and delinquency in payments of interest or principal.

Currency and deposits

Currency and deposits comprises cash, current operating accounts, overnight bank and term deposits with original maturities of three months or less, and fixed income securities with an original term to maturity of three months or less. Net payments in transit and overdraft bank balances are included in other liabilities. The carrying value of cash and cash equivalents approximates their fair value.

D.1.3 Reinsurance recoverable

The Company's Solvency II balance sheet shows technical provisions gross of reinsurance and a reinsurance recoverable asset separately. The reinsurance recoverable asset was €1,447 million as at 31 December 2020.

To value the reinsurance recoverable asset, cash flows are discounted using the risk-free yield curve (with any allowable adjustments), using the same assumptions as for the Best Estimate Liability (BEL), with an adjustment to allow for expected losses due to default of the reinsurance companies.

D.1.4 Other assets

Other assets include material items such as premiums due, reinsurance receivables and cash and cash equivalents. Computer equipment and software are intangible assets on the Solvency II basis, and as such are valued at €nil.

D.2 Technical provisions

The Company's technical provisions have been calculated under the principles and methodologies as laid out in the Solvency II Directive, the Delegated Regulations, and the additional guidelines and technical information provided by the European Insurance and Occupational Pensions Authority (EIOPA).

The Solvency II technical provisions of the Company are made up of:

- the unit reserves on unit-linked business;
- gross BEL, which are the policyholder liabilities other than unit reserves calculated on best estimate assumptions with no allowance for reinsurance;
- risk margin (RM), which is a margin above the BEL and is the capital cost of providing the Solvency Capital Requirement (SCR) over the lifetime of the insurance obligations; and
- Reinsurance Recoverable (RR), which is the amount of the BEL that relates to business ceded to the Company's reinsurance partners. On the Solvency II balance sheet, the RR is treated as an asset rather than a reduction to liabilities.

D.2 Technical provisions *(continued)*

The table below summarises the Company's technical provisions by each line of business as at 31 December 2020.

Table D.2.1

Line of Business - 2020	Unit reserves A €m	Gross BEL B €m	Risk margin C €m	Total TP's (gross) D=A+B+C €m	RR E €m	Total TP's (net) F=D-E €m
Unit linked	16,514	(341)	93	16,266	(4)	16,270
Life (excluding unit linked)	-	2,272	103	2,375	1,350	1,025
Health	-	258	9	267	101	166
Total	16,514	2,189	204	18,908	1,447	17,461

Line of Business - 2019	Unit reserves A €m	Gross BEL B €m	Risk margin C €m	Total TP's (gross) D=A+B+C €m	RR E €m	Total TP's (net) F=D-E €m
Unit linked	16,087	(383)	83	15,787	(4)	15,791
Life (excluding unit linked)	-	1,968	91	2,060	1,119	941
Health	-	217	7	224	77	147
Total	16,087	1,803	181	18,071	1,192	16,878

D.2.1 Unit reserves

For liabilities which can be fully hedged using assets which have an observable market value, the technical provisions can be calculated as the market value of those assets. This is the case for the unit reserves on unit-linked policies where the value of the reserves is equal to the value of the underlying unit-linked assets. Policyholders bear the investment risk on these policies based on the funds selected as the policy reflects the value of the underlying assets in the fund. In this case, the technical provisions are considered to be 'calculated as a whole'.

The Company does not provide investment guarantees on its unit-linked products. There are structured products sold by the Company which have investment guarantees provided by BOIGM, and this is stated clearly in the policy conditions. Therefore the Company has neither market risk exposure to these guarantees, nor any counterparty default exposure to BOIGM.

However, the present value of future surpluses on unit-linked policies cannot be replicated by a financial instrument, and therefore this element is calculated as BEL plus RM in line with the technical provisions for all other lines of business.

D.2.2 Best Estimate Liabilities (BEL)

A deterministic model is used to calculate the best estimate cashflows on a policy-by-policy basis. The model projects forward all inflows (e.g. premiums, premium charges, management fees) and all outflows (e.g. claims, expenses) using the best estimate assumptions. The model calculates the net present value of the future cashflows based on the Solvency II discount curve (including Euro currency volatility adjustment) to determine the BEL for each policy. There are no simplified methods used by the Company in calculating the technical provisions for any material line of business. All methods used in the calculation of technical provisions have remained unchanged between 2019 and 2020.

In order to perform these projections the Company needs to make assumptions around the future experience in certain business variables (e.g. the level of future claims, lapses, interest rates, investment performance etc.). These assumptions are based on the Company's best estimate of future experience using past experience, market data and expert judgement and therefore there is a level of subjectivity in setting the assumptions for the BEL. The Company updates its assumptions regularly in light of emerging experience and changing business, economic and demographic factors. Each type of product will be more significantly reliant on different assumptions. The main assumptions for each line of business are discussed below.

D.2 Technical provisions *(continued)*

Unit-linked

A key element of the BEL is the expected future management fee income on the funds under management. Therefore the key assumptions for the BEL are the expected future growth in assets and the assumed lapse rates on these policies.

Life (excluding unit-linked)

This category includes predominantly annuities and non-linked protection policies. For annuity business the Company receives a single upfront payment in return for paying the policyholder an agreed amount for the remainder of his/her life. Non-linked protection policies require the policyholder to pay a regular premium, in return for which the Company provides cover in the event of death or serious illness during the term of the contract. The key assumption for annuities relates to longevity whereas the key assumptions for non-linked protection are the future level of claims and lapse rates. The Company reinsures a significant portion of the mortality, longevity and serious illness risk on annuities and non-linked protection policies.

Health

These liabilities mainly relate to future amounts payable in relation to policies that provide disability or illness-related claim payments. The future value of these claims is impacted by the inception and recovery rates. Policyholders recovering faster or slower than expected will alter the BEL.

Actual experience will differ from assumptions over time and this may result in the Company changing assumptions in the future. Therefore there is inherent uncertainty in the value of the BEL at any time, which in turn has an impact on the solvency position of the Company. The table in section C1 sets out the potential impact on solvency of changes in the key underlying demographic and economic risk types.

D.2.3 Risk margin

The risk margin is included in addition to the unit reserves and BEL to give the market value of the Company's technical provisions. The risk margin is the cost of providing the solvency capital required to support the insurance obligations over their future lifetime where the cost of capital rate is assumed to be 6% per annum. In calculating the projected SCR over the lifetime of the business, all risk modules are included with the exception of market risks. Only material non-hedgeable market risks are required to be included in the calculation. In line with the Solvency II requirements, the Company does not use the volatility adjustment when it works out the risk margin.

Solvency II allows a number of different approaches to calculate the risk margin, where the most complex approach involves the full recalculation of SCR over the future lifetime of the covered business, and the simplest approach is to approximate risk margin by calculating it as a percentage of the best estimate. The Company calculates its risk margin using the second most sophisticated approach, which involves projection of future SCR at sub-module level based on a set of risk drivers. Given the nature of business written by the Company and the stability in future business plans, this approach is appropriate.

D.2.4 Reinsurance Recoverable (RR)

The Company reinsures some of its mortality, longevity and critical illness risk with a number of reinsurance partners. The Company pays a premium to the reinsurers and in return the reinsurers pay a proportion of the policyholder claims. The RR is the change in BEL to allow for these reinsurance payments. On the Solvency II balance sheet, the RR is treated as an asset rather than a reduction in liabilities.

D.2.5 Comparison of technical provisions under Solvency II and in financial statements

The technical provisions reported in the financial statements, as per Section A in this report, are prepared under the European Communities (Life Assurance) Framework Regulations, 2015. This states that technical provisions should be calculated with due regard to the actuarial principles laid down in the Insurance and Reinsurance Directive (Solvency II).

Although the financial statements are now more aligned to Solvency II, there are differences in the technical provisions calculated and this is shown in the table below. The differences in methods and assumptions result in the Solvency II technical provisions (gross of reinsurance) being lower by €447 million than those shown in the financial statements. This results in a higher net asset value under Solvency II. However, the solvency capital requirements are calculated by applying stresses to this higher net asset value (see Section E.1).

D.2 Technical provisions *(continued)*

Table: D.2.2

Technical Provisions (Gross of reinsurance)	2020			2019		
	Financial statements €m	Solvency II €m	Difference €m	Financial statements €m	Solvency II €m	Difference €m
Unit-linked						
- Unit reserves (calculated as a whole)	16,514	16,514	-	16,087	16,087	-
- Non-unit reserve/BEL	72	(341)	(413)	57	(383)	(440)
Life (other than unit-linked)	2,339	2,272	(67)	2,055	1,968	(87)
Health	262	258	(4)	221	217	(5)
Risk margin	167	204	37	151	181	30
Total technical provisions	19,355	18,908	(447)	18,571	18,071	(501)

There are a number of differences in the bases, methods and assumptions used in the valuation of technical provisions under the Solvency II basis, and in financial statements. The main differences are set out below:

Minimum reserves

The minimum reserve for any individual policy is zero in the financial statements. However, negative reserves are permitted under Solvency II and will arise where the expected future premiums exceed expected future claims and expenses. In addition, for unit-linked business, there is a negative BEL representing the future profits on these contracts. Therefore the total technical provisions under Solvency II are less than the surrender value of the contracts. This is not allowed in the basis for the financial statements.

Risk margin

Only insurance contracts are included in the risk margin calculation for the financial statements, whereas under Solvency II both insurance and investment contracts are captured. Investment contracts in the financial statements are measured under IAS 39 and therefore there is no cost assumed to transfer the investment obligations to a third party.

D.2.6 Long Term Guarantee Measures

Long Term Guarantee measures are optional measures available to companies under the Solvency II regime.

The Company uses one of these measures, called the volatility adjustment. The volatility adjustment is an adjustment to the risk-free curve under the Solvency II regulations which is designed to protect insurers with long-term liabilities from the impact of credit spread changes on the insurers' solvency position. It achieves this by increasing the discount rate applied in the calculation of technical provisions when credit spreads widen to mitigate the impact on assets.

The volatility adjustment is based on a risk-corrected spread on the assets in a reference portfolio and is published by EIOPA. The Company obtained approval to use the volatility adjustment from the Central Bank of Ireland in January 2018. It now reports the best estimate based on the Solvency II curve including the Euro volatility adjustment. The Euro volatility adjustment published by EIOPA for 31 December 2020 was 7 basis points.

The table below shows the impact of removing the volatility adjustment on the Company's technical provisions, capital requirements and solvency coverage

Table: D.2.3

Impact of volatility adjustment	Including VA €m	Excluding VA €m	Difference €m
Technical provisions	18,908	18,929	21
Basic own funds to meet SCR	904	895	(9)
Eligible own funds to meet SCR	904	895	(9)
SCR	624	626	2
MCR	162	162	-
Ratio of eligible own funds to meet SCR	145%	143%	(2%)

The impact of reducing the volatility adjustment to zero increases technical provisions by €21 million and the SCR by €2 million. After allowing for reinsurance and tax, there is a €9 million decrease in eligible own funds. The overall impact of reducing the volatility adjustment to zero at 31 December 2020 is to decrease solvency coverage by 2%.

D.3 Information on valuation of other liabilities under Solvency II

Excluding technical provisions, the other material liabilities on the balance sheet as at 31 December 2020 are as follows:

Table D.3.1

Breakdown of other liabilities	2020 €m	2019 €m
Current liabilities	525	449
Deferred tax liability	36	52
Financial reinsurance and interest due on subordinated debt	2	2
Subordinated debt	160	160
Pension benefit obligations	52	72
Total other liabilities	774	734

For the valuation of other liabilities there are no variances between the bases, methods and assumptions used by the Company for Solvency II purposes and those used in financial statements other than the Deferred Income Liability (DIL), which is not allowed under Solvency II, and deferred tax.

Current liabilities include material items such as non-technical provisions, reinsurance payables, policyholders' exit tax payable, trade payables, bank overdrafts and other liabilities not shown elsewhere. Reinsurance payables consist of amounts due to reinsurers at the balance sheet date. Amounts payable are as agreed with the counterparty.

D.4 Alternative methods for valuation

Not applicable.

D.5 Any other information

It is possible for companies to apply certain other long-term guarantee measures such as the matching adjustment when calculating the BEL. Similarly there are transitional measures which can apply for a period of years after the introduction of Solvency II. All these measures require approval by the CBI. The Company did not apply any such measures in the calculation of the technical provisions as at 31 December 2020.

E. Capital Management

E.1 Own funds

The Company's total eligible own funds under Solvency II are €904 million. This is a combination of the excess of assets over liabilities of €744 million, which is all Tier 1 capital, and subordinated debt of €160 million, which is classified as Tier 2. The breakdown of the Company's own funds as at 31 December 2019 and 31 December 2020 is set out in the table below:

Table E.1.1

Capital Structure	2020 €m	2019 €m
Share capital	23	23
Share premium	26	26
Capital reserve	43	43
Reconciliation reserve	653	647
Excess of assets over liabilities	744	738
Subordinated debt	160	160
Solvency II own funds	904	898
Tiering of own funds		
Tier 1	744	738
Tier 2 - Subordinated debt	160	160
Tier 3	-	-
Solvency II own funds	904	898

No dividend was paid to Bank of Ireland Life Holdings Ltd during 2020. The net increase in own funds in 2020 was €6 million.

The Company invests its own funds in a combination of sovereign bonds, corporate bonds, cash, unit-linked funds and pooled property funds which are fully admissible at market value for regulatory capital purposes. The Company manages its own funds with the objective of increasing their value while maintaining significant coverage of its solvency position at all times and within the Company's risk appetite. Own funds are carefully managed within guidelines on allocation, risk, concentration, liquidity and asset liability matching. There have been no changes to the capital structure over the year.

The Company performs its ORSA at least annually. Within this process own funds are projected forward for five years, under a range of different scenarios and stresses, to give a forward looking view of the capital and solvency position of the Company. The results of the ORSA contribute to the Company's capital management plan and business strategy.

There are three tiers of capital defined by the Solvency II regulations, based on the quality and availability of the capital. All of the own funds with the exception of the subordinated debt are classified as Tier 1, the highest quality capital. The Company has no Tier 3 capital, consistent with the previous year-end.

The Company currently has €160 million of Tier 2 capital which is subordinated debt. The subordinated debt instruments have been issued to GovCo. The debt is perpetual in that there is no fixed repayment date and is repayable by the Company only under specific circumstances.

Reconciliation of shareholder equity in financial statements to own funds

The Company performs the calculations for its financial statements on a different basis to Solvency II. The table below shows the difference between the shareholder equity, which is shown in the financial statements, and the excess of assets over liabilities valued under Solvency II regulations.

E.1 Own funds (continued)

Table E.1.2

Reconciliation to financial statements	2020 €m	2019 €m
Shareholder equity in financial statements	427	384
Difference in technical provisions (net of reinsurance)	543	585
Deferred acquisition costs / deferred income liability	(143)	(149)
Deferred taxation	(41)	(49)
Differences in asset valuation	(42)	(32)
Excess of assets over liabilities	744	738

The net difference in excess of assets over liabilities between the financial statements and the Solvency II balance sheet is €317 million. This is made up as follows:

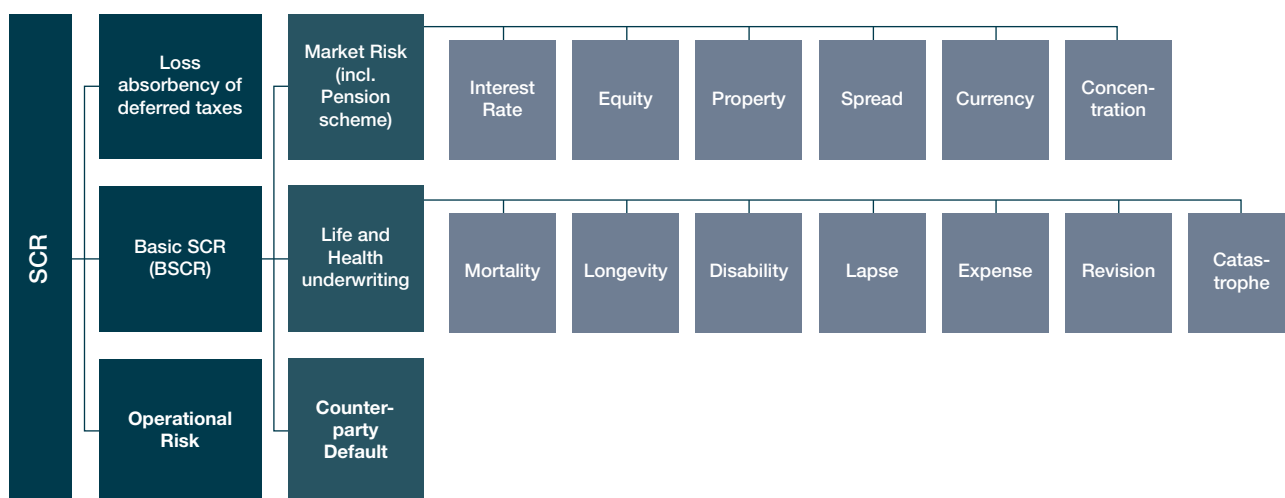
- the key difference between the financial statements and the Solvency II balance sheet is the calculation of the technical provisions. These differences are explained in section D.2 above and also include any difference in IBNR. The technical provisions (gross of reinsurance) under Solvency II are lower than those in the financial statements by €447 million and the reinsurance recoverable asset is €96 million higher. Therefore, allowing for reinsurance, the difference in technical provisions accounts for €543 million of the change in value between the financial statements and the solvency II balance sheet;
- there is a Deferred Acquisition Cost (DAC) asset and a DIL in the financial statements, neither of which are allowable under Solvency II. Removing these leads to a reduction in net assets of €143 million;
- there is a larger deferred tax liability of some €41 million, reflecting the larger net assets under Solvency II; and
- there is also a difference in asset valuations of €42 million. This is the value of software in the financial statements which has a nil value for solvency purposes.

E.2 Solvency capital requirement and minimum capital requirement

E.2.1 Solvency Capital Requirement (SCR)

Solvency II requires companies to hold a risk-based SCR which is calculated by considering the capital required for the Company to withstand a number of severe scenarios. The Company uses the standard formula to calculate the SCR and the key elements that apply to the Company are set out in the diagram below:

Figure E.2.1



E.2 Solvency capital requirement and minimum capital requirement *(continued)*

For each of the headings the impact of the prescribed scenario is calculated independently and then accumulated into a single figure to cover the market, life and health underwriting and counterparty default risks. An allowance for the correlations between each risk element is then applied to give a Basic SCR (BSCR). An allowance for operational risk is then added and finally the capital requirement can be reduced to allow for the loss absorbing capacity of deferred taxes to give the total SCR. The SCR is calibrated to withstand a 1-in-200 year scenario over the next 12 months. The quantum of each of the shocks and the correlation factors applied are set out by EIOPA. A description of the key risks for the Company is covered in section C above.

The total SCR as at 31 December 2020 is €624 million. The breakdown by risk module is set out in the table below:

Table E.2.1

Breakdown of SCR	2020 €m	2019 €m
Market risk	358	346
Life underwriting risk	378	397
Health underwriting risk	55	38
Counterparty default risk	6	5
Total before correlation	797	786
Diversification effects	(194)	(183)
Basic SCR (BSCR)	604	603
Loss in diversification from RFF	16	15
Operational Risk	45	37
Loss absorbing capacity of deferred taxes	(41)	(49)
Total SCR	624	606

The Company treats its staff pension scheme as a ring fenced fund for the purposes of the SCR and no diversification benefit is assumed between the risks of the staff pension scheme and the remaining entity.

The Company does not use simplified calculations for any significant part of the SCR calculations and the methodology has remained unchanged since the previous year-end in all material aspects.

All of Tier 1 capital is eligible to meet the SCR. Also, as the Tier 2 capital is less than 50% of the SCR, it too is fully eligible for the purpose of covering the SCR. The calculation of the solvency ratio is set out in the table below:

Table E.2.2

Ratio of eligible own funds to SCR	2020 €m	2019 €m
(A) Total eligible own funds to meet SCR	904	898
(B) Solvency Capital Requirement (SCR)	624	606
(C) Ratio of eligible own funds to meet SCR (C = A ÷ B)	145%	148%

Therefore the Company has eligible own funds of 1.45 times the level which is required required to cover the SCR.

E.2 Solvency capital requirement and minimum capital requirement *(continued)*

E.2.2 Minimum Capital Requirement (MCR)

The MCR is a lower capital requirement which is the minimum level below which the amount of financial resources is required not to fall. It is calculated based on a simple formula, based on a percentage of technical provisions and capital at risk. The MCR is subject to a floor of 25% of SCR and a cap of 45% of SCR. The MCR as at 31 December 2020 is €162 million.

All of Tier 1 capital is eligible to meet the MCR. However Tier 2 capital can only be used to meet up to 20% of the MCR. Therefore the total eligible own funds are lower for the MCR as set out in the table below:

Table E.2.3

Ratio of eligible own funds to MCR	2020 €m	2019 €m
(A) Total eligible own funds to meet MCR	776	769
(B) Minimum Capital Requirement (MCR)	162	157
(C) Ratio of eligible own funds to meet MCR ($C = A \div B$)	480%	491%

Therefore the Company is holding eligible own funds of 4.80 times the level which is required to cover the MCR.

E.3 Use of the duration-based equity risk sub-module in the calculation of the SCR

The Company has applied the full equity stress in the calculation of the SCR and not the lower duration-based equity stress.

E.4 Differences between the standard formula and any internal model

The Company uses the standard formula to calculate its SCR and does not use an internal or partial internal model or any undertaking specific parameters (USPs).

E.5 Non-compliance with the SCR and MCR

As set out in section E.2 above, the Company has sufficient eligible own funds to cover both the SCR and MCR.

E.6 Any other information

The Company did not use any of the transitional arrangements available on any of its basic own fund items. The Company has no ancillary own funds and there are no items which are deducted from own funds.

Appendix 1 – Quantitative Reporting Templates (QRTs)

(Monetary amounts in EUR thousands)

List of reported templates

S.02.01.02 - Balance sheet

S.05.01.02 - Premiums, claims and expenses by line of business

S.12.01.02 - Life and Health SLT Technical Provisions

S.22.01.21 - Impact of long term guarantees measures and transitionals

S.23.01.01 - Own Funds

S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula

S.28.01.01 - Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

S.02.01.02 - Balance sheet

Balance sheet		Solvency II value
C0010	Assets	
R0030	Intangible assets	-
R0040	Deferred tax assets	-
R0050	Pension benefit surplus	-
R0060	Property, plant & equipment held for own use	2,903
R0070	Investments (other than assets held for index-linked and unit-linked contracts)	2,099,957
R0080	- Property (other than for own use)	-
R0090	- Holdings in related undertakings, including participations	-
R0100	- Equities	-
R0110	- Equities - listed	-
R0120	- Equities - unlisted	-
R0130	- Bonds	1,880,458
R0140	- Government Bonds	904,469
R0150	- Corporate Bonds	975,989
R0160	- Structured notes	-
R0170	- Collateralised securities	-
R0180	- Collective Investments Undertakings	219,299
R0190	- Derivatives	200
R0200	- Deposits other than cash equivalents	-
R0210	- Other investments	-
R0220	Assets held for index-linked and unit-linked contracts	16,740,042
R0230	Loans and mortgages	-
R0240	- Loans on policies	-
R0250	- Loans and mortgages to individuals	-
R0260	- Other loans and mortgages	-
R0270	Reinsurance recoverables from:	1,447,254
R0280	- Non-life and health similar to non-life	-
R0290	- Non-life excluding health	-
R0300	- Health similar to non-life	-
R0310	- Life and health similar to life, excluding index-linked and unit-linked	1,450,904
R0320	- Health similar to life	101,410
R0330	- Life excluding health and index-linked and unit-linked	1,349,494
R0340	- Life index-linked and unit-linked	(3,650)
R0350	Deposits to cedants	-
R0360	Insurance and intermediaries receivables	95,892
R0370	Reinsurance receivables	22,307
R0380	Receivables (trade, not insurance)	6,401
R0390	Own shares (held directly)	-
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in	-
R0410	Cash and cash equivalents	8,109
R0420	Any other assets, not elsewhere shown	2,729
R0500	Total assets	20,425,594

S.02.01.02 - Balance sheet *(continued)*

Liabilities		Solvency II value
C0010	Liabilities	
R0510	Technical provisions - non-life	-
R0520	- Technical provisions - non-life (excluding health)	-
R0530	- TP calculated as a whole	-
R0540	- Best Estimate	-
R0550	- Risk margin	-
R0560	- Technical provisions - health (similar to non-life)	-
R0570	- TP calculated as a whole	-
R0580	- Best Estimate	-
R0590	- Risk margin	-
R0600	Technical provisions - life (excluding index-linked and unit-linked)	2,642,028
R0610	- Technical provisions - health (similar to life)	267,264
R0620	- TP calculated as a whole	-
R0630	- Best Estimate	258,437
R0640	- Risk margin	8,828
R0650	- Technical provisions - life (excluding health and index-linked and unit-linked)	2,374,763
R0660	- TP calculated as a whole	-
R0670	- Best Estimate	2,271,766
R0680	- Risk margin	102,997
R0690	Technical provisions - index-linked and unit-linked	16,265,874
R0700	- TP calculated as a whole	16,514,393
R0710	- Best Estimate	(341,024)
R0720	- Risk margin	92,506
R0740	Contingent liabilities	-
R0750	Provisions other than technical provisions	13,643
R0760	Pension benefit obligations	51,933
R0770	Deposits from reinsurers	-
R0780	Deferred tax liabilities	35,913
R0790	Derivatives	195
R0800	Debts owed to credit institutions	91,411
R0810	Financial liabilities other than debts owed to credit institutions	1,615
R0820	Insurance & intermediaries payables	289,812
R0830	Reinsurance payables	32,446
R0840	Payables (trade, not insurance)	39,163
R0850	Subordinated liabilities	160,000
R0860	- Subordinated liabilities not in BOF	-
R0870	- Subordinated liabilities in BOF	160,000
R0880	Any other liabilities, not elsewhere shown	57,869
R0900	Total liabilities	19,681,902
R1000	Excess of assets over liabilities	743,692

S.05.01.02 - Premiums, claims and expenses by line of business

	Line of Business for: life insurance obligations						Life reinsurance obligations			Total	
	Health insurance C0210	Insurance with profit participation C0220	Index-linked and unit-linked insurance C0230	Other life insurance C0240	Annuities stemming from non-life insurance contracts and relating obligations to health insurance obligations C0250	Annuities stemming from non-life insurance contracts and relating obligations other than health insurance obligations C0260	Health reinsurance C0270	Life reinsurance C0280	C0300		
Life											
	Premiums written										
R1410	Gross	-	1,849,628	389,545	-	-	-	-	-	2,301,075	
R1420	Reinsurers' share	-	11,433	243,647	-	-	-	-	-	276,192	
R1500	Net	-	1,838,195	145,898	-	-	-	-	-	2,024,883	
	Premiums earned										
R1510	Gross	-	1,849,628	389,545	-	-	-	-	-	2,301,075	
R1520	Reinsurers' share	-	11,433	243,647	-	-	-	-	-	276,192	
R1600	Net	-	1,838,195	145,898	-	-	-	-	-	2,024,883	
	Claims incurred										
R1610	Gross	-	1,496,193	166,651	-	-	-	-	-	1,683,252	
R1620	Reinsurers' share	-	6,922	107,541	-	-	-	-	-	124,067	
R1700	Net	-	1,489,271	59,110	-	-	-	-	-	1,559,185	
	Changes in other technical provisions										
R1710	Gross	-	444,486	295,847	-	-	-	-	-	783,111	
R1720	Reinsurers' share	-	(195)	219,087	-	-	-	-	-	243,191	
R1800	Net	-	444,681	76,760	-	-	-	-	-	539,920	
R1900	Expenses incurred	10,482	151,032	49,564						211,078	
R2500	Other expenses	-	-	-	-	-	-	-	-	-	
R2600	Total expenses	-	-	-	-	-	-	-	-	211,078	

S.12.01.02 - Life and Health SLT Technical Provisions

		Index-linked and unit-linked insurance				Other life insurance		
		Insurance with profit participation		Contracts without options and guarantees	Contracts with options or guarantees		Contracts without options and guarantees	Contracts with options or guarantees
		C0020	C0030	C0040	C0050	C0060	C0070	C0080
R0010	Technical provisions calculated as a whole	-	16,514,393	-	-	-	-	-
R0020	Total Recoverables from reinsurance / SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	-	-	-	-	-	-	-
Technical provisions calculated as a sum of BE and RM								
Best estimate								
R0030	Gross Best Estimate	-	-	(341,024)	-	-	2,271,766	-
R0080	Total Recoverables from reinsurance / SPV and Finite Re after the adjustment for expected losses due to counterparty default	-	-	(3,650)	-	-	1,349,494	-
R0090	Best estimate minus recoverables from reinsurance / SPV and Finite Re	-	-	(337,374)	-	-	922,273	-
R0100	Risk margin	-	92,506	-	-	102,997	-	-
Amount of the transitional on Technical Provisions								
R0110	Technical Provisions calculated as a whole	-	-	-	-	-	-	-
R0120	Best estimate	-	-	-	-	-	-	-
R0130	Risk margin	-	-	-	-	-	-	-
R0200	Technical provisions - total	-	16,265,874	-	-	2,374,763	-	-

Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations <i>C0090</i>	Accepted reinsurance <i>C0100</i>	Total (Life other than health insurance including unit-linked) <i>C0150</i>	<i>C0160</i>	Health insurance (direct business)		Annuities stemming from non-life insurance contracts and relating to health insurance obligations <i>C0190</i>	Health reinsurance (reinsurance accepted) <i>C0200</i>	Total (Health similar to life insurance) <i>C0210</i>
				Contracts without options and guarantees <i>C0170</i>	Contracts with options or guarantees <i>C0180</i>			
-	-	16,514,393	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	1,930,742	-	258,437	-	-	-	258,437
-	-	1,345,843	-	101,410	-	-	-	101,410
-	-	584,899	-	157,026	-	-	-	157,026
-	-	195,503	8,828	-	-	-	-	8,828
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	18,640,638	267,264	-	-	-	-	267,264

S.22.01.21 - Impact of long term guarantees measures and transitionals

		Amount with Long Term Guarantee measures and transitionals <i>C0010</i>	Impact of transitional on technical provisions <i>C0030</i>	Impact of transitional on interest rate <i>C0050</i>	Impact of volatility adjustment set to zero <i>C0070</i>	Impact of matching adjustment set to zero <i>C0090</i>
R0010	Technical provisions	18,907,902	-	-	21,492	-
R0020	Basic own funds	903,692	-	-	(8,667)	-
R0050	Eligible own funds to meet Solvency Capital Requirement	903,692	-	-	(8,667)	-
R0090	Solvency Capital Requirement	624,076	-	-	1,831	-
R0100	Eligible own funds to meet Minimum Capital Requirement	776,003	-	-	(8,625)	-
R0110	Minimum Capital Requirement	161,555	-	-	212	-

S.23.01.01 – Own Funds

Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35

		Total C0010	Tier 1 unrestricted C0020	Tier 1 restricted C0030	Tier 2 C0040	Tier 3 C0050
R0010	Ordinary share capital (gross of own shares)	22,815	22,815	-	-	-
R0030	Share premium account related to ordinary share capital	68,307	68,307	-	-	-
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings	-	-	-	-	-
R0050	Subordinated mutual member accounts	-	-	-	-	-
R0070	Surplus funds	-	-	-	-	-
R0090	Preference shares	-	-	-	-	-
R0110	Share premium account related to preference shares	-	-	-	-	-
R0130	Reconciliation reserve	652,570	652,570	-	-	-
R0140	Subordinated liabilities	160,000	-	-	160,000	-
R0160	An amount equal to the value of net deferred tax assets	-	-	-	-	-
R0180	Other own fund items approved by the supervisory authority as basic own funds not specified above	-	-	-	-	-
R0220	Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	-	-	-	-	-
R0230	Deductions for participations in financial and credit institutions	-	-	-	-	-
R0290	Total basic own funds after deductions	903,692	743,692	-	160,000	-
	Ancillary own funds					
R0300	Unpaid and uncalled ordinary share capital callable on demand	-	-	-	-	-
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	-	-	-	-	-
R0320	Unpaid and uncalled preference shares callable on demand	-	-	-	-	-
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand	-	-	-	-	-
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	-	-	-	-	-
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	-	-	-	-	-
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	-	-	-	-	-
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	-	-	-	-	-
R0390	Other ancillary own funds	-	-	-	-	-
R0400	Total ancillary own funds	-	-	-	-	-
	Available and eligible own funds					
R0500	Total available own funds to meet the SCR	903,692	743,692	-	160,000	-
R0510	Total available own funds to meet the MCR	903,692	743,692	-	160,000	-
R0540	Total eligible own funds to meet the SCR	903,692	743,692	-	160,000	-
R0550	Total eligible own funds to meet the MCR	776,003	743,692	-	32,311	-

S.23.01.01 - Own Funds (continued)

		Total C0010	Tier 1 unrestricted C0020	Tier 1 restricted C0030	Tier 2 C0040	Tier 3 C0050
R0580	SCR	624,076	-	-	-	-
R0600	MCR	161,555	-	-	-	-
R0620	Ratio of Eligible own funds to SCR	144.80%	-	-	-	-
R0640	Ratio of Eligible own funds to MCR	480.33%	-	-	-	-
	Reconciliation reserve	C0060				
R0700	Excess of assets over liabilities	743,692	-	-	-	-
R0710	Own shares (held directly and indirectly)	-				
R0720	Foreseeable dividends, distributions and charges	-				
R0730	Other basic own fund items	91,122				
R0740	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	-				
R0760	Reconciliation reserve	652,570				
	Expected profits					
R0770	Expected profits included in future premiums (EPIFP)					
	- Life business	113,351				
R0780	Expected profits included in future premiums (EPIFP)					
	- Non-life business	-				
R0790	Total Expected profits included in future premiums (EPIFP)	113,351				

S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula

		Gross solvency capital requirement C0110	USP C0090	Simplifications C0120
R0010	Market risk	367,646	-	-
R0020	Counterparty default risk	6,371	-	-
R0030	Life underwriting risk	388,091	-	-
R0040	Health underwriting risk	56,722	-	-
R0050	Non-life underwriting risk	-	-	-
R0060	Diversification	(198,831)	-	-
R0070	Intangible asset risk	-	-	-
R0100	Basic Solvency Capital Requirement	619,998	-	-
	Calculation of Solvency Capital Requirement	C0100		
R0130	Operational risk	44,904	-	-
R0140	Loss-absorbing capacity of technical provisions	-	-	-
R0150	Loss-absorbing capacity of deferred taxes	(40,826)	-	-
R0160	Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	-	-	-
R0200	Solvency Capital Requirement excluding capital add-on	624,076	-	-
R0210	Capital add-ons already set	-	-	-
R0220	Solvency capital requirement	624,076	-	-
	Other information on SCR			
R0400	Capital requirement for duration-based equity risk sub-module	-	-	-
R0410	Total amount of Notional Solvency Capital Requirements for remaining part	566,554	-	-
R0420	Total amount of Notional Solvency Capital Requirements for ring fenced funds	57,521	-	-
R0430	Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	-	-	-
R0440	Diversification effects due to RFF nSCR aggregation for article 304	-	-	-
	Approach to tax rate	C0109		
R0590	Approach based on average tax rate	No	-	-
	Calculation of loss absorbing capacity of deferred taxes	LAC DT		
		C0130		
R0640	LAC DT	(40,826)	-	-
R0650	LAC DT justified by reversion of deferred tax liabilities	(40,826)	-	-
R0660	LAC DT justified by reference to probable future taxable economic profit	-	-	-
R0670	LAC DT justified by carry back, current year	-	-	-
R0680	LAC DT justified by carry back, future years	-	-	-
R0690	Maximum LAC DT	(76,464)	-	-

S.28.01.01 - Minimum Capital Requirement - only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations

C0010

R0010 MCR_{NL} Result

-

		Net (of reinsurance / SPV) best estimate and TP calculated as a whole C0020	Net (of reinsurance) written premiums in the last 12 months C0030
R0020	Medical expense insurance and proportional reinsurance	-	-
R0030	Income protection insurance and proportional reinsurance	-	-
R0040	Workers' compensation insurance and proportional reinsurance	-	-
R0050	Motor vehicle liability insurance and proportional reinsurance	-	-
R0060	Other motor insurance and proportional reinsurance	-	-
R0070	Marine, aviation and transport insurance and proportional reinsurance	-	-
R0080	Fire and other damage to property insurance and proportional reinsurance	-	-
R0090	General liability insurance and proportional reinsurance	-	-
R0100	Credit and suretyship insurance and proportional reinsurance	-	-
R0110	Legal expenses insurance and proportional reinsurance	-	-
R0120	Assistance and proportional reinsurance	-	-
R0130	Miscellaneous financial loss insurance and proportional reinsurance	-	-
R0140	Non-proportional health reinsurance	-	-
R0150	Non-proportional casualty reinsurance	-	-
R0160	Non-proportional marine, aviation and transport reinsurance	-	-
R0170	Non-proportional property reinsurance	-	-

Linear formula component for life insurance and reinsurance obligations

C0040

R0200 MCR_L Result

161,555

		Net (of reinsurance / SPV) best estimate and TP calculated as a whole C0050	Net (of reinsurance / SPV) total capital at risk C0060
R0210	Obligations with profit participation - guaranteed benefits	-	
R0220	Obligations with profit participation - future discretionary benefits	-	
R0230	Index-linked and unit-linked insurance obligations	16,177,019	
R0240	Other life (re)insurance and health (re)insurance obligations	1,079,299	
R0250	Total capital at risk for all life (re)insurance obligations		36,644,385

S.28.01.01 - Minimum Capital Requirement - only life or only non-life insurance or reinsurance activity*(continued)*

Overall MCR calculation		C0070
R0300	Linear MCR	161,555
R0310	SCR	624,076
R0320	MCR cap	280,834
R0330	MCR floor	156,019
R0340	Combined MCR	161,555
R0350	Absolute floor of the MCR	3,700
R0400	Minimum Capital Requirement	161,555

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